

JANUARY 24, 1970

# CHEMIST & DRUGGIST

the newsweekly for pharmacy



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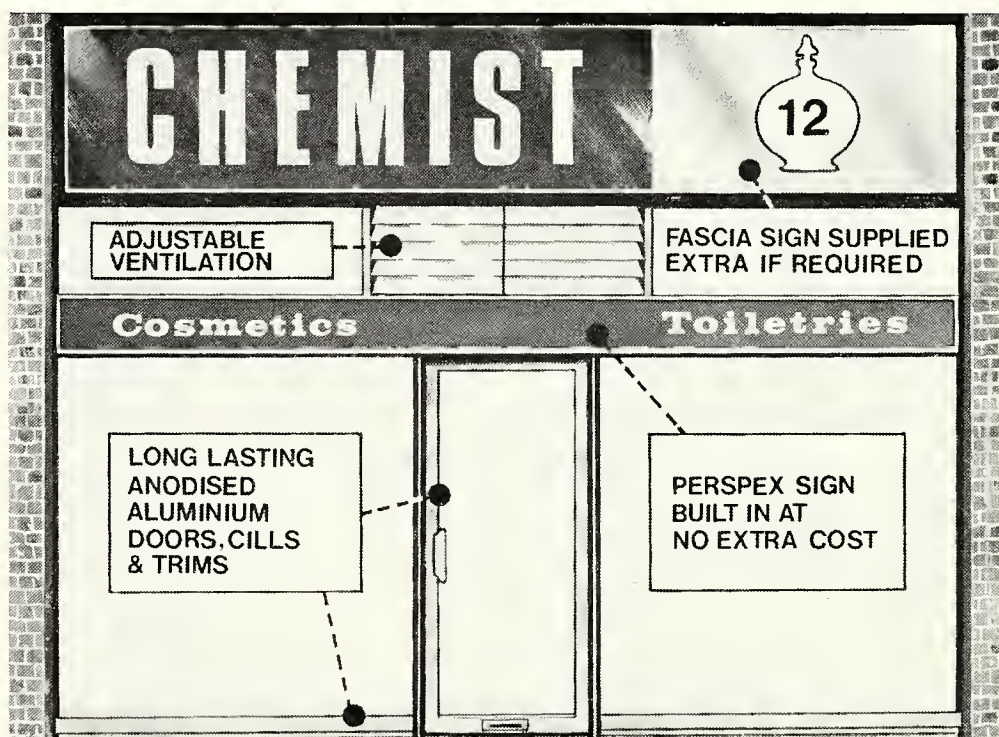
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# CHEMIST & DRUGGIST

111th year of publication Vol. 193 No. 4692

The newsweekly for pharmacy

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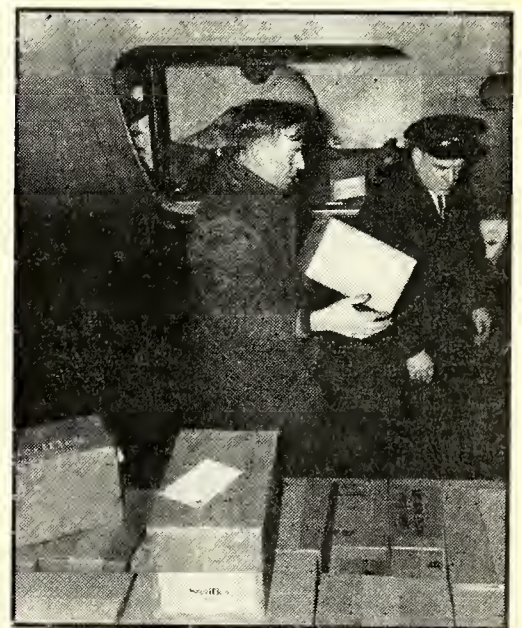
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Supplies of Stariflex transfusion solution are seen being loaded at Manston Airport for Nigerian relief (story, page 80).



# Hospitals advised on security of 'misuse' drugs

Pharmacists are being given full responsibility for the security in hospitals of drugs liable to misuse. The authority is contained in a memorandum of advice on security issued to hospitals by the Department of Health on January 22.

The memorandum, HM(70)1, has been prepared by the Department in conjunction with the Hospital Pharmacists Consultative Committee and extends to all drugs susceptible to misuse, including amphetamines, tranquillisers and hypnotics. "It is essential," it says, "that hospitals should take all practicable measures to prevent theft of such drugs, which may be in demand for sale illicitly."

The memorandum makes its points under these heads:

**Procedures:** Detailed arrangements should be worked out on the advice of the group or chief pharmacist in consultation with medical, nursing and administrative staff, and the police.

**Supplies from outside sources:** Orders should be made in books reserved for the purpose and should be signed exclusively by pharmacists. Stocks should be received directly into the pharmacy—not the general stores. Orders and stocks to be kept to a minimum.

In hospitals with no pharmacist, the drugs would be ordered from the group pharmacy, or a nominated pharmacy elsewhere, by a nominated officer. They would be obtained in pack sizes for issue intact to wards.

The number of people handling the drugs in any part of the hospital should be kept to a minimum, and the rate of supply watched carefully.

**Security in the pharmacy:** The drugs should be kept in either a strong room for bulk storage (eg, a steel cage or steel cupboard fixed to the building) or small immovable steel cupboards of unobtrusive appearance included among the less secure cupboards.

It should not be necessary for anyone except a pharmacist to have access outside working hours to the pharmacy or pharmacy store cupboards.

Emergency supplies should be accessible without entering the main pharmacy. Access to emergency stores should be limited to authorised members of the medical staff who should

be required to sign for the keys.

Custody of keys to the alarm system should be limited to authorised persons. Burglar alarm systems should cover all stores or store cupboards where the drugs are kept.

**Access to pharmacy:** Should be limited to persons with proper business there. All such staff should be suitably selected and aware of their responsibilities regarding security.

**Records:** Should ensure a record of misuse drugs transferred from a bulk store to a dispensing area or from a group pharmacy to other pharmacies in the group. The pharmacist should maintain a record of stocks held.

**Transport:** Drugs issued from bulk store should be transported, with the requisition book, in a locked box; similarly issues from the pharmacy to wards or departments.

**Stocks:** Ward, departmental and emergency drug stocks should be reviewed so that access to the pharmacy after hours is necessary only in exceptional cases.

Security measures should be taken to safeguard ward or departmental stocks. The key to the stock of drugs liable to misuse should be kept on the person of the sister or nurse in charge.

The memorandum concludes with lists of drugs covered by the Drugs (Prevention of Misuse) Act and an extended list of other drugs liable to misuse.

## From Glaxo to Nigeria

A 19-ton medical consignment supplied by Glaxo Group Ltd left Manston Airport last week for Nigeria.

Included in the delivery, prompted by orders from Government Crown Agents, were supplies of Steriflex transfusion solutions, Triplopan long-acting penicillin and Fersamel iron deficiency preparation.



*Additional shoring has been found necessary to support the frontage of the Pharmaceutical Society's House in Bloomsbury Square. Hitherto unsuspected faults were discovered during work on the Great Russell Street aspect of the building. Workmen preparing the exterior for painting found that water had penetrated the brickwork behind the stucco (see C&D, September 13, 1969, p 226)*

## It's still 'yes' to the NHS referendum

By Wednesday of this week, close on 1,000 replies had been received by North-east London Pharmaceutical Committee in response to their referendum on a new NHS contract.

The returns are by no means coming to an end — on Tuesday, replies posted the previous Thursday were still arriving. However, local officials are still hoping for more, and the chairman, Mr R. G. Worby, is appealing for postcards from those who have not filled in forms (see p. 97).

Mr Worby feels that the response so far — almost all in favour of the proposals — is cause enough for action to be taken by the Central NHS Committee or the Pharmaceutical Society. "There is no necessity for rebellion, this is something put up to the top, from the bottom."

In the words of Mr Harding, the chairman: "We are not 'anti' anybody; we are for the prosperity of pharmacy."

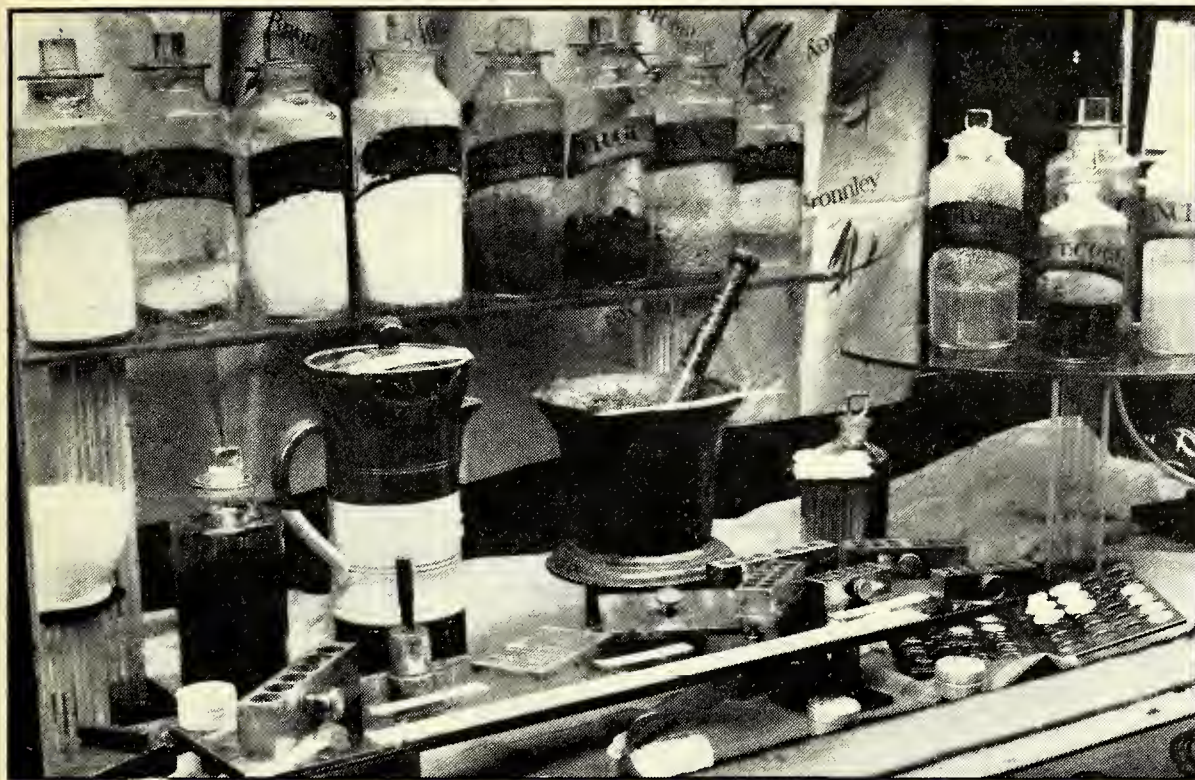
Mr Worby maintains that the Government will only allow pharmacy to run its own house as long as it is able — "it is up to us to get it in order."

He would rather see pharmaceutical distribution organised "by the carrot, rather than the big stick," and that is the reason for the proposal that there should be a guaranteed minimum return to encourage establishment of pharmacies in un-economic areas.



*Officers of North-east London Pharmaceutical Committee sort through Tuesday's replies to their referendum on the NHS contract, left to right are Mr R. G. Worby, secretary, Mr H. J. R. Harding, chairman, and Mr E. C. Evens, chairman of the study group that formulated the proposals*





*This window display at Miller & Co (Tunbridge Wells) Ltd, Mount Ephraim, Tunbridge Wells, commemorates 150 years service to pharmacy from the premises. A guide book dated 1820 contains an advertisement for "F. Boorman, Chemist" at the same address, and the present display includes some "museum pieces" dating back a century or more. Among the collection are a hand tablet punch, a cachet machine, suppository moulds, a pessary mould, a pill machine with all its adjuncts, a cast iron pestle and mortar and various old drug jars and bottles.*

## Normenon — Now pharmacists must ask the doctor

The medical profession is being advised of Syntex Pharmaceuticals' decision on the future of Normenon this weekend, but pharmacists will have to ask their medical colleagues what that decision is.

On Wednesday the company refused to give any indication of whether the product is to be withdrawn following US reports of adverse effects in animals. A statement issued by Syntex asks pharmacists who receive inquiries to advise customers to continue use of Normenon but to see their doctors early next week when "they will be in full possession of the facts."

The Committee on Safety of Drugs says it is urgently seeking all available information on chlormadinone from manufacturers, and from the FDA in America so that it can make an immediate review of the situation.

The reports from the US follow classification by Syntex Laboratories of their withdrawal of an application to market which was being considered by the FDA.

The decision was based on the finding of lesions and metabolic changes in Beagle

dogs given chlormadinone. No such effects have been reported in rats, mice or monkeys, nor in women during seven years' intensive study of the compound.

### Narcotics in 1970

Included in the Estimated World Requirements of Narcotic Drugs in 1970 (UN Publication No E70, X1, 1) are the following estimates for the United Kingdom and the Republic of Ireland. The quantities are in kilos except where otherwise indicated.

United Kingdom: Anileridine 100g, cannabis 55, cocaine 122, codeine 13,850, dextromoramide 30, diethyl-thiambutene 11, dihydrocodeine 1,505, dimethyl-morphine 500g diphenoxylate 30.3, dipipanone 70, ethylmorphine 206, etorphine 120g, etorphine-3 methyl ether 1, fentanyl 50g, heroin 80, hydrocodone 5, hydromorphone

150g, levorphanol 2, methadone 45, methadone - intermediate 120, morphine 22,522, opium 229,700, oxycodone 8, pethidine 1,000, pethidine-intermediate-A 4,250, pethidine-intermediate-B 100g, pethidine-intermediate-C 100, phenazocine 4, phenoperidine 400g, pholcodine 990, thebacon 20g and thebaine 355.

Ireland: Cannabis 2.3, cocaine 4, codeine 752, dextromoramide 5, diethyl-thiambutene 130g, dihydrocodeine 300g, diphenoxylate 100g, dipipanone 2, ethylmorphine 350g, etorphine 1g, fentanyl 5g, heroin 200g, hydrocodone 100g, hydromorphone 50g, levorphanol 50g, methadone 2.5, morphine 10, normethadone 2.5, opium 80, oxycodone 400g, pethidine 70, phenazocine 50g, phenoperidine 30g, pholcodine 25, and thebaine 25g.

### SET under review

Professor Reddaway's initial findings on the effects of SET on the distributive trades was received by the Chancellor of the Exchequer on January 12, Mr John Diamond, Chief Secretary to the Treasury told the House of Commons on January 20.

Mr. Diamond said the report would be published as soon as possible.

"The Chancellor will review the tax and its working carefully in the light of the findings."

## A 'medical supplies' adviser appointed

Sir Raymond Brown, former head of defence sales at the Ministry of Defence, has been appointed consultant adviser on commercial policy and exports at the Department of Health and Social Security.

The Department state he will be "especially concerned with the promotion of exports and saving of imports in the field of the medical supplies industry."

A spokesman for the Department told the C&D that it was expected to be supplies of medical and hospital equipment rather than pharmaceutical products that Sir Raymond would be looking at.

The appointment is on a part-time basis and initially for a 12-month period.

## Boots' Stratford plans criticised

Boots Ltd have revealed that they are to take over a new multiple store in the centre of Stratford-upon-Avon, Warwickshire. They already have a store in the town, in High Street, but it is likely that they will have to move out soon, because of a central area development scheme for the town.

The store scheme, which has now been accepted by Stratford borough council and Warwickshire county council, will mean the conversion of three shops in Bridge Street.

A spokesman for the developers, a subsidiary of the Birmingham company, Shop Developments Ltd, said that there would be a new shop frontage but that the facade on the remainder of the three-storey building would not be affected. Nevertheless the local preservation society have said they are "not happy about the change because it means that part of Stratford's 17th century buildings will go."

## Labelling of tonics

Mr A. Macdonald (Lab.) is to ask the President of the Board of Trade in the House of Commons on January 28 if he will introduce legislation requiring all tonics sold to the public, other than on prescription, to carry the manufacturer's name and address on the carton or bottle.



# New overnight postal service — with built-in security

Hospitals, doctors and medical supply companies are expected to find practical advantages in the use of Datapost, a new Post Office overnight delivery service.

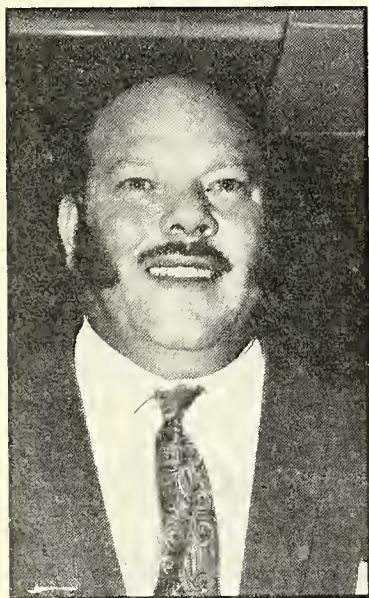
Datapost is designed to transport urgently-needed equipment in the health services as well as to despatch specialised medical materials.

The new service, which comes into operation March 1, offers collection and delivery overnight on a door-to-door basis at times and places specified in a contract between the Post Office and the sender.

It will not be available on a casual basis, but only as a regular contractual service. Charges will be negotiated individually but they are expected to be about £2 for a package weighing up to 10 lb.

It will use existing mail van services and travelling post offices on the postal service. But Datapost material will be individually "shadowed" throughout its journey. The package will never leave the supervision of a postman.

If any consignment should go astray, there will be an in-built system of checkpoints so that it can be traced mile by mile along its journey.



Aiming to step up their export campaign, Inter-Alia Pharmaceutical Services Ltd currently have three of their executive staff visiting clients in various parts of the world. Here Mr Raphael Simons (managing director) is setting off on another of his frequent overseas trips, this time to the Far East.

## Pharmacy costs in hospitals analysed

In-patient costs attributable to the pharmacy department averaged 4s 3d per patient week in hospitals administered by Regional Boards, in the year ended March 31, 1969. Costs for 100 out-patient attendances averaged £2 17s 3d.

For hospitals in London administered by Board of Governors, the respective figures were 13s 1d and £5 6s 6d, and in the provinces 12s 3d and £3 18s 8d.

Drug cost on wards were highest in tuberculosis and chest (£1 10s 3d per in-patient week) and chest and isolation hospitals (£1 10s 6d). For acute hospitals over 100 beds the figure was £1 8s 9d against £2 3s and £2 1s 7d for London and provincial Board of Governor hospitals.

[Hospital Costing Returns, Year ended March 31, 1969, HMSO £1 7s 6d.]

## Spray-dried liquorice

A supply of liquid extract of liquorice manufactured from a spray-dried powder will shortly be made available by Evans Medical Ltd, Speke.

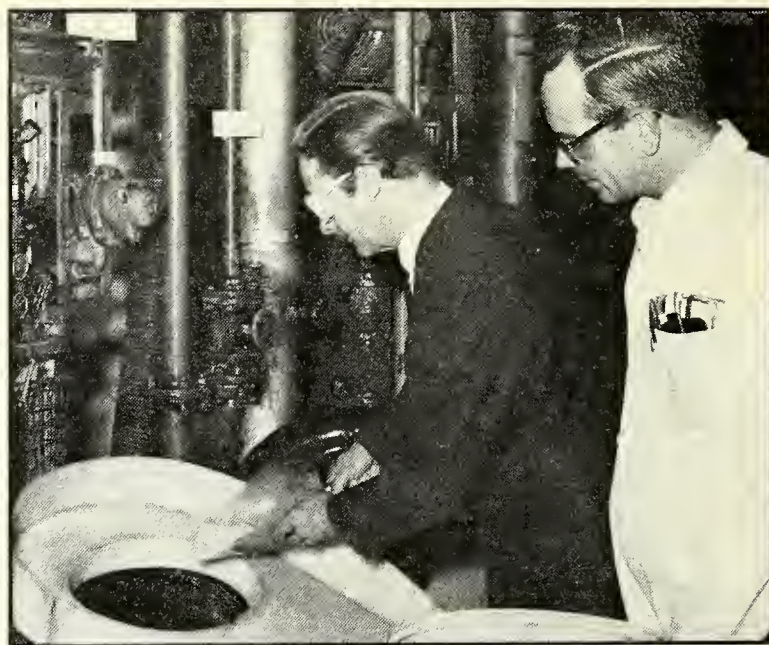
The label will be overprinted "emergency action reference ECN773 prepared from dried extract of liquorice root."

## Irish news

### Amphetamines reimbursement

The Department of Health has notified pharmacists of the arrangements for disposal of stocks of preparations covered by the Medical Preparations (Control of Amphetamines) Regulations 1969 and still held after the regulations became operative on January 19.

The stocks are to be despatched to the Central Pharmacy, Dublin Health Authority,



Production workers at the east Kent plant of Pfizer Ltd recently celebrated the completion of the 5000th batch of its Terramycin brand of oxytetracycline to be manufactured there since the plant came on stream in February 1955. Mr Alan Impey, director of pharmaceutical production, is seen here charging a refining vessel with the first scoop of the 5,000th batch

James's Street, Dublin 8. Pharmacists will be reimbursed by the authorities at wholesale rates and broken bulk is to be allowed on the basis of the full container cost. Cost of delivery will also be refunded.

For the supply of preparations within the scope of the regulations after January 19, it is necessary for a pharmacist to apply to the Department of Health, Custom House, Dublin 1, for a licence in respect of the quantity of a preparation specified in each prescription presented for dispensing.

When the licence is granted to the licensee a copy will be forwarded to the Central Pharmacy which will arrange to supply the quantity of the preparation to the pharmacist.

## Ulster report

### Pesticides scheme for N Ireland

The Pesticides Safety Precautions Scheme and the Veterinary Products Safety Precautions Scheme have been extended to cover Northern Ireland in addition to Great Britain from January 1. From the same date the scope of the Pesticides Safety Precautions Scheme applies to the use of pesticide products in forestry. From the same date, the Advisory Committee on Pesticides and Other Toxic Chemicals is to advise the Government of Northern Ireland in addition to Government departments in

Britain. Manufacturers of veterinary products and of pesticide products for use in agriculture, horticulture, home gardens and food storage practice marketed in Northern Ireland are now expected to comply with the terms of the two Schemes and to label their products accordingly.

## Oxygen service warning

There is a real danger of the oxygen service breaking down if chemist contractors' conditions are not vastly—and quickly—improved. That is the warning given in the annual report of the Northern Ireland Local Pharmaceutical Committee. Remuneration needs special attention and many contractors have pointed out to the Committee that it is uneconomical to operate the service.

The Committee has presented the facts to the Ministry of Health and a meeting of Northern Ireland oxygen suppliers will be held in the near future when the results of the oxygen surveys in England and Scotland have been studied.

**Prescriptions dispensed** in Northern Ireland during September numbered 829,837 (543,553 forms). Total cost was £613,658, an average of 175.48d per prescription.

**The Associates' Section** of the Ulster Chemists' Association are holding their annual dance in Dunadry Inn, Dunadry, at 9pm on February 6, 1970.



## NEWS IN BRIEF

□ South Shields Pharmacists' Association recorded "the largest turnout yet" of local pharmacists, their wives and staffs at the annual cocktail and staff dance recently.

□ Blackburn, Lancs, Executive Council have publicly thanked and congratulated chemists and doctors in the town on the efficient manner in which they absorbed the very heavy work involved in the recent influenza outbreak.

□ Dr J. M. Foy of the School of Studies in Pharmacology, University of Bradford, has been awarded £1,000 for each of three years by Hoechst Pharmaceuticals Ltd, to support a research student who will investigate the pharmacology of glibenclamide.

□ A series of booklets under the general title *Automation matters* compiled for the UK Automation Council by Sira, under the auspices of the Ministry of Technology and the UK Automation Council has been launched. First title is "Cost reduction by thickness measurement and control" (10s).

□ The Home Department is inquiring into a few complaints by members of the public that they have been affected by enzyme washing powders. The outcome will decide whether a wider investigation is called for. That information was given by Mr Merlyn Rees (Under Secretary of State) in a written answer on January 19.

□ The South African Bureau of Standards has decided in favour of the use of containers of the 1,2,5 system (which is used in the coinage system) and recommend the following container sizes: 10, 20, 50, 100, 200 and 500 ml for fluids (or g for solids) and thereafter 1, 2, 5, 10, 50, 100 litres or kg.

□ Professor Andrew Wilson and Dr D. V. Roberts of the University of Liverpool are carrying out studies on the effects of anticholinesterase pesticides to determine the biological significance of residues. The Medical Research Council have granted £14,000 to cover the cost of staff and equipment over three years.

□ The British Veterinary Codex Committee has adopted the following non-proprietary names for veterinary substances: Imidocarb, for 3,3'-di (2 imidazolin-2-yl) carbanilide [a babesicide; 4A65 is the dihydrochloride]; polyhexanide, for polyhexamethylene biguanidine hydrochloride [an anti-bacterial, ICI 9073; ingredient of Teat-cote Plus (teat dip)].

□ Mr K. Marshall, lecturer in pharmaceuticals, University of Bradford, has been awarded £750 pa for two years by Coulter Electronics Ltd for the establishment of a scholarship for research into the measurement of the particle size distribution of soluble materials and their dissolution rates. The research will involve the use of a newly developed particle size analyser made by Coulters.

## The Xrayser column

### Towards a new contract

It is always a problem to decide the right moment for launching a new venture, and it is unfortunate that the North-east London proposals for a "new deal" under the National Health Service should have appeared at the height of the epidemic (page 27). The pressure of work being experienced by pharmacists must have tended to prevent the close scrutiny which might have been expected under normal conditions.

It may be that the time has come for a reassessment of the basis of the contract, for it is, after all, only a development of the original arrangements for the National Health Insurance Acts of 1911. The opportunity of radical alterations in the approach was missed in 1948, when what was a totally different scheme was regarded merely as an extension of the then existing set-up. Many, at that time, were considerably heartened by the fact that the Pharmaceutical Society was taking an active hand in the planning of the service and the hitherto commercial approach was being leavened by professional influences.

The National Health Service was total, and every pharmacist on the register was to be influenced at some point. Unfortunately, and short-sightedly as I felt at the time, the Society's influence was lost at a critical phase. But many of the suggestions made in the published proposals are not new. Some thirty-five years ago I heard a paper read on finance in the existing NHI scheme, in which it was pointed out that certain expenses and costs were inseparable from the giving of a pharmaceutical service, large or small. Those were a constant during the hours of opening.

Only on the presentation of a prescription did any of the burden fall on the shoulders of Government, and on completion of that prescription and its collection, the burden on the Exchequer ceased and was returned to the shoulders of the pharmacist. On the matter being pressed, the official view of contractors' representatives was that to accept a "retainer" — which was what was being mooted—was to invite the Government Department to initiate the whole process of nationalisation.

#### Negotiating body

The suggestions for the reconstitution of the central negotiating committee are worthy of study and do not represent such a large step in the dark as might at first sight appear, for something of the kind already exists in Scotland. There is a Pharmaceutical General Council, democratically elected from local pharmaceutical committees, and there is a Standing Committee elected by those elected representatives.

In addition, there are representatives of the Scottish Department of the Pharmaceutical Society, of corporate bodies and of the Scottish Pharmaceutical Federation (*C&D* Diary, 1970, page 269). It should be possible to obtain factual information of the working of that body, which seems to be more fully representative than that operating in England and Wales. But there are strongly entrenched traditions in the matter on both sides. Yet, if what is wanted approximates to the pattern north of the Border, let us take a good look at it.

#### Concentrated effort

Mr J. P. Kerr is right to draw attention to the effect on remuneration produced by the atypical figures of a period of epidemic. It is in some ways reminiscent of the fast bowler who produced such devastating form in his own benefit match that the game was over in one day. Asked what he thought he was doing, he retorted: "Bowling myself into the poorhouse!"

One of the brighter moments of our period of stress came from a customer who remarked: "Look at all the extra half-crowns you are making." Just so. I hadn't looked.



# COMPANY NEWS

## Astras' optimistic forecasts

Total sales for 1969 of the Swedish-based Astra group are expected to total \$113m (against \$102m in 1968). Pharmaceuticals, which represent 75 per cent of the gross, should show a 12 per cent rise.

The withdrawal of products containing cyclamates has incurred costs for Astra-Walco subsidiary in excess of \$1m, according to the group's preliminary report.

Group sales are expected to rise by 12 per cent in 1970 and earnings should recover the cyclamate costs and keep pace with sales development, it is stated.

## Bellair profits fall

In the year ended September 30, 1969, profits before tax of Bellair Cosmetics Ltd fell to £2,379 (from £262,038 in the previous year). There was a turnover of £830,300 (against £1,000,200) and a trading profit of £42,020 (£294,745).

Shareholders are told that the failure of a substantial TV advertising campaign and a delay in bringing new products into stream were the main causes for the drop.

The directors say the sales for the first quarter of the present year are up 30 per cent and the improvement continues.

## Rockware Glass changes

Rockware Glass Ltd have reorganised their sales and marketing division. The new integrated marketing organisation, divided into departments, will be under the direction of Mr Adrian Bailey, marketing director, Rockware Glass.

The newly-appointed general sales manager, Mr C. J. Squires, was previously sales manager, Rockware Glass, and a director of the Garston Bottle Co Ltd (a subsidiary).

## Automatic warehousing

An extension to the distribution department warehouse of ICI's pharmaceutical division at Macclesfield, due to be completed early in 1971, will incorporate an area in which a transit trolley and stacker cranes will operate untouched by human hands. It will be the first automatic warehousing system in ICI.

## Cahill's interim

Reporting "encouraging" first-half sales, directors of P. C. Cahill & Co Ltd, Dublin, say if the satisfactory trends are maintained, they will "review" total dividend when full-year results to April 30, 1970, are known. The interim dividend meanwhile is repeated at 6 per cent.



Mr Roy Mason, President of the Board of Trade, with Mr F. L. Davis, chairman, L.R. Industries Ltd and Mr R. Larkin, director of manufacturing, in the surgeons' gloves department at Chingford, Essex, recently. Mr Mason, who is visiting companies with good export performances mentioned that LRI had overseas sales of £4½m—an increase of 57 per cent over the last five years

## In brief

**Northern Associated Photofinishers (Holdings) Ltd** now conduct the business of the following companies from their respective addresses: Cheshire Photographics, P.D.P. Co (Liverpool), Ormskirk Photo-Services, R. L. Shaw & Co (Bury), R. L. Shaw & Co (Morley), R. L. Shaw & Co (Mirfield), and R. L. Shaw & Co (Golcar).

**Mallory Batteries Ltd** are to expand to new premises in Crawley, Sussex. The new premises are in addition to the 83,000 sq ft which make up the plant and European headquarters at Gatwick Road, Crawley. They consist of 30,000 sq ft and are in Napier Way on the Crawley Industrial Estate.

**Kimberly-Clark Ltd** are setting up additional production and packaging facilities for tissues, at Prudhoe, Newcastle-on-Tyne. The facilities will cost around £150,000, and are in an empty factory adjacent to the 53-acre site where the company is building a £10m mill complex.

**Mr S. D. Surr, MPS**, has acquired from Blass & Fisher (Chemists) Ltd., the pharmacy trading as V. M. Sykes, 193 Woodhouse Street, Leeds 6, and continues to trade as V. M. Sykes. Blass & Fisher's associated company at Acomb, York, is not affected.

**Iford Ltd** have announced a £4-million development plan for their film manufacturing plant at Brentwood, Essex. Subject to planning permission the new plant will be in production within two years.

**Forestral Chemicals Ltd** state that following upon their acquisition by W. R. Grace and Co, the name of Forestral Chemicals Ltd is being changed to Dearborn Chemicals Ltd.

**Miles Laboratories Inc**, Elkhart, USA, report nine months sales of \$205,222,000, an increase of 26 per cent over the same period of 1968. Earnings of \$10,390,000 are 29 per cent ahead.

**Shrink Wrap Machinery Co Ltd** have moved to 51 Sterte Avenue, Poole, Dorset BH15 2AJ (telephone: Poole 4944).

**Kingsley & Keith (Chemicals) Ltd** are moving on January 26 to Suffolk House, George Street, Croydon CR9 3QL (telephone 01-686 0544).

**Diplex Ltd** have moved to Diplex Building, Verulam Passage, Station Road, Watford WD1 1BX (telephone: Watford 31784).

**Ronson Ltd** have opened a service centre at Peter House, Oxford Street, Manchester 1, for local retailers and the public.

**Kodak Ltd** have acquired the photo-finishing firm of C. & E. Roe Ltd, of Fleet, Hants.

## Appointments

**Total Beauty Ltd:** Miss Webster has been elected chairman and Mr P. J. Tyler, managing director. Mr L. Sweeney has been appointed field sales manager.

**Duphar Laboratories Ltd** have appointed Dr E. Hilary L. Harries, PhD, MB BS, MRCS, LRCP, their medical director. He joins the company from Leo Laboratories where he was associate medical director. Before that he was biological research controller of Aspro Nicholas.

**Bayer Products Co** have appointed Dr David W. Wylie their chairman. Dr Wylie, who already holds the appointment of managing director, has degrees in pharmacy and medicine and a PhD.

**United Kingdom Glycerine Producers' Association** have appointed Mr P. W. Carruthers their secretary to succeed Mr F. W. G. Moore, who has acted in this capacity for 18 years, having been with Unilever for 42 years. The Association's headquarters have now moved from London to Pool Lane, Bebington, Wirral L62 4UF, Ches.

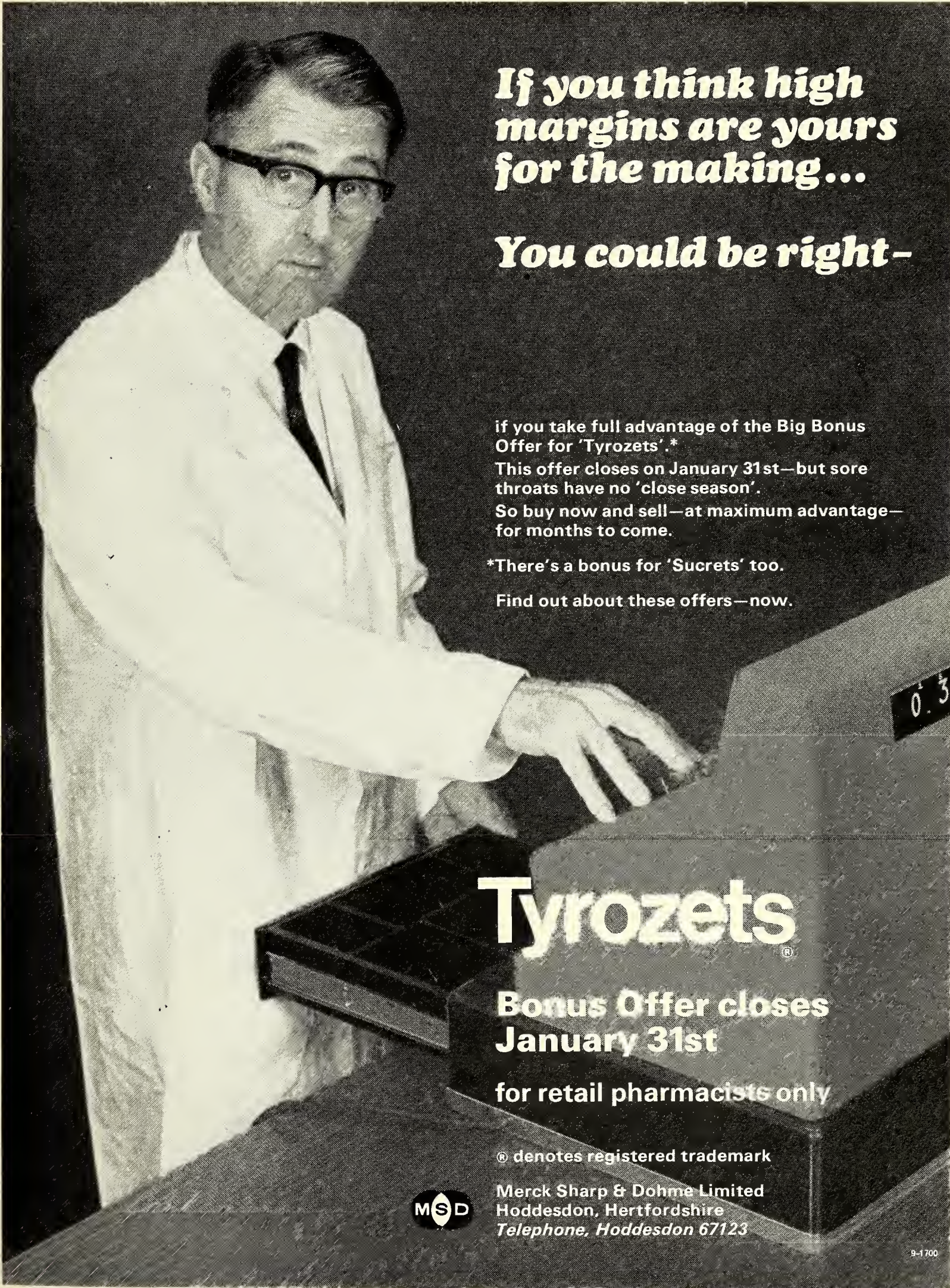
**Polaroid (UK) Ltd's** photo sales manager, is now Mr Jim Slee (35), who was formerly the company's field sales manager for technical products. Sunglass sales manager is former field sales manager, Mr David Mayhew (33); sales administration manager is Mr Peter E. Chambers (38) and special markets manager is Mr Barry Taylor (32). Mr Morris Smith (41), former sunglass sales representative for Northern England is the new field sales manager (sunglasses). Field sales manager (technical products) is a former amateur photographic sales representative, Mr Ron Colman (41).



Mr Jim Slee

Mr David Mayhew





**If you think high  
margins are yours  
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if you take full advantage of the Big Bonus  
Offer for 'Tyrozets'.\*

This offer closes on January 31st—but sore  
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for months to come.

\*There's a bonus for 'Sucrets' too.

Find out about these offers—now.

**Tyrozets<sup>®</sup>**

**Bonus Offer closes  
January 31st**

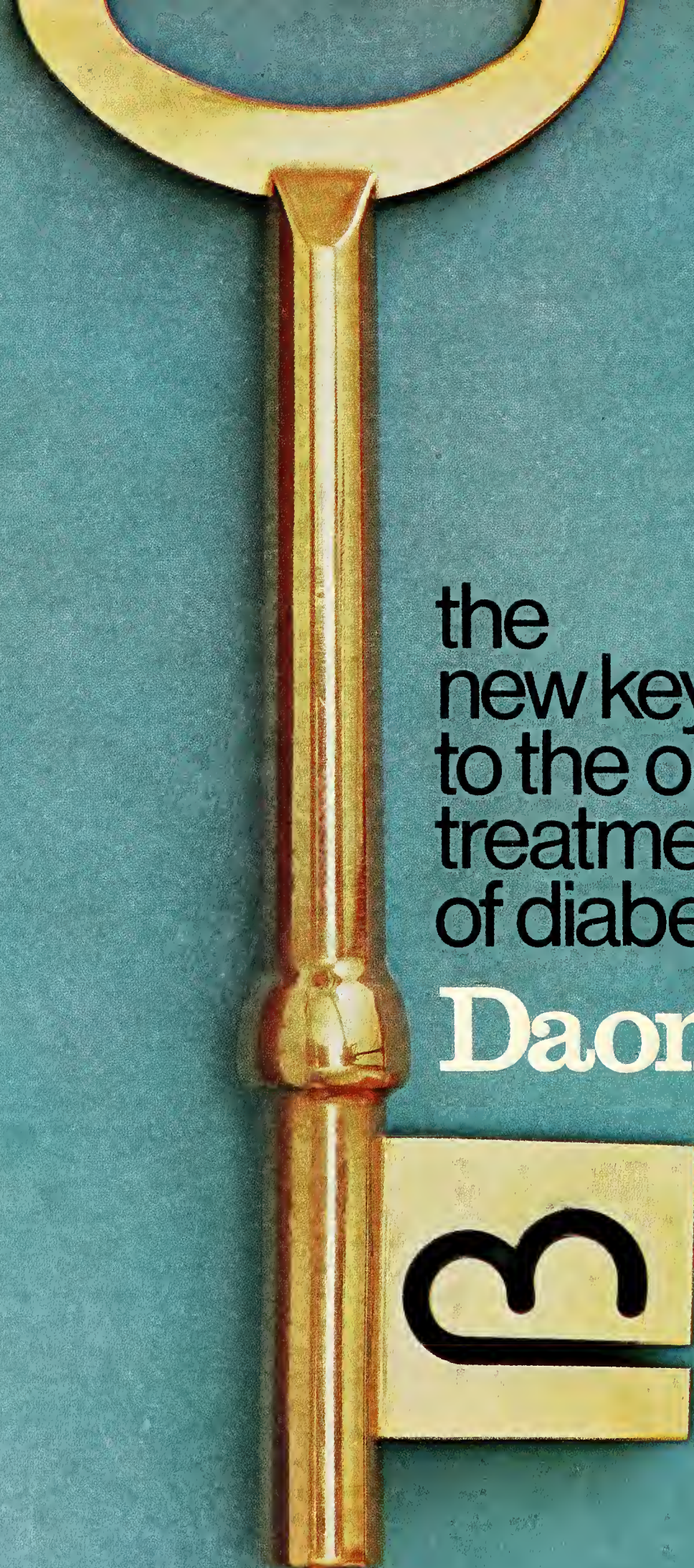
**for retail pharmacists only**

<sup>®</sup> denotes registered trademark



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the  
new key  
to the oral  
treatment  
of diabetes

Daonil<sup>®</sup>



- maximum efficacy
- minimum dosage
- optimum tolerance



# Hoechst-world leaders in diabetes research introduce

# Daonil<sup>®</sup>

(glibenclamide)

## a highly effective oral antidiabetic agent

Extensive chemical and pharmacological research involving examination of over 8,000 compounds revealed one which has proved to be the most active and least toxic antidiabetic agent so far produced. Its name is DAONIL.

### Maximum efficacy

The hypoglycaemic activity of DAONIL was first shown in animal experiments where a dose of only 0.28 mg/kg reduced blood sugar levels by nearly 30%. In subsequent world-wide clinical trials on over 5,000 patients DAONIL provided satisfactory control of blood sugar in 80%. Control was classified as excellent or good in 70% of cases.

Excellent	37.4%
Good	32.2%
Adequate	18.7%

A single daily dose proved sufficient.

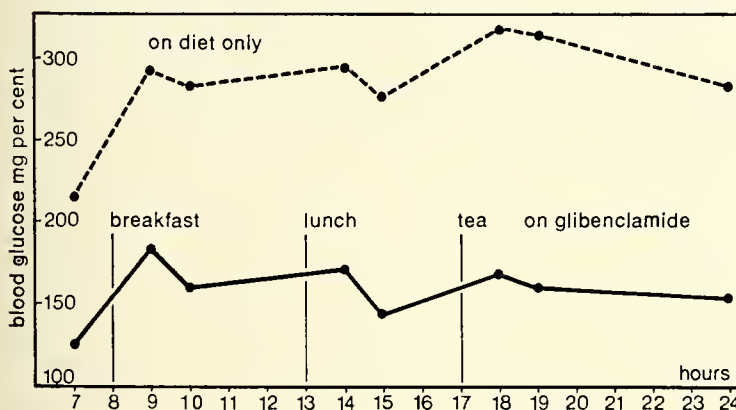
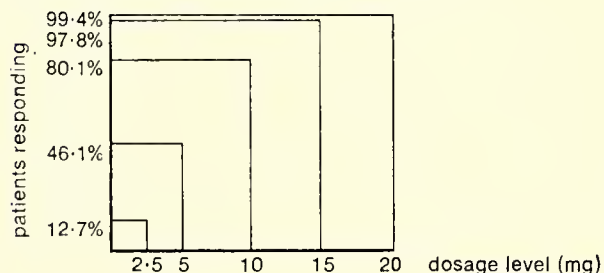


Fig 1 Blood glucose profiles throughout the day in 25 patients on diet only and then following therapy with glibenclamide at breakfast.

Thirty-six investigators compared DAONIL with chlorpropamide. Eighteen considered the two drugs to be equally effective but fourteen found DAONIL to be superior in lowering blood sugar.

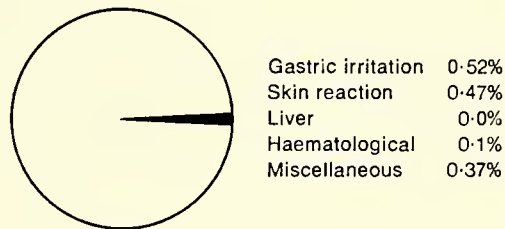
### Minimum dosage

Very small amounts of DAONIL bring about the required degree of blood sugar control. Over 90% of suitable patients could be stabilised using a dosage range of 2.5–20 mg. confirming DAONIL as the most active antidiabetic agent available.



### Optimum tolerance

In a chronic condition such as diabetes any treatment must be well-tolerated by the patient. In extensive clinical trials side-effects sufficiently severe to warrant withdrawal of therapy occurred in only 1.46% of patients.



### Presentation:

White oblong tablets each containing 5 mg. glibenclamide, scored in the middle, one half bearing the letters LDI the other, the Hoechst insignia.

### Packs and Prices:

	Trade	Retail
100 tablets	66s. 0d.	99s. 0d.
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diabetes research

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**AEROSOL DISPENSER**

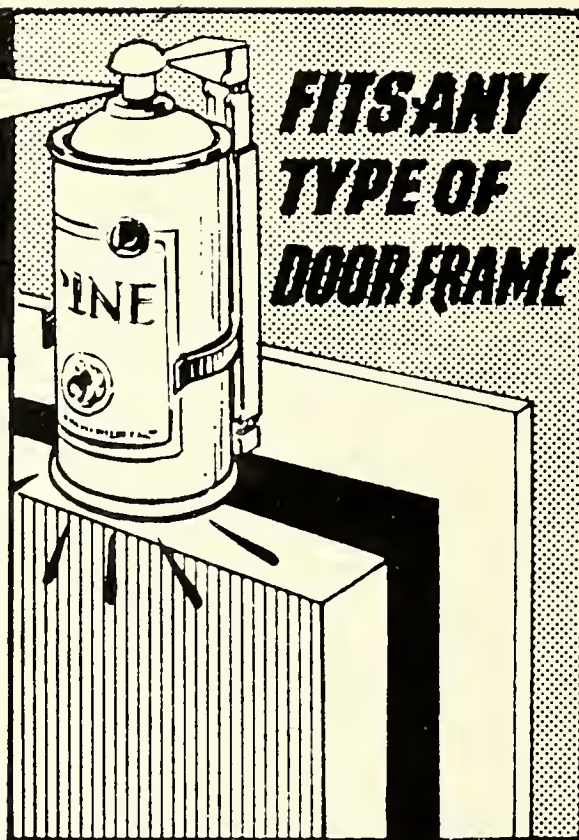
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THE REST IS AUTOMATIC.

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Eastbourne 34211

# Announcement!

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Telephone: Sunbury-on-Thames 84234/5 are the  
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4321.

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tric wholesaler.





# COMMENT COMMENT COMMENT COMMENT COMMENT

## What are 'medical supplies'?

The announcement that the Department of Health & Social Security has appointed an independent consultant to advise the Secretary of State for Social Services (Mr Richard Crossman), on the promotion of exports and the saving of imports in the field of the "medical supplies industry" (see p 81) poses the question: Are pharmaceuticals definitely included in the consultant's terms of reference?

A background note supplied by the Department at the time the appointment of Sir Raymond Brown was announced explained that the Department's involvement with the medical supplies industries, both as a major customer at home and as a supporter of the export effort overseas, has grown rapidly in recent years.

An increasing need had been felt, the Department said, for that specialised activity to be strengthened by the advice of an independent industrialist with wide experience in industry and of Whitehall.

At first sight it was thought that pharmaceuticals would be the main pre-occupation of Sir Raymond, but subsequent inquiry showed that he would be concentrating on "medical equipment."

We suspect the Department is being intentionally vague so that at some later date pharmaceuticals may well be brought into Sir Raymond's ambit.

If or when Sir Raymond does look at pharmaceuticals he will find a fairly healthy export business vis-a-vis imports. In 1968 imports were around £19m whereas exports of pharmaceutical products (excluding pharmaceutical chemicals) were valued at £97m and in 1969 are expected to reach £110m.

Of course there is always room for improvement, even in a healthy industry. Imports of pharmaceuticals have certainly been growing at a faster rate than exports in recent years, judged on values, although some of the import rise may be due to the devaluation of sterling.

Finally, we wonder whether Mr Crossman utilises the Economic Development Committee for Chemicals. Here is an already-established independent body which would be in a position to supply him with all the information he requires.

The EDC for Chemicals has been investigating ways and means of curtailing chemical imports and improving export performance and it would seem to us a logical step that the pharmaceutical's working party could have given Mr Crossman the advisory service he requires, if

indeed any is required. Which brings us back to the question: "What does the Minister mean by medical supplies industry?"

## Wholesalers' handling charges

As retailers experience increasing competitiveness in their trading activities they are also finding that capital investment requirements and day-to-day costs are rising.

That situation is, however, not applicable to one aspect of the industry alone, and in fact manufacturers, consumers and distributors alike are experiencing similar pressures, making the achievement of profit an even more difficult operation.

That the situation is a general one provides no solace to those pharmacists in retail practice who are 'keeping open shop,' especially those in areas where the population is rather "too thin" to support a pharmacy adequately.

However, all concerned in retail practice, in the successful or the less successful pharmacies, will approve the action of the Central NHS (Chemist Contractors) Committee in deciding to look into the matter of the imposition of wholesalers' handling charges "with a view to making representations" to the Department of Health and Social Security (see p 97).

As the Contractor's Committee state, efficient stock control demanded that only the urgently required items should be ordered specially and contractors should not have to pay for the privilege of going to extra trouble to dispense a prescription.

It is in the dispensary that the problem is really acute, and it will not be an easy one to solve, yet a solution must be found if the patient is to get the necessary standard of service.

The Government has in many ways contributed to the situation that has led to wholesalers imposing the handling charges and the lack of adequate return on capital invested that retail pharmacies are experiencing.

No longer can the retail pharmacist be expected to maintain stocks against the very occasional demand. Neither can a wholesaler be expected merely to supply the "unusual" preparation at a loss.

On the other hand, the Department of Health is rightly loth to issue "blank cheques" in respect of "out of pocket expenses".

Nevertheless, the various groups must really try to solve this one. The initiative should be there; in the fact that all concerned are likely to be patients sometime — as well as taxpayers.

## Films and film-strips

**Making the Change for D Day**, NCR Co Ltd, 206 Marylebone Road, London, N.W. 1. 35 mm, colour, 27 minutes. Available to business firms and any organisation interested in ensuring a smooth change to decimal currency. The film-strip shows step-by-step how assistants can give change in either currency even if they are offered a 'mixed' bag of coins so that losses to both shop and shopper are kept to the minimum.

**Aerosols**. Rank Film Library and Sound-Services Ltd, Henfield Road, London SW 19. 16 mm. Colour. Sound. Running time 26 minutes.

The film sponsored by the British Aerosol Manufacturers' Association, begins by visiting a town to find out what most people know about aerosols. It then moves back in History to tell how early aerosol fly-killers were designed for troops fighting in tropical areas. Returning to the present, we see a display of different products, followed by short scenes showing aerosols

used in the home, on the farm, in industry and in medicine, the commentary stressing the advantages of the aerosol over other forms of packaging. Brief sequences of the aerosol in different stages of manufacture are shown but there is no attempt to show or explain how an aerosol works. Since the film is directed at consumers with the aim of stimulating sales the omission is unfortunate because the public should understand why the containers are not full and why they carry the warning about storage.



# TRINKETS OR TREASURE TROVE?

A newcomer's guide to  
pharmaceutical antiques



Above: A number of problems are presented by this pottery figure, which possibly represents infanticide. (Spanish, date unknown)

Top, left: An elegant English medicine chest of the 1840's

Top, centre: 18th Century pill-making tools

Top, right: Posset pot or invalid feeding cup of 1689; a superb example of the silversmith's craft



Photos courtesy Wellcome Institute

The basis of a talk given to the Northampton and District branch of the Pharmaceutical Society on January 5 by Dr J. K. Crellin of the Wellcome Institute for the History of Medicine

Though the widespread collecting of medical and pharmaceutical antiques hardly extends further back than around 1900, there is no doubt that it is now reaching large scale proportions, partly through the insatiable American market.

The types of object collected cover a tremendously wide range. Many are factory-produced stereotypes, and others being the work of average or second-rate craftsmen or their apprentices show a wide range of quality. In other words many are essentially bric-a-brac.

Comparatively few pharmaceutical and medical antiques will interest the connoisseur of beauty and elegance, although a few are unique items from the hands of a genius and record sale-room prices are paid for them. Examples are Leonardo da Vinci's anatomical drawings—but W. Hollar's 17th Century engravings are a good substitute for those—and the Meissen figures of the gout sufferer, depicting the agony of the ailment and the paraphernalia of medicines used, and of the quack doctor (with his monkey, zany, and wares) to whom many gout sufferers resorted.

Most rare medico-pharmaceutical antiques, however, reflect not so much artistic merit as pioneering scientific and medical work, such as Laennec's original stethoscope, or the microscopes of Louis Pasteur. The latter are specially interesting. They are not only ordinary, commercially produced items; they are also important in helping us to understand Pasteur's work.

Some items are unique because they are associated with famous men; for instance, Edward Jenner's medicine chest

and Napoleon's toothbrush. It is, of course, the fortunate collector who obtains objects of that type, although satisfaction can be had from acquiring unique modern apparatus and records for future historians. Yet, because medical and pharmaceutical objects reveal a wide range of human endeavour, there can be real reward in collecting the bric-a-brac.

A knowledge of social history helps in collecting unusual and informative items; copper vessels (for instance, funnels, pans, and beer warmers) are often found with their tin-lining worn away, a situation which, particularly in the second half of the 18th Century was widely condemned for producing copper poisoning.

Much domestic ware is relevant to the history of medicine and hygiene: for instance, the size of spoons throws light on the administration of medicines.

One factor relevant to collecting ephemeral or even mass-produced articles is the complex issue of taste, which cuts across other criteria, such as age and rarity. In the 1850s, for example, items that would now be called antiques rated very much lower in esteem — on the grounds of taste alone than they do nowadays.

Unfortunately, the whole question of taste is confused by the element of investment, so much emphasised nowadays by the Times-Sotheby index and books such as *Investing in Silver*. Matters of taste are difficult to assess and summarise, but there is no doubt that they have affected pharmaceutical antiques as much as others.

English tin-glazed pharmacy jars from the beginning of the century have only recently begun to attract widespread interest (and high prices). Earlier they had often been dismissed as "peasant ware"! Another group of objects that has come to the fore recently is 19th Century Staffordshire figures. Medical examples in-





clude Florence Nightingale (first produced in 1855), Luke the physician, and "old age".

Few people nowadays can collect paintings and sculptures on a large scale, but prints and drawings are very much in the province of the collector. Pharmacist William Helfand of New York has demonstrated recently that a large and judicious collection can be brought together within a comparatively short period of time. A punched card catalogue much enhanced the value of his prints for the study of pharmaceutical history.

### Pharmaceutical containers

Drug jars have probably been collected more widely than any other pharmaceutical antique; some deservedly, as being superb examples of early Italian majolica, such as 14th-15th-Century Florentine oak-leaf jars. Much of the later tin-glazed ware — including a proportion of English, however, is crudely painted and if the collecting of this poorer quality material is not to be mere antiquarianism it can only be justified on the grounds of its relevance to the history of ceramics, or pharmacy.

It is well known that 19th Century pharmacies differed from those of the 18th Century in that the blue tin-glazed ware had disappeared under the tide of creamware, Staffordshire earthenware, and glass. Even in the 17th and 18th centuries tin-glazed ware was by no means universal. Current studies at the Wellcome Institute indicate that glass was probably fairly common.

Unhappily, no recorded English glass matches the superb 18th Century Continental glass, nor does it match Continental varieties of shape and the use of milk white glass. Coloured glass is only beginning to be widely collected and it would be interesting to know why English pharmaceutical colours are restricted to

blue, green and brown, and occasionally, maroon. And why blue for syrups, and green for poisons?

If these sort of questions contribute to the collecting of average quality pottery and glass, they are certainly the main reason for acquiring the more mundane wooden, metal and stoneware storage vessels, and also containers for dispensing. Such wares undoubtedly throw interesting light on the whole question of packaging, although many mundane items can make suitable decorations if appropriately displayed.

The most sought-after containers are those that are named and decorated. Much more could be learned of pharmaceutical practice and proprietary medicines if collectors recorded the names, and discovered the dates and addresses of the owners from such sources as local trade directories and rate books. Another interesting aspect of these containers — or at least of the bottles — is their packaging in boxwood or, more rarely, leather and metal, to avoid breakage in transportation.

The boxwood containers commonly found nowadays are generally late 19th Century though some are earlier. They are interesting ephemeral items reflecting a bygone age of elegance in pharmacy.

### Mortars

Bell-metal mortars are more aesthetically pleasing, but, like pharmacy jars, show a wide divergence in standards of craftsmanship, from superb specimens of Italian Renaissance bronze to dumpy, squat English mortars, a style common prior to around 1650.

English mortars are generally sparse of decorative motifs, and those are often badly executed. Notable exceptions were made by the Oxfordshire founder Edward Neale. Interest in mortars is commonly restricted to those in bell-metal. That is

unfortunate, for there are superb examples in ivory, stone, porcelain and wood deserving study. Nor should the common or garden composition examples be dismissed, for there is always a chance of finding one of the earliest produced by Wedgwood in 1779-80. They are marked Wedgwood & Bentley.

Silver objects — covering items sold by an apothecary or chemist and druggist — also range widely from pomanders and vinaigrettes to feeding utensils, or such pharmaceutical miscellanea as medicine spoons, and etnas. There are some superb specimens but most have only intrinsic interest from being elegant examples of everyday ware, which also includes chamber pots, urinals (of which only one has been recorded), tongue scrapers, lancet cases and surgical instruments.

Bric a brac has much less aesthetic appeal, the main interest being medico-pharmaceutical relevance, even so, within certain groups of objects there are exceptions showing considerable elegance. For instance, among the ubiquitous pottery medicine spoons there are examples in Meissen porcelain, while feeding bottles and other feeding utensils, especially those in hand-painted, etched, and fluted 18th Century glass, or those in porcelain and blue and white transfer printed ware, can be delightful.

Even medicine chests — the majority of which are of polished mahogany — occasionally occur in the fine inlaid walnut with the dispensing apparatus in silver gilt (see illustration).

But the type of material that can commonly be found having no aesthetic appeal is pharmaceutical apparatus, ranging from pill machines (illustrated), capsule makers, suppository moulds, cachet machines, etc or medical and surgical equipment such as diagnostic instruments, inhalers, disinfectors, and stomach pumps.



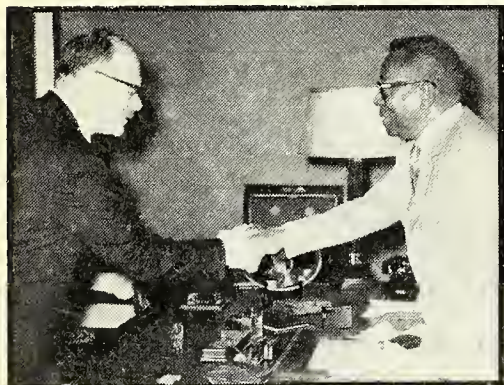
# PEOPLE

**Mr Clement H. Pomeroy, MPS**, proprietor of a pharmacy in Winchester, was recently elected president of the Winchester chamber of commerce.

**Councillor Arthur Henry Philippe, FPS**, has been appointed a justice of the peace and will be adjudicating on the Caistor, Lincs. bench. Mr Philippe is secretary of Lindsey Pharmaceutical Committee and president of Caistor Photographic Club.

**Mr Owen H. Waller**, Editor of the *C&D* for the past 19 years retired on January 17. To mark the occasion, Mr P. A. Hudson presented him with an inscribed gold watch on behalf of the directors of Morgan-Grampian (Publishers) Ltd (proprietors of the *C&D*). Mr Waller's colleagues had earlier presented him with a slide projector and book token.

**Mr Arnold M. Shaw** (former senior pharmaceutical representative, Thomas McMullan & Co Ltd, Belfast), has joined Castlereagh Agencies Ltd, Orby Road, Belfast (an associate company of McMullan). Mr. Shaw will be responsible for their sales to retail chemists.



*President William Tubman of Liberia greets Mr M. J. Smith, managing director, Evans Medical Ltd, during his recent trip to Monrovia. While visiting Evans Medical (Liberia) Ltd—purchasing agents for the Public Health Service of Liberia—Mr Smith attended the President's 74th birthday celebrations organised by the foreign business community in the country*

**Mr G. F. Kitchen**, general manager of Westbrook Lanolin Co who has been appointed a director of the parent company, Woolcombers (Holdings) Ltd, joined Woolcombers Ltd as a chemist in 1935. He became general manager, Westbrook Lanolin Co in 1962 and in March 1966, was appointed a technical director of Woolcombers Ltd.

Mr Kitchen is also managing director, Westbrook Lanolin Co, SA Belge, Verviers, Belgium, and president, Westbrook-Marriner Inc, Lawrence, Massachusetts.

**Mr L. W. (Bill) Piggan**, who was awarded the OBE in the recent New Year's Honours for services to export, is travelling overseas again next month—in search of more orders. Mr Piggan joined Chas F. Thackray Ltd almost 40 years ago as a newly-qualified pharmacist. For the past 13 years he has been the company's export

director and has travelled to many parts of the world. He is due to arrive in Madrid on February 15 for talks with their agent and distributors and to visit hospitals in the Spanish capital. A week later he will journey on to Lisbon to join the British Hospitals Export Council Mission to Portugal.

**Mr John Fowles**, assistant export manager, Weddel Pharmaceuticals Ltd, has recently returned from an extensive tour of Pakistan and the Far East. During January, the company's export manager, **Mr Brian E. Hébert, FPS**, will start a tour of the United States to establish an agency for the company's fine chemical products. He will also call upon a number of clients in Mexico.

**Mr Cedric F. Grigg** has accepted an appointment as co-ordinator for new drug applications, with the pharmaceutical division of Fisons Corporation in Wilmington, USA, and will take up his duties in the near future. Mr Grigg graduated in Pharmacy from Capetown Technical college in 1953 and came to the United Kingdom in 1956, where he continued his studies in London.

## Deaths

**Beaton:** On December 29, 1969, Mr Edward Beaton, MPS, 36 Glenloch Road, London NW 3. Mr Beaton qualified in 1895.

**Billington:** On December 22, 1969, Mr George David Billington, MPS, The Bungalow, Thornton Close, Eastern Green, Coventry. Mr Billington qualified in 1956.

**Burridge:** On December 27, 1969, Mr Alfred George Burridge, MPS, 267 Fleet Road, Fleet, Hants. Mr Burridge qualified in 1932.

**Clarke:** On December 23, 1969 Mr Thomas John Clarke, MPS, 161 Pembury Road, Tonbridge, Kent, aged 91. Mr Clarke qualified in 1903.

**Cooper:** On November 12, 1969, Mrs Elsie Cooper, MPS, 19 Willoughby Drive, St Helens, Lancs. Mrs Cooper qualified in 1929.

**Dickson:** On January 9, Mr Robert James Dickson, Friargate, Eridge Road, Crowborough, Sussex, aged 76. Mr Dickson qualified as a pharmacist in 1916.

**Eastwood:** Recently Mr William Clifford Eastwood, MPS, 359 Lancaster Road, Morecambe, Lancs. Mr Eastwood qualified in 1919.

**Gemmell:** On December 18, 1969, Mr James T. Gemmell, Maws' sales representative for south-east London and the Kent Border. Mr Gemmell completed 20 years' service with Maws, but because of illness he had worked from his home during the past year.

**Heyman:** Recently, Mrs Lily Heyman, MPS, Box 2396, Johannesburg, South Africa. Mrs Heyman qualified in 1961.

**Hughes:** On December 31, 1969, Mr David Ronald Hughes, FPS, 26 Cardain House, Beaconsfield, Bucks. Mr Hughes qualified in 1919.

**Jack:** On December 26, 1969, Mr George Jack, MPS, 1316 Tollcross Road, Glasgow E2. Mr Jack qualified in 1938.

**Jacob:** On December 8, 1969, Mr Ronald Jacob, MPS, Manor House, Barnsford, Hawk Green, Marple, Ches. Mr Jacob qualified in 1935.

**Johns:** Recently, Mr Harold Thomas Johns, MPS, 21 Barrows Street, West Bromwich, Staffs. Mr Johns qualified in 1922.

**Jones:** On December 27, 1969, Mr John Sidney Jones, MPS, 10 Mount Pleasant, Castle Gresley, near Burton-on-Trent, Staffs. Mr Jones qualified in 1935.

**Joyce:** On December 31, 1969, Mr John Thomas Joyce, MPS, 12 Greenwood Terrace, Barnsley, Yorks. Mr Joyce qualified in 1944.

**Langdon:** On December 28, 1969, Mr Ernest Edward Langdon, MPS, 64 Fore Street, Cullompton, Devon. Mr Langdon, who qualified in 1924, had been in business at Cullompton since 1948.

**Lawson:** On November 30, 1969, Mr Barry Lawson, MPS, 35 Stanley Road, Broughton Park, Salford 7. Mr Lawson qualified in 1933.

**Oakley:** On December 25, 1969, Mr Horace Oakley, MPS, The Pharmacy, Huts Corner, Hindhead, Surrey. Mr Oakley qualified in 1911.

**Orme:** On December 11, 1969, Mr Leslie Henry Orme, MPS, Flat 10, Chatsmore House, Goring Street, Goring-by-Sea, Sussex. Mr Orme qualified in 1925.

**Parker:** On December 31, 1969, Mr Alfred Harry Parker, MPS, 235a Nether Street, London N 3. Mr Parker qualified in 1937.

**Phillips:** On December 18, 1969 Mr William George Phillips, MPS, White Rose Lane, Woking, Surrey. Mr Phillips qualified in 1921.

**Price:** On December 13, 1969, in Majorca, Mr Emrys Llewellyn Price, MPS, c/o S. C. Hare, Hare Wilson & Co, Redmead House, Uxbridge Road, Hillingdon Heath, Uxbridge, Middlesex. Mr Price qualified in 1927.

**Roberts:** On December 29, 1969, Mr John Thomas Roberts, MPS, Flat 44, Langham Court, Wimbledon, London SW 20. Mr Roberts qualified in 1901. Before retiring in 1946 Mr Roberts was a representative of The British Drug Houses Ltd.

**Sockett:** On December 9, 1969, Mr George Bernard Sockett, MPS, 18 Burton Crescent, Sneyd Green, Hanley, Stoke-on-Trent, Staffs. Mr Sockett qualified in 1934.

**Summers:** On December 4, 1969, Mr Reginald Howard Summers, MPS, Tile Barn, Spring Lane, Olney, Bucks. Mr Summers qualified in 1921.

**Thomson:** On December 13, 1969, Mr William Ewart Milton Thomson, MPS, of 23 South Mossley Hill Road, Liverpool 19. Mr Thomson qualified in 1929.

**Upton:** On December 11, 1969, Mr Maxwell Barry Upton, MPS, 481 High Street, Penrith, New South Wales, Australia. Mr Upton qualified in 1966.

**Walton:** On December 19, 1969, Mr John George Marley Walton, MPS, 4 Four Ashes Road, Brewood, Staffs. Mr Walton qualified in 1943.

**Woods:** Recently, Mr Jack Woods, MPS, 7 Ascot Way, Broad Oaks Estate, Accrington, Lancs, aged 51. Mr Woods qualified in 1940.



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## Bartex home hair cutter



Already proved—  
over 250,000 cutters  
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presentation  
NOW ONLY **3/11**  
(suggested retail)



**Beware of imitation**  
ask your wholesaler for  
**Bartex**  
Home hair cutters

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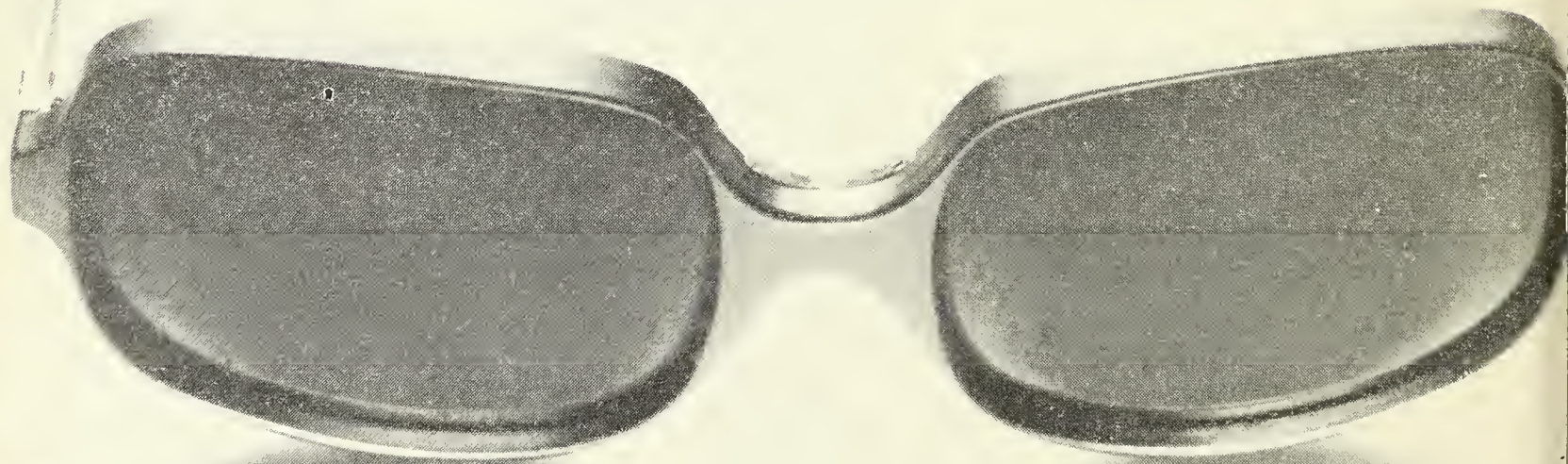


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Polaroid's new sunglass collection has great designs and a choice of many frame-colours. All styled to appeal to the person who is more interested in appearance than protection.

But there's another way to look at these sunglasses. From the inside.





# WEEKLY PRICE CHANGES AND NEW PRODUCT ADDITIONS

Prices are given per dozen. Bold upright figures (2 9) in the retail column indicate the price is subject to retail price maintenance. Italic figures (2 9) is manufacturers recommended price. Light upright figures (2 9) is a suggested guide.

Price Advanced. R=Price Reduced. ●=New entry. D=Delete. C=Correction. / =Insert.

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
<b>Minute Magic (385 DG)</b>									<b>Anodesyn (137 Boots)</b>		
116cc	—	—	14 6		16oz	5 7ea	7 2		suppositories	12	28 0
<b>Debut (366 DR &amp; A)</b>					8oz	36 5	4 0		72	11 8ea	17 6
<b>Debut (366 Dendron)</b>					16oz	5 2ea	6 10		<b>Antalby (115 Bengue)</b>		
<b>Day (705 Kirby)</b>									tablets	250	
<b>Deodorant treatment</b>	42 0	15 5	6 7		<b>Albucid (187 BS)†s4B</b>				<b>Anusol (1310 WW)</b>	12	37 6
(1113 5 & B)					eye drops 10%	10ml	48 0	6 0	suppositories	12	13 9
<b>Deodorant roll-on</b>					20%	10ml	49 0	6 2	<b>Apiserum (253 Chemia)</b>	24	—
<b>Deodorant spray</b>					30%	10ml	52 0	6 6	ampules 5ml	—	110 8
<b>Deodorant tube</b>					old packs				<b>Aradolene (1023 Radiol)</b>	200g	140 0
<b>Deodorant tube</b>					<b>Albustix (843 ML)</b>				analgesic cream	200g	51 4
<b>Deodorant tube</b>					reagent strips	50	50 0	6 3	<b>Arbrex (1400 PBI)</b>		
<b>Deodorant tube</b>					<b>Aldis (1027 Rank)</b>				pruning compound	1/2 pt	3 4ea
<b>Deodorant tube</b>					cine cameras				<b>Ardinex (147 Boots)</b>		
<b>Deodorant tube</b>					815			1199 0	capsules	500	
<b>Deodorant tube</b>					816			1399 0	<b>Aronde (287 CPC)</b>		
<b>Deodorant tube</b>					slide projectors				bath crystals	274	29 0
<b>Deodorant tube</b>					Trulite 180 with 10cm			413 9	bath salts	270	46 7
<b>Deodorant tube</b>					lens				bubble bath	273	25 3
<b>Deodorant tube</b>					2000 semi-auto with				herbal	284	57 8
<b>Deodorant tube</b>					8.5cm lens			550 0	pine needles	282	31 9
<b>Deodorant tube</b>					10cm lens			600 0	cleansing milk	27	17 2
<b>Deodorant tube</b>					2000 automatic with			833 0	cream rinse	236	10 9
<b>Deodorant tube</b>					10cm lens				deodorant aerosol	157	34 4
<b>Deodorant tube</b>					2000 auto de luxe with			953 0	dusting powder	29	58 2
<b>Deodorant tube</b>					10cm lens			520 11	eyebrow pencil	103	11 4
<b>Deodorant tube</b>					Mini with 5cm lens			479 6	eye shadow quartet	107	14 8
<b>Deodorant tube</b>					8.5cm lens			499 6	hand and body lotion	108	14 8
<b>Deodorant tube</b>					slide projector Q.I.12			199 0	hot water bottles	50	29 0
<b>Deodorant tube</b>					electronic flash gun				with handle	2013	54 0
<b>Deodorant tube</b>					Trulite 300				double ribbed	2012	56 0
<b>Deodorant tube</b>					Q. I.50				large	2014	62 0
<b>Deodorant tube</b>					1000 semi auto				lipstick quartet	441	11 4
<b>Deodorant tube</b>					<b>Allay (430 Eucryl)</b>				liquid make-up	225	20 8
<b>Deodorant tube</b>					<b>Allcock's (31 AP)</b>				moisturising cream	28	29 0
<b>Deodorant tube</b>					(distributors 366 DR & A)				shampoo's		
<b>Deodorant tube</b>					(distributors 1377 R & A)				egg and lemon	16 2	5 9
<b>Deodorant tube</b>					<b>Allercur (1479 SCL) †s7</b>				children's	31 9	11 4
<b>Deodorant tube</b>					ointment	20g	2 4ea	3 5	lemon cream	25 3	9 1
<b>Deodorant tube</b>					syrup	100ml	4 8ea	6 9	triple pack	44 8	16 0
<b>Deodorant tube</b>					tablets 20mg	20	2 10ea	4 3	talcum	30	23 1
<b>Deodorant tube</b>					100	13 0ea	18 11		perfumed	26	29 0
<b>Deodorant tube</b>					<b>Altilev (1176 Squibb)†s4B</b>				<b>Asmal (901 Norton) †s4A</b>		
<b>Deodorant tube</b>					tablets 10mg	100	10 8ea	16 0	(distributors 1545 Vestric)		
<b>Deodorant tube</b>					500	47 0ea	70 6		tablets	dp100	6 0ea
<b>Deodorant tube</b>					25mg	100	21 4ea	32 0		dp500	24 0ea
<b>Deodorant tube</b>					500	94 0ea	141 0		<b>Aspellin (1023 Radiol) existing entry</b>		
<b>Deodorant tube</b>					<b>Alubarb (901 Norton) †s4A</b>				<b>Aspellin (1023 Radiol)</b>		
<b>Deodorant tube</b>					(distributors 1545 Vestric)				aspirin spirit liniment		
<b>Deodorant tube</b>					tablets	dp100	6 0ea		100ml	50 0	50 0
<b>Deodorant tube</b>						dp500	20 0ea		450ml	12 0ea	18 0
<b>Deodorant tube</b>					<b>Amplex (67 Ashe)</b>				21	50 0ea	75 0
<b>Deodorant tube</b>					tablets clinical	1000			<b>Aspro (893 Nicholas)</b>		
<b>Deodorant tube</b>					<b>Anaderm (705 Kirby)</b>				soluble tablets	24	24 9
<b>Deodorant tube</b>					pile ointment	19 0	6 11	3 0	<b>Astral (333 Cupal)</b>		
<b>Deodorant tube</b>					<b>Anadin (655 ICC)</b>				general purpose blocks		
<b>Deodorant tube</b>					tablets	8	9 5	3 6	Channel		
<b>Deodorant tube</b>					<b>Analgin (901 Norton) †DDI</b>				bubble pack blocks		
<b>Deodorant tube</b>					(distributors 1545 Vestric)				Freesia		
<b>Deodorant tube</b>					tablets	dp100	7 0ea		D/A toilet blocks		
<b>Deodorant tube</b>					<b>Analoam (871 MCC)</b>				aerosols		
<b>Deodorant tube</b>					soil tester	32 0		4 0	Freesia super house-		
<b>Deodorant tube</b>					<b>Ananase (1080 Rorer)</b>				hold		
<b>Deodorant tube</b>					(distributors 324 Crookes)				Nice'n Fresh bathroom		
<b>Deodorant tube</b>					tablets	500	240 0ea	88 0ea	Apple Blossom		
<b>Deodorant tube</b>					<b>Anaxeryl (115 Bengue)</b>				<b>Astral (509 Gibbs)</b>		
<b>Deodorant tube</b>					ointment	11b			cream	family	43 5
<b>Deodorant tube</b>					<b>Andre Philippe (48 AP)</b>				hp.	99 3	23 11
<b>Deodorant tube</b>					bubble bath	25	29 0	10 7 1/2			54 7
<b>Deodorant tube</b>					dimple	2	14 3	5 3			
<b>Deodorant tube</b>					horse head—book end	16	135 0	49 6			
<b>Deodorant tube</b>					continental	34	114 0	62 8 1/2			
<b>Deodorant tube</b>					Cologne swan dimple	23	26 0	14 3 1/2			
<b>Deodorant tube</b>					deodorant spray	10	19 0	10 5 1/2			
<b>Deodorant tube</b>					suntan spray	22	19 0	10 5 1/2			
<b>Deodorant tube</b>					<b>Andrews (976 PS &amp; T)</b>						
<b>Deodorant tube</b>					liver salt	8oz	39 8	13 3			
<b>Deodorant tube</b>					diabetic	8oz	41 8	14 0			
<b>Deodorant tube</b>					<b>Anifa (529 Gorney)</b>						
<b>Deodorant tube</b>					<b>Anifit (529 Gorney)</b>						

Specify **'Wellcome'** brand Insulins

Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent



	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail	
317cc	447 11	240 2	76 0	<b>Band-Aid (672 Johnson)</b>				<b>Boltac (1400 PBI)</b>				
654cc	854 6	458 3	145 0	elastic plasters				medium	2 4ea	—	3 6	
soap bath	31 3	11 2	4 10	wallets	10 8	—	1 3	small	—	—	—	
talcum powder	43 8	23 5	7 5	1 1/2 in x 1 yd strip	22 8	—	2 8	<b>Bonomint (1037 Reckitt)</b>				
Gold Medal eau de				2 1/2 in x 1 yd strip	31 2	—	3 8	6	8 10	3 1	1 4	
Cologne	41cc	84 11	45 6	6 in strip	5 8	—	8	16	18 5	6 5	2 9	
82cc	155 8	83 6	26 5	washproof plasters				<b>Bornolin (115 Bengue)</b>				
143cc	237 2	127 2	40 3	wallets	10 8	—	1 3	ointment	500g	14 9ea	—	
317cc	447 11	240 2	76 0	small assorted	16 4	—	1 11	11b	—	—	—	
654cc	854 6	458 3	145 0	medium assorted tin	25 6	—	3 0	<b>Bragg's (162 Bragg)</b>				
watch flask	20cc	47 2	25 4	large assorted tin	34 0	—	4 0	biscuits	6 1/2 oz	31 0	3 4	
soap toilet		21 0	7 6	economy	42 6	—	5 0	13oz	55 10	—	6 0	
bath	31 3	11 2	4 10	medium strips tin	25 6	—	3 0	26oz	105 5	—	11 4	
talcum powder	43 8	23 5	7 5	large strips tin	34 0	—	4 0	7oz	15 9	—	1 9	
<b>Atlas (1233 Thorn)</b>				<b>Bandbox (67 Ashe)</b>				14oz	26 3	—	2 11	
photographic lamps				brilliantine 2oz				7lb	134 3	—	14 11	
PI/1	—	—	3 2	shampoo almond oil	1oz & 3oz			10oz	55 10	—	6 0	
PI/2	—	—	7 10	1oz & 3oz				50	17 10	—	1 11	
PI/6	—	—	14 8	wave set small				100	28 8	—	3 1	
PI/8	—	—	77 9	<b>Barbidex (894 Nicholas)</b>				250	62 9	—	6 9	
PI/9	—	—	61 11	<b>Beaucaire (430 Eucryl)</b>				<b>Brandreth's, Dr. (31 AP)</b>				
PI/11	—	—	93 5	cleaning fluid	small 23 9	—	2 10	(distributors 366 DR & A)				
PI/12	—	—	72 6	large 54 0	—	—	6 7	(distributors 1377 R & A)				
PI/13	—	—	52 2	1 gal 28 0ea	—	—	42 0	<b>Breze (607 Hilston)</b>				
PI/15	—	—	82 6	<b>Becosed (901 Norton)†sls4A</b>				sheep wash	1gal	13 6ea	18 0	
P2/1	—	—	22 10	(distributors 1545 Vestric)				5gal	52 6ea	—	70 0	
P2/4	—	—	18 2	elixir	500ml	10 0ea	—	1gal	18 0ea	—	24 0	
P2/5	—	—	18 2	2l	34 0ea	—	—	5gal	71 3ea	—	95 0	
P2/6	—	—	61 11	16oz & 80oz	—	—	—	<b>Brocillin (1393 BRL)T5</b>				
P2/7	—	—	103 4	<b>Beecham's (104 BP)</b>				capsules 250mg				
P2/8	—	—	93 5	powders + hot lemon	6 28 4	10 5	3 11	<b>Bronchotone (1295 Wade)†</b>				
P2/10	—	—	101 10	<b>Beedi Bands (1369 RMC)</b>				100ml	3 3ea	1 2ea	6 0	
P2/12	—	—	103 4	hair decoration				500ml	13 4ea	—	—	
<b>Atoi (76 Atkinson)</b>				medium	—	—	3 11	2l	46 0ea	—	—	
parfum de toilette	110 11	59 6	18 10	large	—	—	4 6	<b>Bronnley (194 Bronnley) existing entry</b>				
parfum mist aerosol	146 4	78 6	24 10	band	—	—	—	<b>Bronnley (194 Bronnley)</b>				
perfume purse size	61 5	32 11	10 5	3-row	—	—	9 11	after bath Cologne				
mignon	107 7	57 8	18 3	5-row	—	—	16 11	0731	—	—	3 7	
demi flacon	196 11	105 7	33 5	<b>Bellair (109 BCL)</b>				0735	—	—	8 9	
talcum powder	49 7	26 7	8 5	deodorant "all day"				0738	—	—	12 9	
toilet soap	21 6	7 8	3 4	aerosol	80g	23 0	12 8	0270	—	—	5 0	
<b>Atromid S (649 ICI)</b>				spray	75cc	15 3	8 3	0277	—	—	4 3	
capsules 250mg				hair spray aerosol	80g	19 0	10 6	0132	—	—	3 0	
<b>Auraltone (1295 Wade)†</b>				205g	32 0	17 7	6 0	0108	—	—	13 0	
1oz	2 8ea	1 0ea	5 0	Pink Rose				0074; 0402	—	—	11 0	
<b>Aureomycin (746 Lederle) T5</b>				bath cubes	2 7	1 5	6	0438	—	—	12 0	
ointment 3% 25g	3 0ea	—	4 6	talcum	13 6	7 5	2 6	0066	—	—	1 0	
1/2oz & 1oz	—	—	—	<b>Beltona (112 BL)</b>				cubes				
<b>Avena (1480 Izal)</b>				<b>Beltona (800 TM)</b>				essence	0928	—	13 0	
bath crystals	16oz	20 0	10 2	<b>Bemax (103 Beecham)</b>				pine	0070	—	1 0	
(2doz)	(2doz)		1 8	10oz	35 11	—	3 9	bath sachets	0070	—	—	
<b>Avrogl (1281 Vincent)</b>				20oz	33 2	—	6 11	bubble bath oil	0721	—	3 5	
(distributors 366 DR & A)				(1/2 doz)				0725	—	—	8 7	
(distributors 1377 R & A)				<b>Bengue's Balsam (115 Bengue)</b>				0728	—	—	12 7	
<b>Ayrton (78 A5 &amp; Co)</b>				original or greaseless				0704	—	—	3 3	
antiseptic cream	14 0	5 1 1/2	2 6	500g	31 0ea	—	—	0705	—	—	7 7	
A.P.C. plus tablets	22 0	8 1	4 0	11b	—	—	—	0708	—	—	10 7	
balsam of glycerine,	16 0	5 10 1/2	2 6	<b>Benylin (938 PD)†s7</b>				6408	—	—	5 6	
lemon and honey				expectorant				bath day	6409	—	5 8	
(Beehive)	100ml	18 9	6 10 1/2	125ml	32 0	12 0	5 0	honey & flowers	0245	—	8 9	
bronchial emulsion	200ml	36 0	13 2 1/2	500ml	—	—	—	Japonica				
200ml				<b>Benzets (901 Norton)</b>				bubble bath			12 0	
burn cream	30 0	11 0	4 9	(distributors 1545 Vestric)				Cologne			15 0	
chilblain ointment†	20 0	—	2 9	lozenges	dp15	15 0	—	skin balm			11 0	
tablets	16 0	5 10 1/2	2 6	<b>Beplete (1352 Wyeth)†sls4A</b>				soap			5 0	
children's cough syrup	50	20 0	2 6	elixir	150ml	54 0	6 0	talcum			10 0	
60ml				4oz	—	—	—	soap			—	
cold-sore lotion	12 5	4 7	2 0	<b>Beplex (1352 Wyeth)</b>				antiseptic	0146	—	2 9	
corn & wart paint	12 5	4 7	2 0	elixir	150ml	54 0	6 0	beauty visitors	0061	—	2 0	
earache drops	15 0	5 6	2 6	4oz	—	—	—	0062	—	—	3 0	
eau de Cologne	5oz	20 0	11 0	<b>Berex (31 AP)</b>				country herbs	0143	—	6 0	
lanolin (toilet)	18 0	9 11	3 9	<b>Berex (1377 R &amp; A)</b>				export de luxe	0112	—	4 7	
malt extract	11b	32 0	4 0	<b>Bethanid (218 Calmic)</b>				lemon toilet	6122	—	2 9	
with c.l.o.	11b	33 5	4 3	capsules	100	13 4ea	20 0	soap on a rope	6136	—	8 7	
penicillin VK T5				<b>Better Off (385 DG)</b>				bath	0613	—	5 0	
mixture 125mg/5ml				for the face	30g	—	16 0	soap on a rope	0619	—	11 0	
100ml	49 6	—	—	for the legs	115g	—	13 9	pre-makeup	0523	—	2 9	
250mg/5ml				<b>B.F.I. (837 M5D)</b>				sponge	0109	—	9 7	
100ml	96 0	—	—	powder	15g	34 0	5 3	turtle oil toilet	0642	—	2 3	
tablets 250mg	100	18 10ea	—	1 1/2oz	—	—	—	bath	0643	—	3 9	
250	45 10ea	—	—	<b>Bidormal (34 A &amp; H)</b>				in plastic container				
500	90 10ea	—	—	<b>Bio (1400 PBI)</b>				1643	—	—	4 9	
1000	180 0ea	—	—	baby bio	2oz	1 2ea	1 9	visitors	0641	—	1 7	
sore throat tablets	50	14 5	5 3 1/2	plant food	16oz	3 0ea	4 6	0711	—	—	3 0	
sulphur & yeast tablets	13 0	4 9	2 0	1qt	6 4ea	—	9 6	0715	—	—	6 0	
<b>Azostix (843 ML)</b>				1gal	19 0ea	—	28 6	0718	—	—	8 7	
reagent strips	25	51 9ea	77 7	5gal	—	—	—	<b>Brontussin (1097 Sandersons)</b>				
<b>Baby Life (1499 BLP)</b>				compost maker				cough suppressant	3oz	33 0	4 0	
bibs and feeders	No.1	10 6	1 3	baby bio potting com-				6oz	57 0	—	7 0	
No.2	13 3	—	1 8	post	No.1	2 0ea	3 0	<b>Brooklax (1037 Reckitt)</b>				
No.3	32 0	—	4 0		No.2	5 0ea	7 6	6	8 10	3 1	1 4	
No.4	16 3	—	2 0		No.3	8 8ea	13 0	18	18 5	6 5	2 9	
No.5	22 3	—	2 9	seed and cutting	No.1	2 0ea	3 0	<b>Brunitex (1113 5 &amp; B)</b>				
No.6	19 0	—	2 3	compost	No.2	5 0ea	7 6	shampoo bottle	80cc	26 6	8 10	
No.7	28 0	—	3 6		No.3	8 8ea	13 0	sachets	—	—	—	
No.8	24 0	—	2 11	<b>Bioglan-M/Q (127 Bioglan)</b>				tablets	7	52 0	19 0	
No.9	19 0	—	2 3	tablets	50 & 100	24 0	3 0	<b>Buccaline Berna (1556 Farillon)</b>				
No.10	17 3	—	2 3					tablets	7	52 0	19 0	
No.11	33 3	—	4 3	<b>Bisks (1530 Fisons)</b>				<b>Buttercup (430 Eucryl)</b>				
No.12	29 0	—	3 6	chocolate biscuits				syrup	29 10	10 11	4 3	
No.13	30 11	—	3 9	<b>Bisma Calna (211 Butler)</b>				40 0	14 8	5 9		
No.14	43 9	—	5 6	cream	500ml	60 0	7 6	20 0	7 4	2 10		
No.15	19 6	—	2 5	2l	17 6ea	—	26 3	30 0	11 0	4 4		
No.16	32 0	—	3 11	<b>Blake's (135 TB)</b>				42 0	15 5	6 0		
No.17	59 9	—	7 6	witch hazel cream	50g	25 8	9 5	4 0	<b>Caffexen (211 Butler)</b>			
No.18	33 0	—	4 0	<b>Blistez (366 DR &amp; A)</b>				6oz				
No.19	53 0	—	6 6	<b>Blistez (366 Dendron)</b>				<b>Calamep (705 Kirby)</b>				
No.20	96 0	—	12 0									
old range												
cotton wool	16oz	37 0	4 3									



	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
<b>Californian Poppy</b> (76 Atkinson)				extra range				<b>Delagar</b> (366 DR & A)			
perfume trial	16 8	8 11	2 10	8x5	10	9 0ea	—	<b>Delfoam</b> (607 Hilston)			
standard	25 1	13 5	4 3	8x5½	10	10 0ea	—	cattle soap	10lb	13 0ea	19 6
perfumed Cologne	45 2	24 3	7 8	10x6½	10	13 0ea	—	½cwt	56 8ea	—	85 0
talcum powder	22 7	12 1	3 10	<b>Coltapaste</b> (1155 5 & N)				<b>Delta-Cortelan</b> (518 Glaxo)			
<b>Calsept</b> (901 Norton)				zinc and coal tar bandage 3½x6yd	37 0	—	4 4	tablets	1mg		
(distributors 1545 Vestric)				<b>Complan</b> (518 Glaxo)				<b>Dentiline</b> (430 Eucryl)			
500ml	8 0ea	—	—	1lb	53 0	—	5 5	denture cleaner	21 0	7 8½	3 3
2l	30 0ea	—	—	<b>Conroy 480</b> (971 P5MB)				refill	18 0	6 7	2 9
4oz, 16oz & 80oz	—	—	—	<b>Controvar</b> (1497 5CL) †s4B				<b>Dentinol</b> (366 DR & A)			
<b>Cannon</b> (224 Cannon)				tablets	21	5 0ea	7 6	<b>Dentinol</b> (366 Dendron)			
cap, disc and teat set	12 0	—	1 6	100	103 9ea	—	155 8	<b>Dermoloc</b> (938 PD)			
nursing teat pack	20 0	—	2 6	<b>Coopers</b> (293 FC)				<b>Desert Flower</b> (1131 Shulton)			
soother all rubber	16 0	—	2 0	<b>Coopers</b> (200 B & P)				hand and body lotion	1719	38 9	20 9
<b>Cantil</b> (824 MCP)				diabetic products				1923	34 6	18 6	6 9
tablets				dessert fruit tins	8oz	22 4	2 4	talcum powder	—	—	6 0
with phenobarbitone				19oz	48 0	—	5 0	Beauty Clean	—	—	—
†s154A	50	19 10ea	7 3ea	7oz	29 7	—	3 1	Beauty Clear	—	—	—
<b>Caprosom</b> (747 Leo)				marmalades	7oz	26 5	2 9	Beauty Ice	—	—	—
<b>Cardinelli</b> (226 CBP)				15oz	45 7	—	4 9	Corn Silk fluid make up	—	—	—
eyelashes				7oz	29 7	—	3 1	moisture base	—	—	—
sub spiky underlashes	68 0	37 3	12 0	15oz	51 2	—	5 4	deodorant roll-on	—	—	—
<b>Carmil</b> (657 IL) †DDI				<b>Copholco</b> (1295 Wade) †DDI				spray	—	—	—
diarrhoea mixture				100ml	3 3ea	1 2ea	6 0	stick	—	—	—
50ml	24 1	8 10	3 9	500ml	13 4ea	—	—	hand cream	—	—	—
3oz	—	—	—	2l	46 0ea	—	—	hand & body lotion	—	—	—
<b>Carnate</b> (365 Demuth)				<b>Coronette</b> (563 Hampshire)				dispenser	—	—	—
(distributors 366 DR & A)				<b>Coronette</b> (1038 R & C)				special	—	—	—
(distributors 1377 R & A)				<b>Correcto</b> (1333VWL)				perfume presentation	—	—	—
<b>Ce-K-Sol</b> (930 P & B)				tablets	25	25 6	9 4	<b>Detclo</b> (746 Lederle) T5			
<b>Cellogen</b> (385 DG)				<b>Cortacream</b> (1155 5 & NT5)				tablets 300mg	100	43 0ea	64 6
cream	30cc	—	25 0	bandage 3½x1yd	85 1	—	9 11	<b>Dettol</b> (1037 Reckitt)			
55cc	—	—	38 0	3½x2yd	103 11	—	12 1	ointment	small	12 4	4 2½
hand cream	30cc	—	13 6	<b>Cosmedin</b> (366 DR & A)				large	28 9	9 9	4 0
55cc	—	—	21 0	<b>Cosmedin</b> (366 Dendron)				<b>Dextrosol</b> (200 B & P)			
<b>Centyl</b> (747 Leo)				<b>Cossack</b> (563 Hampshire)				tablets	double	55 2	1 11
injection				<b>Cossack</b> (1038 R & C)				(3doz)			
tablets 2.5mg	25	—	—	<b>Coterpin</b> (78 A5 & Co) †DDI				<b>Dextrostix</b> (843 ML)			
tablets 5mg	25	—	—	cough syrup	500ml	17 0ea	—	reagent strips	25	34 6ea	51 9
tablets with reserpine	—	—	—	2l	61 0ea	—	—	<b>D. F. P.</b> (147 Boots)			
<b>Ceporex</b> (518 Glaxo) T5				<b>Creme Puff</b> (813 MF)				<b>Diamond</b> (333 Cupal)			
capsules 250mg	20	75 0ea	112 6	refill twin pack	53 4	27 10	9 0	foot powder	25 9	—	2 11
100	360 0ea	—	540 0	<b>Cremalgex</b> (901 Norton)				<b>Dibistin</b> (262 CIBA)			
500mg	20	147 6ea	221 3	(distributors 1545 Vestric)				cream	30g	28 0	3 6
100	710 0ea	—	1065 0	tube	30g	21 0	8 0	1oz	—	—	—
syrup 250mg/5ml 100ml	75 0ea	—	112 6	<b>Cremor Antisepticus</b> (78 A5 & Co)				<b>Dimotane</b> (1071 Robins)			
<b>Cerumol</b> (718 LAB) †				450g	7 2ea	—	—	elixir	500ml	19 5ea	29 2
eardrops approx 11ml	36 0	—	4 0	2Kg	20 0ea	—	—	20oz	—	—	—
55ml	77 0	—	8 7	<b>Cremor Rusci Co</b> (78 A5 & Co)				expectorant †	500ml	27 0ea	40 6
2oz	—	—	—	500g	15 0ea	—	—	20oz	—	—	—
<b>Cetrim</b> (1024 Raimies)				<b>Creo Terpin</b> (78 A5 & Co) †DDI				tablets L.A.	100	33 5ea	50 2
antiseptic cream	4oz	40 0	14 8	500ml	15 0ea	—	—	500	160 0ea	—	240 0
<b>Chantage</b> (76 Atkinson)				2l	50 0ea	—	—	<b>Dimotapp</b> (1071 Robins)			
parfum de toilette	110 11	59 6	18 10	<b>Crolox</b> (324 Crookes)				elixir	500ml	20 9ea	31 2
parfum mist aerosol	146 4	78 6	24 10	<b>Crystapen V</b> (518 Glaxo)				<b>Distaquaine V-K</b> (378 Dista)			
perfume purse size	61 5	32 11	10 5	suspension 125mg/5ml 60ml				tablets 60mg			
mignon	107 7	57 8	18 3	syrup 62.5mg/5ml 60ml				<b>Docteur Pierre's</b> (1407 Jaccaz)			
demi flacon	196 11	105 7	33 5	125mg/5ml 60ml				toothpick quill	25	33 0	12 1
talcum powder	49 7	26 7	8 5	<b>Cupal</b> (333 Cupal)				50	64 0	23 1	9 9
toilet soap	21 6	7 8	3 4	sulphur and treacle	21 0	—	2 6	<b>Doktibad</b> (62 A & C)			
<b>Charco-lax</b> (698 Keswick)				<b>Curicones</b> (67 Ashe)				(distributors 1363 Alcos)			
tablets	74 0	27 0	12 0	<b>Cussons</b> (338 Cussons)				<b>Dolcin</b> (31 AP)			
41 0	15 0	6 6	6 6	cold cream soap	2518	10 7	3 9½	<b>Dolcin</b> (1377 R & A)			
<b>Cheroline</b> (1329 White)				toilet	2400	16 11	6 0½	<b>Domestos</b> (382 Domestos)			
cough linctus	20 0	7 4	3 0	bath				regular	17 2	—	1 8
<b>Cherub</b> (366 DR & A)				Imperial Leather				<b>Dorothy Gray</b> (385 DG)			
<b>Cherub</b> (1377 R & A)				soap toilet	10 7	3 9½	1 5	dry skin cleanser	55cc	—	14 6
<b>Chloresium</b> (67 Ashe)				bath	16 11	6 0½	2 3	115cc	—	—	24 6
ointment	1oz	—	—	giant	24 5	8 8½	3 3	200cc	—	—	33 9
<b>Chloromycetin</b> (938 PD) T5				<b>Cutipen</b> (485 Fulford)				extra rich night cream	30cc	—	15 3
palmitate suspension				31 7	17 4	5 5		55cc	—	—	25 0
100ml	10 6ea	—	15 9	<b>Cyclonal</b> (971 P5MB) †s4A				115cc	—	—	40 0
60ml	—	—	—	sodium ampoules 1g				200cc	—	—	12 9
<b>Christy</b> (261 Christy)				0.5g	25	66 8ea	100 0	eye beauty cream	—	—	7 9
lanolin face pack				<b>Cygnat</b> (705 Kirby)				eyebrow pencil	—	—	4 9
sachet	9 9	5 5	1 8	iron and yeast tablets	80	26 0	9 6	eye make-up remover	—	—	7 9
tube	20 6	11 3	3 6	<b>Dabitoff</b> (430 Eucryl)				12cc	—	—	10 6
emulsion	20 11	7 8	3 3	27 0	—	3 0		115cc	—	—	19 0
<b>Citanest</b> (68 Astra)				<b>Daisy</b> (430 Eucryl)				new masque frappe	—	—	12 9
with adrenaline 1-200,000				powders all sizes				orange flower skin	—	—	14 6
1.5% 20ml 5 & 50ml				tablets 130 size				lotion	116cc	—	29 0
<b>Clinistix</b> (843 ML)				tablets	24	19 0	6 11½	290cc	—	—	14 6
reagent strips	50	46 0	5 9	48	35 0	12 10	5 0	<b>Perfemma</b>			
<b>Clinitest</b> (843 ML) †				<b>Dalacin C</b> (1263 Upjohn) Ts				portrait make-up	—	—	14 6
pocket set	84 0	—	10 6	capsules 75mg	16	15 0ea	—	quick cleanser	116cc	—	11 3
refill tablets	29 0	—	3 7	100	90 0ea	—	—	roll-on deodorant and	—	—	14 6
<b>Clinitetrin</b> (518 Glaxo) T5				500	444 6ea	—	—	anti-perspirant	55cc	—	14 6
tablets	100	30 0	45 0	150mg	16	28 0ea	—	spray	—	—	24 6
<b>Clique</b> (67 Ashe) perfume				100	168 0ea	—	—	salon cold cream	55cc	—	14 6
<b>Co-caps</b> (275 Co-C)				500	830 0ea	—	—	115cc	—	—	24 6
methyldopa 250mg 100	34 0ea	—	—	<b>Dalivits</b> (705 Kirby)				200cc	—	—	33 9
imipramine 25mg †s4B 250	42 0ea	—	—	tablets	15	26 0	3 3	special dry skin mixture	30cc	—	15 3
<b>Colgate</b> (280 CP) 5 pack minimum order				<b>Daonil</b> (614 Hoechst)				55cc	—	—	25 0
shave cream brushless	24 6	8 11	3 6	tablets	100	66 0ea	99 0	stay-matt	30cc	—	14 6
giant	—	—	—	500	330 0ea	—	495 0	texture lotion	116cc	—	14 6
lather	24 6	8 11	3 6	<b>Davenol</b> (1352 Wyeth) †s7DDI				290cc	—	—	29 0
chlorophyll toothpaste	—	—	—	linctus	150ml	54 0	6 0	whitening cream	30cc	—	13 6
shaving stick refill	—	—	—	4oz	—	—	—	Young and Lovely			
<b>Colofac</b> (1539 Duphar)				<b>D.D.D.</b> (359 DDD)				beauty lotion	—	—	12 6
tablets	50mg	—	—	(distributors 366 DR & A)				blushers	—	—	13 9
<b>Coloplast</b> (1364 HM5)				(distributors 366 Dendron)				cleansing grains	—	—	12 6
colostomy bags				<b>Delafine</b> (1480 Izal)							
8x5	10	5 4ea	—	bath crystals	22oz	10 10	5 6				
8x5½	10	6 6ea	—	46oz	20 7	10 6	3 6				
10x6½	10	9 6ea	—	17oz	15 6	7 11	2 8				
12x4	10	6 6ea	—	salts	—	—	—				
12x5	10	7 6ea	—	toilet water eau de	210cc	21 2	10 9				
				Cologne or lavender							



	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
clearing cream	—	—	12 6	Endrine (1352 Wyeth)					Miss Eylure first		
compact powder	—	—	8 9	refill 100ml	54 0	20 0	7 8	I	flutter, underlash,		
face pads	—	—	12 6	3oz	—	—	—	D	half measures, ups		
foundation	—	—	8 9	25ml	21 0	8 0	3 0	D	'n downs, moon-		
heal and conceal stick	—	—	10 6	1oz	—	—	—	D	rakers, fluffies,		
lipstick	—	—	7 9	Energol (67 Ashe)					bobby dazzlers	68 0	37 5
refining lotion	—	—	12 6	E.P. (430 Eucryl) †					brush on make-up	135 0	74 0
skin cleanser	—	—	12 6	tablets	16	15 0	5 6	2 5	set	135 0	74 0
<b>Draza (96 BC)</b>				100	48 0	17 7	7 8		face maker kit	—	23 6
slug killer	32 0	—	4 0	<b>Erasmic (509 Gibbs)</b>					<b>Falcodyl (901 Norton)†</b>		
<b>Dr. Best (62 A &amp; C)</b>				shaving stick	20 7	7 7	3 0		(distributors 1545 Vestric)		
toothbrushes	—	—	5 0	<b>Erythroped (2 Abbott)TS</b>					500ml	9 0ea	—
bristle	—	—	4 3	pro. infans. granules					2l	30 0ea	—
fibres	—	—	6 0	for suspension to					16oz & 80oz	—	D
dental	—	—	—	make 100ml	7 0ea	—	10 6		<b>Farex (518 Glaxo)</b>		
<b>Duodom (705 Kirby)</b>			D	<b>Escapade (1131 Shulton)</b>					(distributors 448 Farleys)		
<b>Duvadilan N.A. (1539 Duphar)</b>			D	Cologne perfumed	65 0	34 10	11 3		3 cereal	38 5	—
<b>Econopen-VK (117 8PL) TS</b>				bath foam	69 0	24 8	11 0		(2doz)	—	2 0
tablets 125mg	100	9 0ea	13 6	<b>Eskamel (1153 SKF)</b>					<b>Farlene (448 Farleys)</b>		
500	42 0ea	—	63 0	ointment	25g	32 0	11 9	5 0	baby food	38 5	—
250mg	100	17 5ea	26 2	1oz	—	—	—	D	(2doz)	—	2 0
500	80 0ea	—	120 0	<b>Esoderm (1007 PL)</b>					<b>Farleys (448 Farleys)</b>		
<b>Elastocrepe (1155 S &amp; N)</b>				shampoo	20g	17 0	6 3	2 9	baby dinners and		
cotton crepe bandage				300g	114 0	41 10	17 9		sweets — raspberry		
2½ x 5yd stretched	3025	30 7	—	1250g	26 6ea	—	—		sweet	12 3	—
3 x Syd	3003	36 8	—	<b>Estrovis (1310 WW)†s4B</b>					milk food full cream	46 0	—
2 x Syd	3004	47 10	—	tablets	2	135 0	—	20 3	<b>Femetra (774 LR)</b>		D
<b>Elastoplast (1155 S &amp; N)</b>				<b>Ethobral (1352 Wyeth)</b>					<b>Feminor 21 (774 LR)</b>		D
airstrip	7920	16 3	—	100	7 9ea	—	10 4		<b>Fenjal (1113 S &amp; 8)</b>		
	7921	25 5	—	20 & 250	—	—	—	D	beauty soap	38 11	13 0
	7922	36 8	—	Ethyl chloride (115 Bengue) existing entry					"Classic" creme bath	107 0	54 0
	7970	10 7	—	Ethyl chloride (115 Bengue)					98cc	220 0	111 1
wallet				local	30ml	74 0	—	8 3	231cc	54 4	27 5
dressing strips				refill	50ml	51 0	—	5 8	Satin Touch talc 100g	107 0	54 0
1½ x 1yd	4015	22 7	—	refill	100ml	79 0	—	8 10	"Fresh" creme bath	220 0	111 1
2½ x 1yd	4025	31 0	—	refill	100ml	56 0	—	6 3	98cc	107 0	54 0
3 x 1yd	4003	36 0	—	general	50ml	79 0	—	8 10	231cc	220 0	111 1
first aid dressings	4120	16 3	—	refill	100ml	56 0	—	6 3	<b>Finifume (705 Kirby)</b>		
	4121	25 5	—	refill	100ml	120 0	—	10 10	anti-smoking tablets	30	30 0
	4122	36 8	—			97 0	—	10 10			11 0
	4150	10 7	—	<b>Eucalyptine (115 Bengue)</b>					<b>Fisherman's Friend (771 LCPL)</b>		
wallet	8121	25 5	—	suppositories adult 10				D	family linctus 100ml	26 0	9 6
invisible				<b>Eucryl (430 Eucryl)</b>					old pack	—	—
ventilated/				denture powder	12 0	4 5	1 10		<b>Floret (1037 Reckitt)</b>		
washable	9120	16 3	—		16 0	5 10½	2 5		fly killer standard	30 0	—
	9121	25 5	—	smokers	20 0	7 4	3 0				3 6
waterproof	7120	16 3	—	tooth powder	12 0	4 5	1 10		<b>Folie (385 DG)</b>		
	7121	25 5	—		18 0	6 7	2 9		roulette perfume	56 0	31 0
first aid strip	4165	5 8	—	smokers	19 0	6 11½	2 10		Fontaine (366 DR & A)		D
plaster 8PC				<b>Euglucon (1087 Roussel)†s4B</b>					Fontaine (1377 R & A)		I
1in x 1yd	1111	12 11	—	tablets 5mg	100	66 0ea	—	99 0	<b>Formula 16 (1281 Vincent)</b>		D
2in x 1yd	1212	19 4	—	500	330 0ea	—	—		(distributors 366 DR & A)		I
1in x 3yd	1001	25 9	—	<b>Euvitol (34 A &amp; H)</b>					(distributors 1377 R & A)		D
plastic strapping water proof				tablets	250			D	<b>Fortodyl (54 Antigen)</b>		D
1in x 1yd	7011	10 0	—	elixir	21			D	<b>Fortal Bayer (97) †s4B</b>		
1in x 3yd	7001	17 3	—	150ml				D	tablets	500	161 4ea
2in x 3yd	7002	25 9	—	<b>Eve Taylor (1214 ETBP)</b>				I	<b>Fresh'n Dainty (506 Gerhardt)</b>		D
<b>Elastoweb (1155 S &amp; N)</b>				body balm	4oz	—	17 6		(distributors 366 DR & A)		I
stretched 3 x 6/7yd	3603	139 8	—	8oz	—	—	28 0		(distributors 1377 R & A)		D
<b>Elation (385 DG) existing entry</b>			D	12oz	—	—	35 0		<b>Frozocone (365 Demuth)</b>		D
<b>Elation (385 DG)</b>			I	cucumber cleansing					(distributors 366 DR & A)		I
dusting powder				lotion	4oz	—	19 6		(distributors 1377 R & A)		D
plastic	—	—	11 9	8oz	—	—	32 6		<b>Frozocone (365 Demuth)</b>		D
hand and body lotion	—	—	12 6	skin freshener	4oz	—	19 6		(distributors 366 DR & A)		I
perfume	—	—	19 9	8oz	—	—	32 6		<b>Frozocone (365 Demuth)</b>		D
spray mist	—	—	21 6	facial cleansing brush	—	—	9 9		(distributors 1377 R & A)		I
roulette	—	—	9 11	facial wash	4oz	—	15 0		<b>Fucidin (747 Leo) TS</b>		
skin perfume	intro.	—	8 9	8oz	—	—	25 0		capsules	36	248 0ea
	25cc	—	12 6	12oz	—	—	30 0		250	1678 0ea	—
	54cc	—	21 6	morning mask	1oz	—	23 0		suspension	60ml	67 6ea
<b>make-up</b>				skin tonic	4oz	—	18 6		100	660 3ea	—
brush-on blusher	—	—	34 9	8oz	—	—	31 0		<b>Fucidin V.P. (747 Leo)TS</b>		
cream powder	—	—	14 6	<b>Evramycin (1352 Wyeth) TS</b>					capsules	36	165 Sea
eyeliner brush	—	—	11 9	suspension 100ml	17 0ea	—	22 8		250	1119 2ea	—
eyeliner liquid	—	—	13 6	60ml	—	—	—	D	<b>Gala (876 MP)</b>		
brush-on	—	—	13 6	<b>Ex-Lax (440 Ex-Lax)</b>					Barely There	IGB8	54 4
propelling pencil	—	—	17 6	(distributors 372 De Witt)					Colour Up	IGD8	97 7
refill	—	—	6 0	laxative chocolate	6	11 1	4 1	1 7	eyebrow pencil king	IGB7	21 6
<b>eye make-up remover</b>					18	24 0	8 10	3 5	size	IGD6	97 7
pads	—	—	11 9	junior	36	38 0	13 11	5 5	Face Up	IGD6	97 7
eye shadow brush-on	—	—	18 9	pills	18	24 0	8 10	3 5	nail colour		
cream	—	—	13 6	<b>Eylure (443 Eylure)</b>					"Little Gem"	IGA1	20 11
stick	—	—	13 6	eyelashes existing entry					remover	IGA1	28 0
face powder	—	—	14 6	eyelashes					Shape Up	IGD7	97 7
lipstick	—	—	11 6	spikey, spikey wings	103 6	56 11	17 6		Shine Up	IGD9	97 7
liquid make-up	—	—	14 6	natural daytime, mini	91 2	50 4	17 11		talcum shaker	IGD7	35 0
mascara block	—	—	12 6	lash					toning lotion	IG48	51 4
brush-on	—	—	19 6	medium close, natural	91 2	50 4	20 0		cuticle cream		
refill	—	—	12 0	fur					cuticle remover		
nail enamel	—	—	11 6	ready trimmed close,					duo shapers		
rouge cream	—	—	11 9	coquette, classic					face makers		
skin glossers	—	—	28 0	sweep, almond eye,					liquid shadow & brush		
<b>Ellimans (414 Ellimans)</b>				standard close	103 6	56 11	20 0		maxima cleanser creme		
(distributors 104 BP)				ready trimmed sable,					trio		
royal embrocation 4oz	29 0	10 8	4 0	cuber tone, double					nail treatment		
universal embrocation				cutter fringe, sophis-					liquid velvet		
2½oz	21 9	8 0	3 0	ticate	103 6	56 11	23 0		velvet finish		
4oz	29 0	10 8	4 0	mannequin	115 0	63 3	23 0		velvet finisher		
<b>Emko (506 Gerhardt)</b>				ready trimmed sable					velvet highlighter		
(distributors 1377 R & A)				style	115 0	63 3	25 7		velvet shapers		
vaginal foam refill 45g	11 8ea	—	15 6	heavy AAA, sable					velvet bloom IGOI		
90g	21 0ea	—	28 6	style	150 0	82 6	25 7		nail colour gold		
<b>Endevac BT (696 Pfizer)</b>				jewelled natural fur,					standard		
vaccine (vet.)	52 7ea	—	61 10	ready trimmed sable					"Big Gem"		
250ml	247 4ea	—	291 0	style, sable tone,					remover IG26		
				golden sable, silver-	108 0	2 6	28 2		natural bloom		
				line sable							



	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail		
<b>Galloways (430 Eucryl)</b>				shaver Baron K300	47	0ea	17 3ea	87 6	skin lotion (dog)	28	0	10 3	4 4
cough syrup small	18	10	6 11	toothbrush Lectro-					sulphadimidine solu-				
med large	28	7	10 6	dent K110	45	0ea	12 6ea	79 6	tion 33 1/2% ts4B				
<b>Garlisol (135 TB)</b>				toothbrushes children's					100ml	48	0	—	6 0
cough mixture 200ml	32	0	11 9	junior twin A197	20	0	—	2 6	500ml	16	8ea	—	25 0
liquid 8oz	—	—	—	toothbrushes nylon					2000ml	56	8ea	—	85 0
150ml	27	6	10 1	twin A267	24	0	—	3 0	suspension ts4B 4oz	42	0	—	5 3
200ml	35	6	13 0	toothbrushes bristle					10oz	100	0	—	12 6
500ml	74	6	27 4	short head A263	28	0	—	3 6	80oz	53	4ea	—	80 0
4 1/2	39	6ea	14 6ea	long head A253	28	0	—	3 6	tablets 5g ts4B	10	84	0	10 6
old sizes	—	—	—	mealtime set F377	—	—	—	—	50	336	0	—	42 0
<b>Gayelord Hauser (29 Alfonal)</b>				nursery pedal bin F476	—	—	—	—	sulphanilamide pow-				
capsules				bath brush D593	—	—	—	—	der ts4B	11b	126	0	14 0
G.H. vitamins	88	0	—	combs all	—	—	—	—	21b	232	0	—	28 0
vitamin A & D	40	0	—	hairbrushes gent's and	—	—	—	—	71b	67	6ea	—	90 0
wheat germ 8oz	21	4	—	ladies all	—	—	—	—	wart cream	28	0	—	3 6
<b>Gelusil (1310 WW)</b>				ladies brush sets all	—	—	—	—	paint	28	0	—	3 6
tablets	20	17	10	nail brushes all	—	—	—	—	<b>Histasal (705 Kirby)</b>				
50	35	9	13 1	<b>Halaurant (78 A5 &amp; Co)</b>					cream 40g	27	0	9 11	4 2
suspension 170ml	36	0	13 2	tablets 50	35	0	—	4 11	<b>Hush (549 Guest)</b>				
500ml	84	0	—	<b>Happy Feet (1383 MFCC) existing entry</b>					baby soothing syrup	19	8	—	2 6
6oz & 24oz	—	—	—	<b>Happy Feet (1383 MFCC)</b>					<b>Ichthopaste (1155 S &amp; N)</b>				
<b>Gem (365 Demuth)</b>				exercise sandals					zinc and ichthammol				
(distributors 366 DR & A)				Betty	19	10ea	—	29 11	bandage 3 1/2 x 6yd	37	0	—	4
(distributors 1377 R & A)				Carmen	39	10ea	—	59 11	<b>Ickosan (78 A5 &amp; Co)</b>				
<b>Genasprin (1530 Fisons)</b>				Nature Girl flat	26	4ea	—	33 9	ichthammol powder	36	0	13 2 1/2	5 6
tablets	20	17	10	mid heel	27	8ea	—	35 6	<b>Ictotest (843 ML)</b>				
500	35	9	13 1	high heel	29	8ea	—	38 0	reagent tablets	50	9	2ea	13 9
<b>Gibbs (509 Gibbs)</b>				Savanto flat child's	12	7ea	—	18 11	<b>Ilford (645 Ilford)</b>				
dentifrice	11	6	4 3	adult's	13	3ea	—	19 11	films HP3, 127, 120, 620				
<b>Git-Sticks (67 Ashe)</b>				raised heel	17	3ea	—	25 11	<b>Imperacin (649 ICI) T5</b>				
<b>Goddess (280 CP)</b>				spare straps	4	7ea	8ea	7 6	syrup 100ml	6	8ea	—	10 0
shampoos				Sol Luxury flat child's	15	0ea	—	22 11	<b>Inco (1073 Robinson)</b>				
<b>Golden Babe (761 Lilia-White)</b>				raised heel ladies'	20	0ea	—	29 11	pads 10	5	8ea	9ea	8 6
disposable nappy liners				fashion sandal	33	3ea	—	49 11	<b>Indal Finnish Sauna (961 EGP)</b>				
<b>Gomina Argentina (1407 Jaccaz)</b>				Tracy	19	10ea	—	29 11	bubble bath bottle 5oz	6	6ea	2 5ea	13 0
hair fixative tube 40 0	22	0	6 11	exercise sandalettes					<b>Innox (654 Innox)</b>				
jar 76 0	41	9	13 0	Capri child's, ladies,					clean face with amalene	—	—	—	17 6
<b>Gondafon (1479 5CL) ts4B</b>				men's 7-11	15	0ea	—	22 6	Satin Sheen	—	—	—	10 9
tablets	20	4	10ea	2-5	15	6ea	—	23 6	<b>Iodex (1153 SKF)</b>				
100 22 0ea	—	—	32 0	6-8	15	6ea	2 1ea	25 6	plain 25g	24	0	8 9	3 9
500 102 5ea	—	—	148 11	9-11	16	6ea	2 2ea	26 11	1oz	—	—	—	—
<b>Gordon Moore (563 Hampshire)</b>				Balea ladies	60	0ea	7 10ea	99 11	<b>Iodo Cafedrin (78 A5 &amp; Co)</b>				
<b>Gordon Moore (1038 R &amp; C)</b>				Candy ladies	49	4ea	6 5ea	79 11	500ml	12	5ea	—	—
<b>Gracal (63 Arnold)</b>				Elfin child's	23	10ea	—	35 11	21	45	0ea	—	—
auxiliary cream 110cc	66	0	36 0	12-2	26	7ea	—	39 11	<b>Italian Marble (1561 MD)</b>				
220cc	110	0	61 0	Iphyll ladies	37	0ea	4 10ea	59 11	(distributors 261 Christy)				
hair colour restorer				Isi ladies	60	0ea	7 10ea	99 11	soap 120g	45	0	16 6	7 0
110cc	66	0	36 0	Jodelet ladies	34	6ea	4 7ea	55 11	guest size (6) 230g	101	0	37 0	15 9
220cc	110	0	61 0	Jolie child's	18	6ea	—	27 11	<b>It's Magic (333 Capal)</b>				
<b>Guerlain (548 Guerlain)</b>				ladies 3-5	19	0ea	—	29 11	tablets 50	22	0	—	2 9
eye shadow stick refill	—	—	14 6	6-8	19	0ea	2 6ea	29 11	<b>Izal (1480 Izal)</b>				
rouge compact	—	—	64 6	Ly ladies	43	2ea	5 8ea	69 11	toilet paper				
for men				Lutgard ladies	43	2ea	5 8ea	69 11	interleaved	39	3	—	1 5
Habit Rouge				Lisma ladies	43	2ea	5 8ea	69 11	(3doz)	—	—	—	—
after shave travel				Melica ladies	34	6ea	4 7ea	55 11	76 6	—	—	—	1 5
flask	—	—	42 0	Mista mens	54	8ea	7 2ea	89 11	(6doz)	—	—	—	—
deodorant spray	—	—	40 0	Senor II mens	49	4ea	6 5ea	79 11	<b>Janssen Dr. (67 Ashe)</b>				
eau de Cologne	—	—	63 0	Sol	37	0ea	4 10ea	59 11	tablets normal 16 & 60				
bottle	—	—	52 6	Susie ladies	49	4ea	6 5ea	79 11	strong 16				
travel spray	—	—	39 6	Vicky ladies	43	2ea	5 8ea	69 11	<b>J Cloth (672 Johnson)</b>				
dry spray	—	—	63 0	Scandinavian clogs					all purpose cloth	6	23	8	3 3
travel flacon 3 1/2oz	—	—	37 10	Anti-static ladies	49	0ea	—	69 11	12	42	9	5 11	5 3
7oz	—	—	14 9	mens	50	8ea	—	73 6	<b>Johnsonplast (672 Johnson)</b>				
hair spray	—	—	14 9	Aurora	33	3ea	—	49 11	zinc oxide plaster				
shave cream lather	—	—	14 9	Brigita	42	0ea	—	63 0	flesh colour				
brushless	—	—	27 6	Georgina	42	0ea	—	63 0	10yd x 2in	62	8	—	7 6
soap toilet (3)	—	—	48 6	Kinder	32	4ea	—	48 6	3in	92	10	—	11 1
bath (3)	—	—		Kristina II	43	2ea	5 8ea	69 11	<b>Johnsons (672 Johnson)</b>				
<b>Halex (80 BXL)</b>				Radi ladies	40	6ea	—	59 11	baby cream tube 34g	18	9	10 4	3 1
baby bath stand	F449	219	11	mens	42	0ea	—	63 0	gift box standard	100	0	39 0	15 2
bathtime set	F631	441	6	Sven ladies & mens	33	3ea	—	49 11	lotion 120cc	26	8	14 8	4 5
brush	F641	489	1	cloettes Petri ladies	36	4ea	—	54 6	205cc	39	5	21 8	6 6
brush/comb & rattle	F166	41	10	Pointometre shoe	37	0ea	4 10ea	59 11	285cc	49	4	27 2	8 2
brush set 5 piece	F174	45	0	<b>Harlene (409 EH)</b>					135cc	26	8	14 8	4 5
chamber	F172	67	6	hair conditioner	24	0ea	—	—	210cc	39	5	21 8	6 6
7in	F632	116	4	<b>Haynon (1089 RPD)†</b>					22g	18	11	6 11	2 10
8in	F501	72	0	<b>Haze (1037 Reckitt)</b>					economy	39	11	14 8	6 0
non-spill	F512	40	2	air freshener standard	29	5	—	3 6	sachet	6	5	2 4	1 0
feeder beaker	F502	52	0	<b>Hema-Combistix (843 ML)</b>					bottle	27	0	9 11	4 2
keep warm	F509	18	0	reagent strips 50	11	11ea	—	17 10	cotton wool household				
layette basket	F474	25	8	<b>Hemastix (843 ML)</b>					4oz	15	4	—	1 10
nylon cover	F471	91	8	reagent strips 50	8	8ea	—	13 0	incontinence pads 12	78	0	10 8	10 5
mealtime set	F315	201	6	<b>Hemoplex (930 P &amp; B)</b>					<b>Johnson's Mrs (430 Eucryl)</b>				
	F376	58	7	<b>Hemoplex (930 P &amp; B)</b>					syrup	16	0	5 10 1/2	2 6
	F375	84	4	vial 10ml	42	0	—	5 3 1	<b>Juvite (698 Keswick)</b>				
training seat	F431	100	0	<b>Hexyl-Plus (1400 PBI)</b>					rejuvenating tablets	41	0	15 0	6 9
hairbrush children's				6oz	2	8ea	—	4 0	74	0	27 0	12 0	
Noddy DF180				10oz	4	0ea	—	6 0	<b>K285 (147 Boots)</b>				
massage set	K200	37	6	<b>Hilston (607 Hilston) veterinary products</b>					glove powder sachet	24	0	—	36 0
nursery play blocks	F700	47	2ea	antiseptic balsam 1pt	60	0	22 0	9 4 1	(2 gross)	—	—		



	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
<b>Karathane</b> (1400 PBI) spray				D	<b>Lyfe</b> (607 Hilston)				bristle & nylon		
<b>K-Derma</b> (705 Kirby)				D	(vet.)	80 0	30 0	12 6	(unior)	24 10ea	9 1ea
<b>Keatings</b> (430 Eucryl)						288 0	105 0	44 9	large bristle extra	57 4ea	21 0ea
powder	11 0	—	1 4		<b>Lyfe Plus</b> (607 Hilston)†s4B				bristle & nylon	32 4ea	11 10ea
	15 0	—	1 10		(vet.)	108 0	39 0	16 9	(popular)		
						120 0ea	44 0ea	224 0	brushcases leather	20 0ea	7 4ea
<b>Keflex</b> (413 Lilly)					<b>Lypsyl</b> (509 Gibbs)				single	25 0ea	9 2ea
capsules	20 75 0ea	—	112 6		lip salve	10 3	5 8	1 7	double		
	100 360 0ea	—	540 0		<b>Macdonald</b> (786 Macdonald)				<b>Mavala</b> (49 Aneson)		
<b>Kenadex</b> (987 PYP)				D	household cotton wool				(distributors 1545 Vestric)		
<b>Kenadex</b> (978 PYP)				I	8oz	20 9	—	2 5	<b>Maws</b> (810 Maw)		
<b>Kent</b> (693 Kent)					16oz	37 0	—	4 3	Tufty pants	24 6	—
men's military hair-					<b>Marigold</b> (774 LR)				Maybelline (366 DR & A)		
brushes shown as 'ea'					house gloves				Maybelline (1377 R & A)		
should be 'pr'					hairdresser	27 0	3 5	3 6	<b>Medihaler-duo</b> (1061 Riker) †s4B		
<b>Kest</b> (117 BPL)					<b>Marina</b> (786 Macdonald)				400 dose	17 0ea	—
tablets	40 0	14 8	6 3		cosmetic bags and				<b>Medijet</b> (615 H & M) †s4B		
<b>Keswick's</b> (698 Keswick)					purses	41 10 4	3 9	1 8	injection	100ml	64 0
catarrh medicine	41 0	15 0	6 9			42 18 6	6 10	2 11	500ml	176 0	—
	74 0	27 0	12 0			43 20 3	7 5	3 3	<b>Medijel</b> (366 Dendron)		
vegetable charcoal tablets	25 4	9 3	3 9			44 21 9	8 0	3 4	<b>Medisoap</b> (436 Evans)		
	41 0	15 0	6 9			45 24 3	9 1	3 9	basic	16 8	6 1
	74 0	27 0	12 0			46 25 6	9 4	3 11	hexachlorophane	14 2	5 2
<b>Ketostix</b> (843 ML)						47 27 3	10 0	4 3	<b>Medivet</b> (615 H & M) †s4B		
reagent strips	50 57 0	—	7 2			48 28 9	10 7	4 6	tablets	20 192 0	—
<b>Kleenex</b> (702 KC) 10 case maximum order						49 31 0	11 4	4 11	<b>Melolin XA</b> (1155 S & N)		
kitchen towels						50 33 3	12 2	5 3	dressings		
pretty patterns pack	46 9	6 5	3 9	I		51 34 0	12 6	5 3	2in x 2in wrapped	100	18 0ea
(1½ doz)	(1½ doz)					52 43 0	15 9	6 9	4in x 4in wrapped	100	40 0ea
<b>Klik</b> (563 Hampshire)				D		53 49 0	18 0	7 6	<b>Mel Rose</b> (1069 R & SL)		
<b>Klik</b> (1038 R & C)						54 54 9	20 1	8 6	skin tablet	10 5	3 10
<b>Kling</b> (672 Johnson)						55 57 0	20 11	8 11	old pack	—	—
conforming bandage						56 40 0	14 8	6 3	<b>Mennen</b> (525 Golden)		
2in	10 8	—	1 4			57 34 0	12 6	5 3	after shave Dry Lime,		
3in	14 1	—	1 9			58 41 0	15 0	6 6	Wild Moss	55cc	43 0
4in	16 7	—	2 1			59 95 0	35 2	14 11	110cc	75 0	23 8
6in	22 6	—	2 10						deodorant aerosol	80g	44 6
<b>Kodak</b> (711 Kodak)					old range				130g	58 0	32 0
Instamatic outfit '333'	243 2ea	29 3ea	499 6		face cloths	21 9 11	1 4	1 4	<b>Metanier</b> (115 Bengue)		
<b>Kompo</b> (1329 White)						22 13 0	1 10	1 9	ointment	500g	22 0ea
liquid	4oz	20 0	7 4	3 0		23 12 6	1 9	1 8	11b	—	—
<b>Kosili</b> (366 DR & A)				D		24 12 3	1 8	1 8	51b	—	—
<b>Kosili</b> (366 Dendron)				I		25 14 3	2 0	1 11	ointment	—	—
<b>K.Y.</b> (672 Johnson)						26 14 3	2 0	1 11	<b>Mickies</b> (67 Ashe)		
jelly	41g	17 1	—	2 1		27 14 3	2 0	1 11	Midnight (385 DG) existing entry		
	82g	26 6	—	3 3		28 16 0	2 3	2 2	Midnight (385 DG)		
<b>Labiton</b> (718 LAB)						29 16 11	2 4	2 3	dusting powder		
tonic	200ml	54 0	19 10	7 9		30 17 9	2 5	2 5	plastic	—	—
	1000ml	20 6ea	7 6ea	35 4		31 17 6	2 5	2 3	drum	—	—
8oz & 26oz	—	—	—	D		32 19 11	2 9	2 9	hand and baby lotion	—	—
<b>Labstix</b> (843 ML)						33			perfume	12cc	—
reagent strips	100	29 4ea	—	44 0		34 23 6	3 3	3 2	purse	—	—
<b>LactoI</b> (67 Ashe)						35 24 0	3 4	3 3	roulette	—	—
drops	small	19 3	4 1	2 5		36 27 0	3 9	3 9	skin perfume	intro.	—
biscuits	4lb	—	—	D		37 29 0	4 0	3 11	25cc	—	—
<b>L'Air du Temps</b> (936 PNR)						38 27 0	3 9	3 9	54cc	—	—
creme parfume						39 29 3	4 0	3 10	108cc	—	—
spray mousse	16 10ea	9 0ea	35 0			40 35 0	4 9	4 9	175cc	—	—
<b>Lamprene</b> (501 Geigy)					old range				spray mist aerosol	—	—
capsules	100	75 0ea	—	112 6	sponge bags	61 10 8	3 10	1 8	<b>Mil-Par</b> (976 PS & T)		
<b>Lancome</b> (726 Lancome)						62 10 8	3 10	1 8	4oz	22 7	7 6
Ablutia	tube	—	—	19 6		63 17 9	6 7	2 9	8oz	39 5	13 0
	jar	—	—	32 6		64 20 6	7 8	3 2	16oz	60 1	19 10
<b>Lasix</b> (614 Hoechst) †s4B						65 20 6	7 8	3 2	<b>Miners</b> (876 MP)		
ampoules 2ml	5	13 8ea	—	20 5		66 10 8	3 10	1 8	eyelashes "Fakes"		
	25	64 7ea	—	96 10		67 22 6	8 3	3 6	lipstick "Sunlovers"		
tablets 40mg	50	27 9ea	—	41 8		68 109 0	40 4	16 11	3J86	13 8	7 6
	250	131 3ea	—	196 10		69 69 0	25 4	10 9	3J87	22 10	12 7
	1000	498 5ea	—	747 7		70G	36 0	13 2	3G74	27 7	15 2
<b>Lemkem</b> (1335 Wigglesworth)					old range	70L	36 0	13 2	make-up stick	—	—
hot lemon drink									make-up stick	—	—
sachets (6)	26 6	9 8	3 11						powder shadow frosted	—	—
<b>Lempak</b> (261 Christy)									stick shadow frosted	—	—
beauty mask	sachet	9 9	5 5	1 8	<b>Marmite</b> (152 Bovril)				<b>Minilyn</b> (917 Organon) †s4B		
tube	27 4	15 0	4 8		8oz	50 0	—	5 0	tablets	22	4 0ea
cleansing lotion	23 5	12 11	4 0		16oz	93 6	—	9 4	<b>Monogram</b> (85 ME)		
cream	20 6	11 3	3 6		<b>Martindale</b> (1495 MEC)				<b>Monogram</b> (1501 DA)		
skin freshener	23 5	12 11	4 0		smog mask with six				<b>Mortegg</b> (871 MCC)†		
soap	11 3	4 2	1 9		spare pads	6	2 0ea	—	1pt	50 0	—
<b>Lillets</b> (761 Lilia-White)				I	pads only	6	9ea	—	1qt	7 0	—
regular	40	70 0	—	7 4	<b>Mary Quant</b> (876 MP)				1gal	17 0ea	—
super	40	79 10	—	8 4	beach swinger	504 0	277 2	90 0	2gal	32 10ea	—
super plus	40	89 2	—	9 4	eye liner brush	31 8	11 7	5 0	<b>Murosol</b> (871 MCC)		
<b>Limmits</b> (1552 UL)					eye shadow brush	47 6	17 5	7 6	household aerosol	6oz	46 0
custard creams	15 9	—	1 9	I	lash adhesive	27 7	15 2	4 11	<b>Murphy</b> (871 MCC)		
hazelnut chocolate	23 3	5 11½	3 0		eye brush	—	—	—	ant killer powder		
<b>Lindex</b> (871 MCC)					face brush	—	—	—	puffer		
garden spray	4oz	34 0	—	4 3	lipstick titch	—	—	—	liquid	4oz	34 0
	8oz	62 0	—	7 9	<b>Mason Pearson</b> (807 MPB) existing entry				bordeaux powder	1lb	36 0
	1pt	122 0	—	15 3	<b>Mason Pearson</b> (807 MPB)				1lb	62 0	—
	1qt	226 0	—	28 3	ladies hairbrushes				<b>chrysanthemum</b>	mil-	
	1gal	62 4ea	—	93 6	pocket nylon	9 0ea	3 3ea	16 9	dew specific	8oz	34 0
dust	—	—	—	D	bristle	16 2ea	5 11ea	30 6	formaldehyde	1qt	60 0
<b>Linituss</b> (78 AS & Co) †DDI					bristle & nylon	14 7ea	5 4ea	27 3	greenhouse aerosol		
500ml	9 6ea	—	—		handy nylon	13 7ea	5 0ea	25 6	6oz	54 0	—
2l	31 3ea	—	—		bristle extra	37 6ea	13 9ea	70 0	lime sulphur	1pt	42 0
<b>Lorel</b> (761 Lilia-White)					bristle & nylon	20 8ea	7 7ea	38 7	1qt	70 0	—
toilet roll	double	15 6	—	1 8	medium nylon gentle	16 2ea	5 11ea	30 6	1gal	212 0	—
<b>Lorelox</b> (563 Hampshire)				D	nylon (universal)	17 10ea	6 7ea	33 6	liquid copper fungicide		
<b>Lorelox</b> (1038 R & C)					bristle extra	51 6ea	18 11ea	96 3	8oz	34 0	—
<b>Lorex</b> (761 Lilia-White)					bristle & nylon (junior)	24 10ea	9 1ea	46 6	4oz	44 0	—
tissues	100	15 6	2 2	1 11	large bristle extra	57 4ea	21 0ea	107 0	8oz	84 0	—
	150	22 2	3 1	2 9	bristle & nylon	32 4ea	11 10ea	60 10	1pt	186 0	—
for men	100	24 4	3 4	3 0	(popular)				malathion dust 4%		
<b>Loxene</b> (563 Hampshire)				D	mens military hairbrushes				puffer	34 0	—
<b>Loxene</b> (1038 R & C)				I	medium nylon	17 10ea	6 7ea	33 6	small	16 0	—
					(universal)	51 6ea	18 11ea	96 3	large	40 0	—



		Trade	Tax	Retail
killer	1pt	50 0	—	6 3†
	1qt	76 0	—	9 6†
	1gal	17 0ea	—	25 6†
ine dust 4%	1lb	38 0	—	4 9sl
ine	size 1	34 0	—	4 3
bed weed killer	2	62 0	—	7 9
et	8oz	34 0	—	4 3
mildew specific	1lb	34 0	—	4 3
m chlorate	1lb	34 0	—	4 3
	2lb	62 0	—	7 9
g spray	4oz	36 0	—	4 6
	8oz	62 0	—	7 9
	1pt	138 0	—	17 3
	1gal	56 8ea	—	85 0
n (147 Boots) TS				
'125'	100ml	17 6ea	—	26 3
'250'	100ml	29 2ea	—	43 9
	170ml packs	—	—	— D
d (31 AP)				
ibutors 366 DR & A)				D
ibutors 1377 R & A)				I
(901 Norton)				
ibutors 1545 Vestric)				
spray	15ml	21 0	—	2 7
(295 CM & R) †sl				
drench	10oz	180 0	64 4	25 4
x (901 Norton) †s4B				
ibutors 1545 Vestric)				
	150ml	12 5ea	—	—
	500ml	41 0ea	—	—
	4oz & 16oz	—	—	D
yl (115 Bengue) †				
ent	500g	19 2ea	—	—
	1lb	—	—	D
olution	30ml	—	—	D
til (971 PSMB) †s4B				
s 25mg	50	32 0ea	—	48 0
	500	280 0ea	—	420 0
dyne (1295 Wade) †DDI				I
les	25	3 8ea	1 4ea	6 10
	100	12 6ea	—	—
	250	28 8ea	—	—
	500	55 10ea	—	—
ent (1097 Sandersons)				I
	20 0	7 4	3 0	D
h (S80 D H & Co) existing entry				I
h (S80 D H & Co)				
y stand	No. 1	726 0ea	226 9ea	—
	No. 2	380 8ea	116 1ea	—
ippers	N15	78 0	28 7	12 3
m	N4/5	174 0	—	22 0
cm	N4/M	220 0	—	27 6
cm	N4/L	260 0	—	32 6
les 4in	N2/4	26 0	14 3	4 6
Sin	N2/5	30 0	16 6	5 3
6in	N2/6	36 0	19 9	6 3
7in	N2/7	48 0	26 5	8 3
file with handle				
ed (6)	N16	33 6ea	18 5ea	—
rs hot forged				
ght nail	N13/N	96 0	13 2	13 3
ght cuticle				
	N13/C	96 0	13 2	13 3
ail	N14/N	96 0	35 2	15 0
cuticle	N14/C	96 0	35 2	15 0
rs super quality				
ght nail	N8/N	186 0	25 7	25 6
ght cuticle	N8/C	186 0	25 7	25 6
ail	N9/N	186 0	68 2	29 0
cuticle	N9/C	186 0	68 2	29 0
scissors	N12	162 0	59 5	25 3
rs				
rted	N3/ASS	41 0	22 6	7 0
ted	N3/P	41 0	22 6	7 0
ght	N3/5	41 0	22 6	7 0
que	N3/A	41 0	22 6	7 0
82 Sandcrest)				
sable bibs	10	24 0	—	3 0
1 (705 Kirby)†				
ts	12	20 0	7 4	3 1
(901 Norton)				
ibutors 1545 Vestric)				
ts	100	3 7ea	—	—
	1000	23 0ea	—	—
d (901 Norton) †s4A				
ibutors 1545 Vestric)				
ts	dp100	7 7ea	—	—
	dp500	35 0ea	—	—
871 MCC) †				
teriliser,	1qt	80 0	—	10 0
ex (S03 G)				
2.5g	10	260 0ea	—	—
ma (690 Keldon)				
tube	24 7	13 2	4 2	
jar	37 10	20 3	6 5	
at shave	51 8	18 6	8 0	
skin cream				
bottle	37 10	20 3	6 5	
(903 NPU) Northern area only				
ive	17 6	9 7	1 6	
(2 doz.)				
(903 NPU) existing entry				D
t (903 NPU)				I
small	8 6	—	1 0	
large	29 8	—	3 6	

		Trade	Tax	Retail
Nucta (1192 SGD)				
Nu-Look (903 NPU)				
unglasses				
N1 black, dark sherry	21 5ea	3ea	36 0	
dark shell	23 10ea	3ea	40 0	
N2 black, dark sherry	19 1ea	3ea	32 0	
dark shell	20 10ea	3ea	35 0	
N3 black, dark sherry,				
cool white, light	19 1ea	3ea	32 0	
shell	20 10ea	3ea	35 0	
dark shell				
N4 black, dark sherry,				
cool white, crystal,	19 1ea	3ea	32 0	
mauve shadow	20 10ea	3ea	35 0	
dark shell				
N5 black, dark sherry,	19 1ea	3ea	32 0	
cool white, crystal,	20 10ea	3ea	35 0	
dark shell				
N6 black, dark sherry,				
cool white, crystal,	19 1ea	3ea	32 0	
mauve shadow	20 10ea	3ea	35 0	
dark shell				
N7 clip-ons	14 10ea	3ea	25 0	
N8 metal framed rim-				
less	20 10ea	3ea	35 0	
N9 metal framed with				
rim	20 3ea	3ea	34 0	
Nu Moon (359 DDD)				
(distributors 366 DR & A)				
(distributors 366 Dendron)				
Numotac (1061 Riker)†				
tablets	100	20 0ea	—	30 0
	500	90 0ea	—	135 0
Nu Nale (359 DDD)				
(distributors 366 DR & A)				
(distributors 366 Dendron)				
Nurvyfe (162 Bragg)				
food	16oz	54 0	—	6 0
Nutrament (171 BLL)				
liquid meal	13oz	48 0	—	5 0
Nystan (1176 Squibb) TS				
twin pack	26 6ea	—	39 9	
Oculovis (607 Hilston)				
(vet.)	22 0	8 0	3 5	
Odol (563 Hampshire)				
Odol (1038 R & C)				
Odormatik (803 MMP)				
aerosol dispenser				
bracket	68 0	—	8 6	
Oestradin (901 Norton) †s4A				
(distributors 1545 Vestric)				
syrup	500ml	10 0ea	—	—
	2l	40 0ea	—	—
tablets	dp100	5 0ea	—	—
	dp500	20 0ea	—	—
syrup	16oz & 80oz	—	—	D
Oil of Ulay (496 Garsalle)				
4oz	96 0	52 9	16 4	
6oz	132 0	72 7	22 6	
Old Spice (1131 Shulton)				
after shave lotion				
	3712	54 9	29 4	9 6
	3710	80 9	43 4	14 0
	3719	60 9	32 7	10 6
travel pack				
presentation pack				
	3711	137 3	73 7	23 9
	3734	46 3	24 10	8 0
talcum				
anti-perspirant spray				
	3886	34 6	18 6	6 0
	3741	72 3	33 9	12 6
body talcum				I
	3742	47 6	25 6	8 3
	3573	53 0	28 5	9 3
lime				
Cologne for men	3722	62 0	33 3	10 9
	3720	86 9	46 6	15 0
deodorant aerosol				
	3876	59 3	31 9	10 3
stick	3880	57 9	31 0	10 0
stick lime				
	3587	62 0	33 3	10 9
hairdressing aerosol				
	3672	47 6	25 6	8 3
	3940	66 6	35 8	11 6
hair tonic				
pre-electric shave				
	3611	67 9	36 4	11 9
	3640	67 9	36 4	11 9
roll-on				
shave mug refill	3701	49 0	17 6	7 9
shaving bowl	3709	63 3	22 7	10 0
lime	3969	68 0	24 4	10 9
shaving cream lather				
	3820	47 3	16 11	7 6
	3994	30 0	10 9	4 9
brushless				I
	3830	47 3	16 11	7 6
shaving stick	3890	50 6	18 1	8 0
smooth shave	3690	50 6	18 1	8 0
lime	3591	56 0	20 0	8 11
soap	3792	28 0	10 0	4 3
Burley				
after shave lotion				
	3114	73 6	39 5	12 9
	3110	108 3	58 1	18 9
body shampoo	4101	91 9	32 10	14 6
Cologne	3124	96 9	51 11	16 9
	3120	131 6	70 6	22 9
deodorant stick	3148	72 3	38 9	12 6
hairdressing aerosol				
	4172	63 6	34 1	11 0
smooth shave	3154	61 6	22 0	9 9
talcum	3141	65 0	34 10	11 3
	3140	96 9	51 11	16 9

		Trade	Tax	Retail	
Oraldene (1310 WW) existing entry					D
Oraldene (1310 WW)					
liquid	200ml	54 0	—	6 9	
Orlane (1145 Sirex)					
cleansing moisture dew		—	—	67 6	
royal jelly liquid eye		—	—	36 0	
balm		—	—		
Orthocide (871 MCC)					
captan dust	puffer	50 0	—	6 3	
	small	30 0	—	3 9	
garden fungicide with					
captan	size 1	30 0	—	3 9	
	2	102 0	—	12 9	
	4	23 8ea	—	35 6	
Ortho-Novin 1/50 (922 Ortho) †s4B					
tablets	Dialpak 21	5 10ea	—	8 9	
	Pushpak 21	5 10ea	—	8 9	
	3-cycle 63	16 0ea	—	24 0	
Orthoxicol (1263 Upjohn) †DDI					
syrup	100ml	5 2ea	—	—	
	500ml	22 10ea	—	—	
	2oz & 16oz	—	—	—	D
Ostermilk (518 Glaxo)					
Nos. 1 and 2	1lb	46 9	—	4 5	
Outdoor Girl (876 MP)					
eye colour collection					
	2G74	36 4	20 0	6 6	
eyelashes lower lashes		66 10	36 9	11 6	
eye shadow brush-on					
	2G31	24 8	13 7	4 3	
eye shadow stick					
gold rush	2J95	14 6	8 0	2 6	I
Magic Touch	2G05	24 8	13 7	4 3	
Starry Eyes	2G33	24 8	13 7	4 3	
Brush On Finish	2G36	—	—	—	D
Brush On Glow	2G08	—	—	—	D
face powder	2G01	—	—	—	D
lipstick frosty					
	2J15, 2J50	—	—	—	D
liquid shadow	2G46	—	—	—	D
mascara curl-on	2J25	—	—	—	D
luxury	2J26	—	—	—	D
perfume mist	2G71	—	—	—	D
Ovamort (871 MCC)†					
	1pt	50 0	—	6 3	
	1qt	76 0	—	9 6	
	1gal	17 0ea	—	25 6	
	5gal	66 0ea	—	88 0	
Ovulen 50 (1121 Searle) †s4B					
tablets	21	5 10ea	—	8 9	
Ozettes (761 Lilia-White)					
hankies	16	4 1	7	6	
	40	10 0	1 5	1 4	
Ozo (761 Lilia-White)					
2-ply toilet roll					
double	21 2	—	—	2 5	
Pabyrn (930 P & B)					
dexamethasone snuff TS					
capsules 0.5 mg	10	6 4ea	—	—	
	25	14 6ea	—	—	
outfit		9 10ea	—	—	
Pacquin (1552 UL)					
hand cream	41 11½	23 1	6 7		
hand lotion	—	—	—	—	D
Palmolive (280 CP) 5 pack minimum order					D
after shave lotion	—	—	—	—	D
shave cream					
regular or lime	24 6	8 11	3 6		
shampoo regular or					
medicated	38 3	13 11	4 0	I	
	(1½ doz)	(1½ doz)			
shaving stick	25 9	9 4	1 11		
	(2 doz)	(2 doz)			
Paminal (1263 Upjohn) †s4A					
elixir	500ml	27 10ea	—	—	
	16oz	—	—	—	D
Paralgin (901 Norton) †DDI					
(distributors 1545 Vestric)					
tablets	dpl00	8 7ea	—	—	
Paratex (1582 Albion) †					
	150ml	34 0	12 0	5 3	
	500ml	86 0	32 0	13 5	
	6oz & 16oz	—	—	—	D
	11	13 0ea	—	19 6	
	21	25 0ea	—	37 6	
	40 & 80oz	—	—	—	D
Parke-Davis (938 PD)					
adrenaline chloride solution					
bottle 1-1000	30ml				D
Passiorine (115 Bengue)					
	500ml	144 0	52 9	—	
	16oz	—	—	—	D
	80oz				D
Paton's (1507 Paton)					
nail hardener		32 8	17 7	5 6	
Pears (509 Gibbs)					
transparent soap					
	toilet	10 6	3 10	1 4	
	bath	15 8	5 9	2 0	
Penicals (Leo) existing entry					D
Penicals (747 Leo) Ts					I
paediatric suspension					
	100ml	7 0ea	—	9 4	
suspension 333mg					
	100ml	13 4ea	—	17 9	
tablets 333mg	100	42 9ea	—	57 0	



	Trade	Tax	Retail
<b>Penidural (1352 Wyeth) †s4BT5</b> sulphas suspension	100ml 15	0ea	20 0
50ml	—	—	D
sulphas tablets			D
<b>Perdilatal Forte (1154 5NP)</b> tablets 6mg	50 7	0ea	10 6
250 23	0ea	34 6	
1000 80	0ea	12 0	
<b>Perform (366 DR &amp; A)</b>			D
<b>Perform (366 Dendron)</b>			D
<b>Perifenil (1310 WW)</b>			D
<b>Permco (607 Hilston)</b> repellent (vet.)	60 0	22 0	8 6
192 0	70 0	27 2	
<b>Peroidin (809 M &amp; W)</b> tablets 50mg	100 72	0	26 5
dp500 27	6ea	—	41 3
dp1000 52	6ea	—	78 9
200mg 100	96 0	35 3	15 0
dp500 39	0ea	—	58 6
dp1000 75	0ea	—	112 6
<b>Personality (366 DR &amp; A)</b>			D
<b>Personality (1377 R &amp; A)</b>			D
<b>Petrolagar (1352 Wyeth)</b> 200ml	28 0	11 0	4 1
8oz	—	—	D
<b>P.H. (576 PH)</b> snuff	14 0	5 2	2 3
<b>Phenadene (705 Kirby)†</b> tablets 20	21 0	7 8	3 3
<b>Phenlac (607 Hilston)</b> (vet.)	12 15	0ea	22 6
<b>Phenistix (843 ML)</b> reagent strips	50 9	7ea	14 4
<b>Phenobarbitone (1153 SKF) †s4A</b> Spansule 60mg	30 53	3	6 8
250 33	6ea	50 3	
100mg 30	59 3	—	7 5
250 37	3ea	55 11	
65mg & 97mg	—	—	D
<b>Phocil (78 AS &amp; Co) †DDI</b> 500ml	12 40	6ea	—
2l	10 0ea	—	—
<b>Phytocil (1295 Wade)</b> cream tube	2 0ea	10ea	3 9
powder puffer bottle	3 2ea	1 2ea	5 11
<b>Pifco (983 Pifco)</b> hair dryer			
Princess 1060	57 8ea	20 7ea	97 6
sun lamp			
Mignon 1022	235 11ea	84 5ea	399 0
<b>Pilease (78 AS &amp; Co)</b> ointment	20 0	7 4	3 3
<b>Pipergran (78 AS &amp; Co)</b> 250g	7 9ea	—	—
500g	13 9ea	—	—
1kg	25 9ea	—	—
<b>Placidex (372 De Witt)</b> syrup	24 8	—	3 0
<b>Platts (1507 Paton)</b> footpaste large	19 3	6 11	3 0
old pack	—	—	D
<b>Ponds (256 CPL)</b> dusting powder Dream			
flower	58 6	32 2	9 6
<b>Posaliflin (221 Camden)†</b> ointment 14g	32 0	11 9	5 0
<b>Pragmatar (1153 SKF)</b> ointment 25g	28 0	10 3	4 5
500g	40 0ea	14 8ea	74 8
1oz & 1lb	—	—	D
<b>Prednisone (969 Pfizer)</b> tablets 1mg			D
<b>Prepacol (894 Nicholas)</b>			D
<b>Pretty Feet (1113 S &amp; B)</b> bottle	38 3	19 4	6 0
roll ball applicator	44 8	22 7	7 0
<b>Primobolan (1479 SCL) †s4B</b> tablets 1mg	30 4	2ea	6 1
150 20	7ea	29 11	
500 64	7ea	94 0	
5mg 20	9 3ea	13 6	
100 35	3ea	51 4	
500 147	5ea	214 6	
<b>Primobolan depot (1479 SCL) †s4B</b> ampoules 1ml	1 12	10ea	18 8
3 34	9ea	50 7	
20 207	7ea	302 1	
<b>Primobolan depot Citole (1479 SCL) †s4B</b> disposable pack 1	13 0ea	—	18 11
3 35	9ea	52 0	
<b>Primodian (1479 SCL) †s4B</b> tablets 30	4 10ea	—	6 11
150 18	1ea	26 4	
<b>Primodian depot (1479 SCL) †s4B</b> ampoules 1ml	1 9	7ea	13 11
3 26	0ea	37 10	
20 136	0ea	198 0	
<b>Primodos (1479 SCL) †s4B</b> tablets 2	5 9ea	—	8 4
20 48	11ea	71 2	
<b>Primogyn C (1479 SCL) †s4B</b> tablets 30	3 0ea	—	4 5
<b>Primogyn depot (1479 SCL) †s4B</b> ampoules 10mg 1ml	1 8	10ea	12 10
3 24	7ea	35 9	
20 130	2ea	189 5	
100mg 1ml	3 59	11ea	87 2

	Trade	Tax	Retail
<b>Primolut depot (1479 SCL) †s4B</b> ampoules 125mg	1 8	7ea	12 6
3 23	2ea	33 9	
20 123	0ea	179 0	
250mg 1	14 5ea	21 0	
3 38	5ea	55 11	
20 205	2ea	298 7	
500mg 1	23 9ea	35 8	
3 62	4ea	93 6	
20 333	8ea	500 6	
disposable syringe 500mg	2ml 24	3ea	36 5
<b>Primolut depot Citole (1479 SCL) †s4B</b> disposable pack 125mg	9 0ea	—	13 1
250mg 14	9ea	21 6	
<b>Primolut N (1479 SCL) †s4B</b> tablets 5mg	30 22	2ea	32 3
100 61	5ea	89 4	
500 260	1ea	378 6	
1000 508	11ea	740 7	
<b>Primosison (1479 SCL) †s4B</b> ampoules 1ml	1 10	5ea	15 2
3 27	10ea	40 6	
20 147	7ea	214 9	
<b>Primoteston depot (1479 SCL) †s4B</b> ampoules 1ml 50mg	1 7	2ea	10 5
3 19	6ea	28 5	
100mg 1	12 9ea	18 7	
3 35	3ea	51 4	
20 187	4ea	278 8	
250mg 1	30 5ea	44 3	
3 81	11ea	119 2	
20 432	2ea	628 11	
<b>Prosol (1249 Trufoods)</b> 3lb size			D
<b>Quaalude (1080 Rorer) †s4B</b> (distributors 324 Crookes) tablets 100	20 0ea	—	—
1000 194	0ea	—	—
<b>Quest (761 Lilia-White)</b> toilet rolls	5 8	—	7
<b>Quinalspan (972 Pharmax)</b>			D
<b>Quosh (103 Beecham)</b> orange and lemon	24 8	5 6	3 6*
lime	29 11	6 7	4 0*
* Includes 3d for container			
super Quosh	—	—	D
Chekwater	—	—	D
<b>Quotane (1153 SKF)</b> ointment 25g	41 0	—	5 2
1oz	—	—	D
<b>Rabro (1091 Rybar)</b> tablets 60	136 0	49 10	21 2
150 27	0ea	10 0ea	47 6
40 & 500			D
<b>Radian (1023 Radiol)</b> massage cream trial	29 3	10 9	4 3
2oz	—	—	D
<b>Ralgex (430 Eucryl)</b> balm	38 0	13 11	5 4
spray	50 0	18 4	7 1
<b>Rayglo (333 Cupal)</b> laxative tablets 36	18 9	6 2	2 11
<b>Reaffirm (385 DG)</b> 112cc	—	—	65 6
<b>Ribena (103 Beecham)</b> blackcurrant drink			
standard 32	3	7 2	4 2*
family 45	11	10 2	5 9*
* Includes 3d for container			
pastilles	—	—	D
<b>R.I.D. (1480 Izal)</b> powder puffer	18 0	—	2 0
<b>Rimmel (1063 Rimmel)</b> bath essence	30 10	16 6½	5 3
beauty glove hand cream	16 2	8 2	2 9
cleansing milk	16 2	8 8	2 9
cleansing pads	15 2	8 2	2 7
cold cream	23 1	12 4½	3 11
Cologne floral	16 2	8 8	2 9
top-note	39 8	21 3½	6 9
compressed powder	15 2	8 2	2 7
compact	32 4	17 4	5 6
anti-shine	15 2	8 2	2 7
translucent	25 0	13 5	4 3
cuticle remover	15 2	8 2	2 7
deodorant stick	16 2	8 2	2 9
roll-on	30 10	16 6½	5 3
eyelid gloss	25 0	13 5	4 3
eyeliner brush	16 8	5 11½	2 7
eyeliner cake	15 2	8 2	2 7
eyeliner liquid	15 2	8 2	2 7
eyelashes	58 10	31 6½	10 0
real hair	86 10	46 7	14 9
eye make-up			
remover pads	15 2	8 2	2 7
cabinet	118 6	56 2	19 6
eye pencils	15 2	8 2	2 7
shadow stick	15 2	8 2	2 7
cream	15 2	8 2	2 7
compressed	15 2	8 2	2 7
applicator	23 1	12 4½	3 11
brush	24 2	8 8	3 9
palette	36 9	19 8½	6 3
finger nail outfit	70 8	37 11	12 0
adhesive refill	17 8	9 5½	3 0
remover refill	17 8	9 5½	3 0

	Trade	Tax	Retail
golden lip gloss	23 1	12 4½	3 11
hair care	17 8	9 5½	3 0
hair colour permanent	36 9	19 8½	6 3
hair colourant shampoo	15 2	8 2	2 7
hair set	17 8	9 5½	3 0
herbal face mask	28 11	15 6½	4 11
Hide and Heal stick	16 2	8 8	2 9
cake make-up	16 2	8 8	2 9
lash thickener			
mascara	25 0	13 5	4 3
lip and lid gloss	23 1	12 4½	3 11
lip brush sable	31 8	11 4	4 11
lip gloss pearly	23 1	12 4½	3 11
lipstick	15 2	8 2	2 7
25 0	13 5	4 3	
moisturised	30 10	16 6½	5 3
liquid make-up	15 2	8 2	2 7
make-up brush	35 5	12 8	5 6
make-up stick	28 11	15 6½	4 11
mascara block	15 2	8 2	2 7
mascara roll-on	16 2	8 8	2 9
brush-on	32 4	17 4	5 6
moisturised skin food	30 10	16 6½	5 3
nail lacquer	15 2	8 2	2 7
pearlised	17 8	9 5½	3 0
remover	16 2	8 8	2 9
remover pads	16 2	8 8	2 9
nail strengthener	17 8	9 5½	3 0
oatmeal beauty pack	15 2	8 2	2 7
oatmeal soap	15 7	5 7	2 2
perfume floral	25 0	13 5	4 3
top-note	39 8	21 3½	6 9
powder puffs foam (3)	17 8	9 5½	3 0
velour (2)	16 2	8 8	2 9
rouge compressed	16 2	8 8	2 9
cream	15 2	8 2	2 7
skin toning lotion	16 2	8 8	2 9
spot cleaning face wash	30 10	16 6½	5 3
talcum	17 8	9 5½	3 0
translucent blush	17 8	9 5½	3 0
fluid make-up	28 11	15 6½	4 11
Whitewall	15 2	8 2	2 7
<b>Rinurel (1310 WW)</b> linctus †DDI 150ml	74 5	27 3	11
125ml	—	—	—
<b>Ris (1029 Ratsouris) existing entry</b>			
<b>Ris (1029 Ratsouris)</b> cymag dust †	7lb 19	6ea	29
fumigant liquid (a)	5gal 115	0ea	172
(b)	5gal 122	0ea	183
rodenticides			
warfarin 5 blended	7lb 13	6ea	20
28lb 32	0ea	48	
56lb 62	6ea	93	
insecticides			
chlordane emulsion	1pt 15	0ea	22
1gal 70	6ea	105	
1gal 15	0ea	22	
5gal 70	0ea	105	
powder 7lb	11 3ea	16 1	
28lb 23	6ea	35	
1cwt 87	0ea	130	
DDT emulsion 1gal	32 6ea	48	
5gal 148	6ea	222	
liquid 1gal	18 0ea	27	
5gal 72	0ea	108	
powder 7lb	19 0ea	28	
28lb 60	0ea	90	
1cwt 209	6ea	314	
dispersable 4lb	22 6ea	33	
28lb 105	9ea	158	
56lb 193	6ea	290	
dieldrin emulsion 1pt	15 0ea	22	
1gal 79	0ea	118	
powder 7lb	12 9ea	19	
28lb 19	6ea	29	
1cwt 74	6ea	111	
dispersable 4lb	91 0ea	136	
16lb 350	0ea	525	
special spray 1gal	20 0ea	30	
5gal 78	0ea	117	
<b>Prince Regent lacquer</b> 1pt 11	6ea	17	
1gal 79	0ea	118	
<b>Gammexane BHC</b> dressing 7lb	10 0ea	15	
28lb 15	0ea	22	
1cwt 57	0ea	85	
dust 7lb	10 6ea	15	
28lb 17	3ea	25	
1cwt 62	6ea	93	
emulsion 1pt	16 0ea	24	
1gal 62	0ea	93	
5gal 290	0ea	435	
powder 7lb	16 0ea	24	
28lb 45	0ea	67	
1cwt 175	0ea	262	
dispersable 4lb	29 0ea	43	
14lb 90	0ea	135	
56lb 320	0ea	480	
wood preservative			
1gal 28	0ea	42	
5gal 110	0ea	165	
40gal 750	0ea	1125	
woodworm liquid			
1gal 17	6ea	26	
5gal 65	0ea	97	
40gal 400	0ea	600	



	Trade	Tax	Retail
chion dispersable			
der 4lb	21 0ea	—	31 6
28lb	105 0ea	—	157 6
56lb	200 0ea	—	300 0
ing powder 28lb	20 0ea	—	30 0
1cwt	73 0ea	—	109 6
1pt	15 3ea	—	22 11
1gal	82 6ea	—	123 9
hrum/PB spray			
1gal	45 0ea	—	67 6
5gal	220 0ea	—	330 0
der 7lb	29 0ea	—	43 6
28lb	95 0ea	—	142 6
1cwt	330 0ea	—	495 0
n (1071 Robins) †54B			
500 mg packs of 100 and 50)			D
(63 Arnold)			
r glass oil 50cc	66 0	36 0	11 3
ur hair rinse 50cc	66 0	36 0	11 3
nd hair bleach 160cc	66 0	36 0	11 3
henna 50g	58 0	32 0	9 11
pyrin (1497 PGBL) †54B			
butors 1556 Farillon)			
s 0.5g 500	123 6ea	—	179 10
1095 Salter)			
ing machines 213	—	—	59 6
202H	—	—	74 6
(1480 Izal) †			
ectant large	17 3	—	1 11
(339 CG)			
ges w.o.w. B.P.C.			
4yd	4 2	—	7
4yd	5 7	—	9
4yd	7 0	—	11
4yd	8 5	—	1 1
4yd	9 7	—	1 3
4yd	12 5	—	1 7
4in x 4yd	17 10	—	2 3
ose tissue 11b	4 10ea	—	6 5
ling 11b	3 2ea	—	4 3
n wool B.P.C.			
3oz	6 10	—	10
1oz	9 5	—	1 3
2oz	15 7	—	1 11
4oz	26 5	—	2 11
8oz	47 5	—	5 4
11b	7 5ea	—	9 9
11b	7 0ea	—	9 5
wrapped 11b	7 0ea	—	9 5
cte bandage B.P.C.			
6yd	46 2	—	5 5
6yd	60 10	—	7 0
6yd	89 2	—	10 7
l bandage B.P.C.			
4yd	55 2	—	6 4
4yd	72 7	—	8 6
4yd	108 2	—	12 4
4yd	5 7	—	9
4yd	8 5	—	1 1
4yd	14 2	—	1 9
3yd	31 2	—	3 11
6yd	57 0	—	6 4
12yd	110 7	—	12 4
and cotton tissue			
11b	8 7ea	—	11 6
11b	7 2ea	—	9 8
isorbent B.P.C.			
3oz	9 5	—	1 3
1oz	14 1	—	1 9
2oz	24 10	—	3 0
4oz	45 0	—	5 2
8oz	85 7	—	9 6
11b	13 7ea	—	18 2
B.P.C.			
1oz	14 10	—	1 10
2oz	26 7	—	3 4
4oz	47 10	—	5 6
8oz	89 2	—	9 11
11b	14 7ea	—	19 4
pack dressing			
1	41 2	—	4 8
2	83 10	—	9 4
gular bandage B.P.C.			
36in	18 10	—	2 5
38in	20 5	—	2 7
(385 DG)			
ing lotion 170cc	—	—	22 6
ner 170cc	—	—	22 6
ure cream 30cc	—	—	17 6
55cc	—	—	28 0
58cc	—	—	25 0
116cc	—	—	40 0
208 BW)			
on 24ml	32 0	—	3 6
100	14 0	—	1 6
200	25 0	—	2 9
500	59 0	—	6 6
I AP)			
ibutors 366 DR & A)			
ibutors 1377 R & A)			
ur (1479 5CL) †51T5			
ent 20g	5 2ea	—	7 6
roct (1479 5CL) †51T5			
ent 10g	8 7ea	—	12 6
dp 50	337 6ea	—	491 2
sitories 6	4 8ea	—	6 10
120	60 11ea	—	88 8

	Trade	Tax	Retail
Schick (1115 5L)			
electric shavers			
Cordless 220E	203 11ea	72 11ea	344 10
Custom 209VV	84 8ea	30 3ea	143 2
Lady Schick 107E	87 7ea	31 4ea	148 1
Super 3-speed 233VV	152 11ea	54 8ea	258 7
Schick (366 DR & A)			D
Schick (1377 R & A)			I
Scholl's (Dr.) (1108 5MC)			
met lift supports pr	80 0	—	10 0
Poroplast			
bandage 3 in.	63 0	—	7 6
adhesive foam 6x3in	13 4	—	1 8
anti-pressure pad	13 4	—	1 8
ankle & arch support	48 0	—	6 0
arch cushions	100 0	—	12 6
Ball-O-Foot cushions			
pr.	27 4	—	3 5
pr.	14 10	—	1 10
pr.	20 10	—	2 7
Vi-step	81 0	44 7	15 0
balm with placenta	16 3	8 11	3 0
bath cubes pine (6)	11 0	6 1	2 0
bath salts	20 10	11 6	3 10
large	20 0	7 4	3 3
Bromidoreil powder	21 0	7 8	3 5
bunion lotion	35 5	—	4 5
shield (foam ease)	16 0	—	2 0
(slim foam)	32 0	—	4 0
bunion reducer	21 0	7 8	3 5
corn callous salve	26 0	9 6	4 3
chilblain ointment	16 0	—	2 0
chiroprody felt	28 0	15 5	5 6
corn & callous file	13 4	—	1 8
felt corn & bunion pads	16 0	—	2 0
self-adhesive	20 0	2 9	2 10
fitting socklets	12 3	4 6	2 0
Fixo corn plaster	16 0	—	2 0
foam cushion pads	24 3	8 11	4 0
foot balm	31 6	11 7	5 2
large	20 0	7 4	3 3
foot powder	28 0	10 3	4 7
large	11 0	6 1	2 0
hard skin reducer			
heel grip (superluxe)	10 3	1 5	1 5
pr.	16 3	2 3	2 3
heel liner (Vi-grip)	14 10	2 1	2 2
Heel Pillo (latex foam)			
insoles	20 0	2 9	2 9
Air-Pillo men's	20 0	2 9	2 9
women's	70 0	9 8	9 7
knee warmer	16 0	—	2 0
Kurotex pads	63 0	23 1	9 6
nail clippers	21 0	7 8	3 5
Onixol	13 4	—	1 8
Protecto cushions	56 0	20 6	9 0
51	77 0	—	9 7
Sports kneecap	77 0	—	9 7
anklets	13 4	—	1 8
Tarso-pads	12 10	—	1 7
toe-cap	12 10	—	1 7
sleeve	32 0	—	4 0
flex	34 0	—	4 3
prop	10 0	—	1 3
separators			
two drop corn	21 0	7 8	3 5
remover	37 0	5 1	5 0
Walk Strates pr.	12 3	4 6	2 0
Zino-pads	18 3	6 8	3 0
Sea Jade (1355 Yardley)			
soap-on-a-rope	60 0	22 0	8 6
Seboderma (1007 PL)			
shampoo cream 20g	22 0	—	2 9
Secret of the Sea (385 DG)			
cream	—	—	19 0
29cc	—	—	42 0
58cc	—	—	68 0
emulsion 40cc	—	—	48 6
Fashion Touch 29cc	—	—	24 6
mask 54cc	—	—	24 9
Secto (333 Cupal)			
liquid	16oz	—	4 0 1
32oz	—	—	6 6
128oz	—	—	20 0
Biosect plant food	—	—	D
D.D.T.	—	—	D
Secto-Kil (333 Cupal)			
green fly and aphid	—	—	4 11
spray	—	—	3 3
house and garden	7oz	—	4 9
powder	—	—	D
fingertip dispenser	—	—	D
refill	—	—	D
garden pest liquid and	—	—	D
aerosol	—	—	D
liquid worm killer	—	—	D
Sedalby (115 Bengue)			
tablets	250	—	D
Selvigon (11153 5KF)			
tablets	—	—	D
Septex (901 Norton)			
(distributors 1545 Vestric)			
cream No. 2 dp454g	13 7ea	—	—
Sequestrene (871 MCC)			
size 1	54 0	—	6 9
2	112 0	—	14 0
3	24 0ea	—	36 0
4	46 8ea	—	70 0
5	89 0ea	—	133 6

	Trade	Tax	Retail
Serene (1164 55L)			
beauty cream 31g	52 6	28 3	8 11
beauty cream 50g	73 3	43 6	12 6
beauty cream 85g	114 10	61 9	19 6
Seven Seas (176 BCLO)			
Formula 70 capsules	30	62 0	7 9
S. H. 420 (1479 5CL) †54B			
tablets 10mg	100	124 6ea	186 9
500	576 4ea	—	838 8
Sherleys (67 Ashe)			
cat collars	48 0	—	—
totals wormers cats or	38 0	—	4 9
dog	—	—	D
liver snaps 4lb	—	—	D
shampoo creme	—	—	D
Shine (412 Elida)			
hair conditioner aero-			
sol 6oz	46 1	25 4	7 6
Ship (62 A & C)			
combs loose	2521	—	1 3
2522, 2524	—	—	1 6
2523	—	—	2 0
combs in case	2504	—	2 6
2505, 2507	—	—	3 0
2506	—	—	3 6
nailbrushes	2406	—	2 9
2408	—	—	3 6
Shloer (103 Beecham)			
liquid apples 5oz	20 2	4 6	1 8*
(2 doz)	31 9	7 0	4 3*
19 1/2 oz	—	—	—
* Includes 3d for container			
liquid apples 19 1/2 oz	31 9	7 0	4 0
No container charge for large size			
Sidros (992 P & C)			
(distributors 372 De Witt)			
tablets 5000	90 0ea	—	—
Si-Ko (351 Danning)			
(distributors 1101 Sangers)			D
Silcot (786 Macdonald)			
sanitary towels wool			
size 0	12	23 3	2 6
1	6	14 0	1 6
2	12	25 9	2 9
3	12	31 3	3 4
4	12	35 11	3 10
soluble	12	43 8	4 8
21 1	—	—	2 3
sanitary belts			
popular	17 0	2 4	2 2
trim line	18 6	2 6	2 5
de luxe	18 6	2 6	2 5
suedeline	22 0	3 0	2 11
Siff (1137 Siff)			D
Simazine (871 MCC)			I
weed killer size 1	20 0	—	2 6
2	66 0	—	8 3
3	13 0ea	—	19 6
4	35 0ea	—	52 6
Simple (25 A5)			
(distributors 1363 Alcos)			
complexion soap	11 5	4 2	1 9
bath size	19 6	7 2	3 0
Sinequan (969 Pfizer)			
capsules 10mg	100	21 0ea	31 6
500	100 0ea	—	150 0
25mg	100	29 9ea	44 8
500	140 0ea	—	220 0
50mg	100	49 0ea	73 6
Skels (1152 5K)			
instant jelly	1pt	15 0	1 8
2pt	—	—	—
Skin Deep (76 Atkinson)			
cleansing cream jar	49 7	26 7	8 5
milk bottle	52 1	27 11	8 10
foundation cream			
tube	31 11	17 1	5 5
jar	57 11	31 1	9 10
liquid foundation	56 11	30 6	9 8
moisture milk bottle	58 11	31 7	10 0
nourishing cream jar	58 11	31 7	10 0
tube	34 5	18 5	5 10
skin freshener	58 11	31 7	10 0
soap beauty cream	—	—	D
Skinfare (76 Atkinson)			
cream	80 6	43 2	13 8
129 8	69 6	—	22 0
220 6	118 3	—	37 5
Skol (1113 5 & B)			
sun tan lotion 110cc	41 5	20 11	6 6
gelee	—	—	D
Sleek (1155 5 & N)			
plastic strapping			
1in x 2 1/2yd 5K12X	14 0	—	1 8
1in x 5yd 5K15	23 1	—	2 9
2in x 5yd 5K25	37 10	—	4 6
3in x 5yd 5K35	50 5	—	6 0
Sleepwell (705 Kirby)			
tablets	16	17 0	6 3
2 8	—	—	—
Slug Gard (1400 PBI)			
slug killer	32 0	—	4 0
Slugit (871 MCC)			
liquid			
4oz	34 0	—	4 3
8oz	50 0	—	6 3
1pt	112 0	—	14 0
1qt	210 0	—	26 6
1gal	31 0ea	—	46 3



# manufactured from licensed material

CO-CAPTETRA  
250

Each capsule contains 250 mg Tetracycline HCl. BP 24/- per 100 (Basic NHS) **10% Discount** when ordered direct from CO-CAPS 361 Lillie Road London SW6 Telephone 01-370 4664 (reverse charge)

	Trade	Tax	Retail
<b>Sniff</b> (898 Northern) smelling bottle	10 0	3 8	1 6
<b>Snowfire</b> (563 Hampshire)			D
<b>Snowfire</b> (1038 R & C)			
<b>Sof'down</b> (1349 LW) tie pants (5)	23 0	—	2 10
	(4)	—	D
<b>Soilicide</b> (1400 PBI) No. 1	1 4ea	—	2 0
No. 2	2 8ea	—	4 0
<b>Soothadent</b> (810 Maw) teething liquid 10cc	28 0	—	3 6
<b>Soquette</b> (115 SNP) solution 10ml	51 0	—	5 4
	110ml	102 0	12 10
<b>Spaneph</b> (1153 SKF) †51 Spansules 30	136 0	—	17 0
	250	88 6ea	132 9
<b>Sparklets</b> (183 BOC) spare parts			
body (Hostmaster)	32 0ea	4 5ea	48 0
<b>Spic Span</b> (761 Lilia-White) kitchen towels	32 9	4 6	4 2
<b>Spot</b> (1400 PBI) weed killer			D
<b>Sta-blond</b> (1113 S & B) shampoo bottles 80cc	26 6	8 10	3 9
<b>Steedmans</b> (1113 S & B) teething jelly	23 0	7 8	3 3
<b>Sterisol</b> (1310 VVW)			D
<b>Streptolene</b> (607 Hilston) (vet.)	36 0	13 0	5 7
	204 0	75 0	31 9
<b>Stress</b> (978 FYP) 7lb	30 0ea	—	45 0
	14lb	50 0ea	75 0
<b>Stugeron</b> (666 Janssen) tablets	50	11 3ea	—
<b>Sucron</b> (67 Ashe) cookery liquid			D
<b>Sulphethrone</b> (208 BVV)			D
<b>Sunsilk</b> (509 Gibbs) shampoo sachet	6 3	2 4	11
<b>Supersoft</b> (563 Hampshire)			D
<b>Supersoft</b> (1038 R & C)			I
<b>Sure</b> (509 Gibbs) existing entry			D
<b>Sure</b> (509 Gibbs) deodorants			
aerosol mist	34 9	19 1	5 6
aerosol powder	42 2	23 2	6 7
anti-perspirant aerosol	50 2	27 7	7 11
roll-on	33 2	18 3	5 3
spray	27 7	15 2	4 4
<b>Sweetex</b> (751 LL) dispenser	250	31 6	3 6
<b>Sweet'n Easy</b> (509 Gibbs)			D
<b>Syntometrine</b> (1098 Sandoz) †s4B ampoules 1ml	100	57 6ea	—
<b>Syrofans</b> (1582 Albion) 150ml	34 0	12 0	5 3
	500ml	86 0	32 0
	6oz & 16oz	—	D
	11	13 0ea	19 6
	21	25 0ea	37 6
	40 & 80oz	—	D
<b>Tabasan</b> (78 AS & Co) † tablets	12	16 0	2 0
	50	32 0	4 0
	100	56 0	7 0
	500	20 0ea	—
	1000	35 0ea	—
<b>Tackle</b> (280 CP)			D
<b>Tarcortin</b> (1178 Stafford) cream 7g			D
<b>T.C.P.</b> (1552 UL) bites and stings			D
<b>Teasdale's</b> (898 Northern) † adult cough linctus	31 0	11 4	4 6
<b>Tedral</b> (1310 VVW) †s4A suspension 150ml	64 0	—	8 0
	4oz	—	D
<b>Te Long</b> (1586 Martal) (distributors 451 F & J) nail strengthener	43 11	24 2	7 6
<b>Tensidine</b> (115 Bengue)			D
<b>Terpalin</b> (901 Norton) † (distributors 1545 Vestric) 500ml	13 0ea	—	—
	21	50 0ea	—
	16oz & 80oz	—	D

	Trade	Tax	Retail
<b>Terramycin</b> (969 Pfizer) vaginal tablets 100mg	10	5 6ea	8 3
animal formulas & antibiotic feed supplement			
T.M.5.	50lb	90 0ea	108 0
	75lb	—	D
T.M.10	50lb	150 0ea	I
T.M.25	50lb	333 0ea	—
Supplements	30lb	60 0ea	72 0
<b>Tetracycl</b> (969 Pfizer) TS paediatric drops			D
<b>Tetracycl-P</b> (969 Pfizer) TS capsules	100	42 0ea	63 0
<b>Tetracycl-SF</b> (969 Pfizer) TS capsules	100	42 0ea	63 0
<b>Thats My Colour</b> (1216 Technique) hair colourant	60 9	32 7	10 6
<b>Thawpitt</b> (1480 Izal) bottle	27 0	—	3 0
with cleaning pad	27 0	—	3 0
naphthalene moth balls	18 0	—	2 0
Spotkleeners	49 6	—	2 9
	(2doz)	—	—
<b>Thera-Blem</b> (690 Keldon) cream	20g	43 7	15 7
<b>Thiol</b> (871 MCC) 1pt	54 0	—	6 9
	1qt	94 0	11 9
	1gal	21 8ea	32 6
	5gal	90 0ea	120 0
<b>Throaties</b> (64 ACL) pastilles menthol & eucalyptus	5 2	1 10	9
<b>Thyrodex</b> (930 P & B)			D
<b>Tidman's</b> (1235 Tidman) sea salt bath carton	29 9	10 11	4 2
	48 3	17 9	6 10
	14lb	114 6	42 0
	56lb	34 3ea	12 7ea
	1cwt	61 0ea	22 5ea
table sea salt	12oz	29 6	3 3
Mediterranean	1 1/2lb	29 6	3 3
<b>Toddilox</b> (563 Hampshire)			D
<b>Toddilox</b> (1038 R & C)			D
<b>Tomme Tippee</b> (1412 Jackel) feeding aprons	32 0	—	3 11
feeding bibs	12 0	—	1 6
meal time bib set (3)	48 0	—	5 11
<b>Tonrinz</b> (563 Hampshire)			D
<b>Tonrinz</b> (1038 R & C)			I
<b>Topglass</b> (1400 PBI) existing entry			D
<b>Topglass</b> (1400 PBI) kit	7 0ea	—	10 6
<b>Toprose</b> (1400 PBI) mildew spray	2oz	2 0ea	3 0
	4oz	3 4ea	5 0
<b>Tosca</b> (1113 S & B) eau de Cologne	22cc	—	8 9
	47cc	—	14 6
	85cc	—	25 6
hand cream	140cc	—	7 6
perfume	small	—	10 6
talcum	95g	—	9 6
eau de toilette aerosol	—	—	D
<b>Transol</b> (1154 SNP) solution	10ml	51 0	5 4
	50ml	93 0	10 10
<b>Trasylol</b> (452 FBA) ampoules 25,000 k.i.u.	5ml x 25	535 4ea	803 0
	100,000 k.i.u.	—	—
	10ml x 5	329 6ea	494 3
	10ml x 25	1476 6ea	2214 9
<b>Trimetts</b> (1552 UL) choc finger	22 6	4 11 1/2	2 11
savouries	45 0	—	5 0
mix	—	—	D
<b>Triomonic</b> (1303 Wander) †s7 syrup	1 litre	26 0ea	—
<b>Triogesic</b> (1303 Wander) †s7 elixir	1 litre	29 6ea	—
<b>Triperidol</b> (922 Ortho) †s4B syrup	500ml	31 10ea	47 9
<b>Trivax-Ad</b> (208 BW) vaccine diphtheria, tetanus & pertussis (adsorbed)	0.5 ml	3 30 0	3 9
	vial	5ml	64 0
<b>Trufood</b> (1249 Trufood) MCT(I)	454g	149 9	19 9

	Trade	Tax	Retail
<b>Tryptizol</b> (837 MSD) †s4B tablets 50mg	100	36 0ea	54 0
<b>Tubelette</b> (491 GB)			D
<b>Tubelette</b> (800 TM)			
<b>TudorWilliams</b> (543 BGL) balsam	28 0	10 3	4 3
small	39 11	14 8	6 1
large	—	—	—
<b>Tums</b> (506 Gerhardt) (distributors 366 DR & A) (distributors 1377 R & A)			D
<b>Tussifans</b> (901 Norton) † (distributors 1545 Vestric) 500ml	7 0ea	—	—
	21	25 0ea	—
	16oz & 80oz	—	—
<b>Tussi Jel</b> (969 Pfizer)			C
<b>Tyrodern</b> (837 MSD) 25g	2 2ea	—	3 3
	1oz	—	—
<b>Ulay</b> (496 Garsalle) vitamin night cream	80g	96 0	52 9
	—	—	16 4
<b>Ultralanum</b> (1479 SCL) T5 cream plain	10g	5 10ea	8 6
	30g	14 7ea	21 3
	50g	22 2ea	32 3
loction plain	20ml	8 7ea	12 6
ointment	10g	6 0ea	8 9
	30g	15 4ea	22 4
	50g	23 2ea	33 9
plain	10g	5 10ea	8 6
	30g	14 7ea	21 3
	50g	22 2ea	32 3
<b>Ultraproct</b> (1479 SCL) †s1T5 ointment	10g	5 2ea	7 9
	30g	13 2ea	19 9
suppositories	12	7 7ea	11 5
	24	13 2ea	19 9
combipack	10	9ea	16 2
<b>Uristix</b> (843 ML) reagent strips	50	8 4ea	12 6
<b>Urobilistix</b> (843 ML) reagent strips	50	14 5ea	21 7
<b>Urokinase</b> (747 Leo) existing entry			D
<b>Urokinase</b> (747 Leo) powder 5000iu vial	195 0	—	260 0
	25000iu vial	555 9ea	741 0
reference standard	15 5ea	—	—
<b>Urolucosil</b> (1310 VVW) †s4B suspension	300ml	10 6ea	15 9
	125ml	—	—
<b>Vagadil Alk</b> (1582 Albion) †DDI tablets	20	26 0	10 0
	dp 100	76 0	9 6
	dp 250	15 0ea	22 6
<b>Vapex</b> (695 TK) inhalant	22 0	8 1	3 6
pastilles	17 0	6 3	2 9
<b>Voriderm</b> (930 P & B)			D
<b>V-Cil-K</b> (413 Lilly) syrup 125mg/5ml 30ml			D
<b>Vitepron</b> (930 P & B)			D
<b>Veltis</b> (115 Bengue) cream perfumed 1lb			D
unperfumed 1lb			D
<b>Velvas</b> (1400 PBI) lawn sand	ctn	3 0ea	4 6
	7lb	4 8ea	7 0
	14lb	7 8ea	11 6
	56lb	21 4ea	32 0
	1cwt	38 4ea	57 6
<b>Vermiculite</b> (1400 PBI)			D
<b>Virol</b> (152 Bovril) 500g	34 10	—	3 7
	57 10	—	6 0
old packs	—	—	—
<b>Viscopaste</b> (1155 S & N) zinc paste bandage 3 1/2 x 6yd	37 0	—	4 4
	37 0	—	4 4
P.B.7 3 1/2 x 6yd	—	—	—
<b>Volidan</b> (179 BDH) †s4B tablets	20	4 4ea	6 6
<b>Volidan 21</b> (179 BDH) †s4B tablets	21	4 4ea	6 6
<b>Wade's</b> (1295 Wade) Secaderm salve	15g	1 7ea	7ea
	42-5g	3 4ea	1 2ea



	Trade	Tax	Retail	
on (366 DR & A)				D
on (366 Dendron)				D
a-Lawn (1400PBI)				
foot (705 Kirby)				
cure 7ml	15 0	5 6	2 4	
(1318 Wella)				
al creme rinse	28 0	15 5	1 3	
thet	(4 doz)	(4 doz)		
tle	44 0	24 2½	7 6	
ome (208 BW)				
enza split virus				
accine (inactivated)				
oxcholate treated				
alent	10 8ea	—	16 0	
10ml	85 4ea	—	128 0	
orm (1154 SNP) †s4B				
150ml	5 6ea	—	8 3	
500ml	14 0ea	—	21 0	
ets 650mg	50 6 6ea	—	9 9	
250	24 0ea	—	36 0	
25	2 6ea	—	3 9	
500	16 9ea	—	25 2	
odyne Surgical (115 Bengue)				D
80oz & 5 gal				
mon (1339 Wilkinson)				
er Sword Edge	58 2	21 4	4 4	
des	(25 pkts)	(25 pkts)		
ams (255 Chembro)				
ric Shave glide on	51 8	28 5	8 0	
83cc				
Blue				
ua Cologne 55cc	51 8	28 5	8 0	
110cc	83 8	46 0	13 0	
ua Velve after-shave				
55cc	41 10	23 0	6 6	
110cc	67 10	37 3½	10 6	
odorant stick 40g	50 0	27 6	7 9	
um powder 90g	50 0	27 6	7 9	
am (615 H & M)				
12	50 0	18 4	7 9	
ogeno (491 GB)				D
ogeno (800 TM)				
ulose (339 CG)				
ehold wool	16 7	—	2 1	
aine (68 Astra)				
n ampoules				
×2ml 100	37 6ea	—	—	I
dase (68 Astra)				
15g	4 0ea	—	—	
ey (1355 Yardley)				
-on-a-rope	60 0	22 0	8 6	
366 DR & A)				D
(366 Dendron)				I
lexa (63 Arnold)				
-hair lotion 100cc	66 0	36 0	11 3	
-grease scalp pack				
100cc	66 0	36 0	11 3	
ingent cream				
100cc	66 0	36 0	11 3	
110 0	61 0	18 10		
khead remover				
ift 110cc	110 0	61 0	18 10	
nsing cream				
66 0	36 0	11 3		
110 0	61 0	18 10		
hair tint 50cc	66 0	36 0	11 3	
Grokair	66 0	36 0	11 3	
tinting crayon	53 0	32 0	9 11	
remover stick	44 0	24 0	7 6	
66 0	36 0	11 3		
shampoo 110cc	38 0	14 0	5 11	
nderstone hair				
user	110 0	61 0	18 10	
food 25cc	66 0	36 0	11 3	
50cc	110 0	61 0	18 10	
c clay pack 110cc	66 0	36 0	11 3	
c eyelash cream	58 0	32 0	9 11	
nkle cream 25cc	66 0	36 0	11 3	
50cc	110 0	61 0	18 10	
1480 Izal)				
freshener aerosol				
large 33 9	—	—	3 9	
giant 47 3	—	—	5 3	
nfectant				
10 6	—	—	1 2	
16 6	—	—	1 10	
25 6	—	—	2 10	
giant 33 9	—	—	3 9	
1gal 13 3ea	—	—	18 0	
killer aerosol large	37 6	—	4 2	
giant 54 9	—	—	6 1	
fresh dustbin				
powder 27 0	—	—	2 0	
(1½ doz)				
(366 DR & A)				D

# AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

raun=L. Braun Ltd., 22 Cowper Street, London,  
2. 01-253 3583.  
CMC=Calotherm Manufacturing Co., Argosy  
use, Beckenham Lane, Bromley, BR2 0BU. 01-460  
1.  
endron=Dendron Distributors Ltd., 94 Rickmans-  
rth Road, Watford, Herts. Watford 29251.

542 Griffin=David Griffin, Ltd., Holland Way, Bland-  
ford, Dorset. 0258-22678.  
543 BGL=Bertram Griffiths Ltd., 195 Richmond Road,  
Cardiff. 0222-32941.  
666 Janssen=Janssen Pharmaceuticals, Saunderton,  
High Wycombe, Bucks. 0240-242281.  
733 Lastonet=Lastonet Products Ltd., Carn Brea,  
Redruth, Cornwall. 0209-24141.  
803 MMP=Marston Mandy Products Ltd., 22 Birch  
Road, Maple Road Industrial Estate, Lottbridge Drive,  
Eastbourne, Sussex. Eastbourne 34211.  
871 MCC=Murphy Chemical Co. Ltd., Wheathamp-  
stead, St. Albans, Herts. 0582-832001.  
1006 PI=Printer Industries Ltd., Mead Lane, Hertford.  
433-6691.  
1037 Reckitt=Reckitt & Colman Products Ltd.,  
Dansom Lane, Hull, HU8 7DS. 0482-26151.  
1038 R & C=Reckitt & Colman Toiletries Division,  
Sunnydale, Derby. 0332 21234.  
1053 Rexall=Rexall Drug Co., Morley Street, Lough-  
borough, Leics. 0509-33181.  
1087 Roussel=Roussel Laboratories Ltd., Columbus  
House, Wembley Park, Middlesex. 01-903 1454.

1145 Sirex=Sirex Ltd., 125 High Holborn, London,  
W.C.1. 01-242 1162.  
1255 UP=Ulster Plastics Ltd., Budgefield, Tewin Road,  
Welwyn Garden City, Herts. Welwyn Garden 26338.  
1369 RMC=Ravina Marketing Co., Rowan House,  
64 Oxford Road, Denham, Uxbridge, Middlesex.  
Uxbridge 30102.  
1377 R & A=Richards & Appleby Ltd., Derby Street,  
Ormskirk, Lancs. Ormskirk 73344.  
1423 Jaynox=Jaynox Ltd., Jaynox Works, King Street,  
Longton, Stoke-on-Trent. 0782-32061.  
1501 DA=Dreamland Appliances Ltd., Arkwright  
Road, Reading, RG2, OLN. 0734-85201.  
1505 CD & C=Commercial Drug and Chemical Co.  
Ltd., Photographic Division, Holt House, Flamstead  
End Road, Cheshunt, Herts. Waltham Cross 27287.  
1533 Alo=Alo-Cosmetics, Ltd., 184 Great Portland  
Street, London, W.1. 01-636 2901.  
1556 Farillon=Farillon Ltd., Selinas Lane, Dagenham,  
Essex. 01-592 2596.  
1567 Externe=Externe Co., Ltd., The Willows, Railway  
Road, Downham Market, Norfolk. 0366-33189.

## THIS WEEK'S CHANGES

Prices are given in the sequence Trade Price per Doz.: Purchase Tax per Doz.: Retail Price. Bold upright figures (2 9) in the retail price column indicate that the price is subject to resale price maintenance: italic figures (2 9) that it is recommended by the manufacturers: and light upright figures (2 9) that it is "notional" as a guide to the retailer in determining his own retail price.

	Trade	Tax	Retail	
No. 5 (247 Chanel)				A
after bath oil spray 775	—	—	75 0	
eau de Cologne 1482	—	—	35 0	
1483	—	—	55 0	
1485	—	—	150 0	
1486	—	—	260 0	
eau de toilette 1302	—	—	40 0	
1303	—	—	63 0	
1304	—	—	110 0	
1305	—	—	170 0	
parfum de toilette				
atomiser refill 500R	—	—	55 0	
perfume 207	—	—	79 0	
209	—	—	87 6	
200	—	—	130 0	
201	—	—	200 0	
spray refill 15R	—	—	55 0	
soap toilet (1)	—	—	6 9	
(3)	—	—	20 0	
bath (3)	—	—	30 0	
talcum 6902	—	—	21 0	
bath oil 1391	—	—	—	D
No. 22 (247 Chanel)				A
eau de Cologne 1482	—	—	35 0	
1483	—	—	55 0	
1485	—	—	150 0	
1486	—	—	260 0	
eau de toilette 1302	—	—	40 0	
1303	—	—	63 0	
1304	—	—	110 0	
1305	—	—	170 0	
parfum de toilette				I
spray 500	—	—	85 0	
refill 500R	—	—	55 0	
perfume 207	—	—	79 0	
209	—	—	87 6	
200	—	—	130 0	
201	—	—	200 0	
spray refill 15R	—	—	55 0	
soap toilet (1)	3001	—	6 9	
(3)	—	—	20 0	
bath (3)	—	—	30 0	
talcum 6902	—	—	21 0	
Achromycin (746 Lederle) TS				
eye and ear ointment				
1% 3.5g	1 6ea	—	2 3	D
old pack	—	—	—	
Alupent (145 B) †				
(distributors 501 Geigy)				
syrup 150ml	6 2ea	—	9 3	•
120ml	—	—	—	D
Aureomycin (746 Lederle) TS				
ophthalmic ointment				
3.5g	1 6ea	—	2 3	•
old pack	—	—	—	D
Biovital (1023 Radiol)				•
vitamin tonic 325ml	160 0	—	20 0	A
Bois des Iles (247 Chanel)				
eau de Cologne 1482	—	—	35 0	
1483	—	—	55 0	
1485	—	—	150 0	
1486	—	—	260 0	
eau de toilette 1302	—	—	40 0	
1303	—	—	63 0	
1304	—	—	110 0	
1305	—	—	170 0	
perfume 207	—	—	79 0	
209	—	—	87 6	
200	—	—	130 0	
201	—	—	200 0	
soap toilet 3001	—	—	6 9	
3 3002	—	—	20 0	
bath 3004	—	—	10 0	
3 3005	—	—	30 0	
talcum 6902	—	—	21 0	

	Trade	Tax	Retail	
Certor (786 MacDonald)				
badges w.o.w.				
1in × 4yd	4 3	—	—	A
2in × 4yd	6 11	—	—	
3in × 4yd	9 8	—	—	
4in × 4yd	12 6	—	—	
hospital quality				I
1in × 4yd	2 3	—	—	
1½in × 4yd	3 4	—	—	
2in × 4yd	4 4	—	—	
2½in × 4yd	5 4	—	—	
3in × 4yd	6 6	—	—	
4in × 4yd	8 3	—	—	
6in × 4yd	12 9	—	—	
bandage triangular	19 4	—	—	A
capsicum tissue 1oz	20 3	—	—	I
2oz	35 5	—	—	
4oz	66 11	—	—	
capsicum wool 1oz	17 11	—	—	
2oz	30 6	—	—	
4oz	57 6	—	—	
cellulose tissue 16oz	60 0	—	—	A
cellulose wadding 16oz	36 0	—	—	
cotton wool absorbent				
1oz	7 0	—	—	
1oz	9 5	—	—	
2oz	15 6	—	—	
4oz	26 3	—	—	
16oz	87 6	—	—	
hospital quality 1oz	8 2	—	—	
2oz	12 8	—	—	
4oz	21 3	—	—	
8oz	44 0	—	—	
16oz	67 6	—	—	
gauze plain 1yd	42 2	—	—	
3yd	31 2	—	—	
6yd	56 11	—	—	
12yd	110 6	—	—	
hospital wrapped 6yd	27 0	—	—	I
unwrapped 6yd	26 3	—	—	
unsterilised 25yd	65 4	—	—	A
(½ doz)				
gauze ribbon				
1in × 6yd	10 11	—	—	
1in × 6yd	13 0	—	—	
gauze tissue 2oz	16 10	—	—	
4oz	30 3	—	—	
8oz	55 6	—	—	
8oz	55 6	—	—	
16oz	104 0	—	—	
lint boric 1oz	9 10	—	—	
1oz	14 10	—	—	
2oz	26 0	—	—	
4oz	47 10	—	—	
16oz	173 9	—	—	
plain 1oz	9 6	—	—	
1oz	14 1	—	—	
2oz	25 0	—	—	
4oz	45 0	—	—	
16oz	162 6	—	—	
multiple pack dressing				
No. 1	42 2	—	—	
No. 2	85 10	—	—	
zinc oxide spools				I
1in × 1yd	6 0	—	—	
1in × 1yd	8 9	—	—	
1in × 3½yd	14 8	—	—	
1in × 3½yd	21 6	—	—	
1in × 5yd	19 9	—	—	
1in × 5yd	29 0	—	—	
2in × 5yd	49 6	—	—	
3in × 5yd	66 6	—	—	
3in × 10yd	29 0	—	—	
1in × 10yd	45 9	—	—	



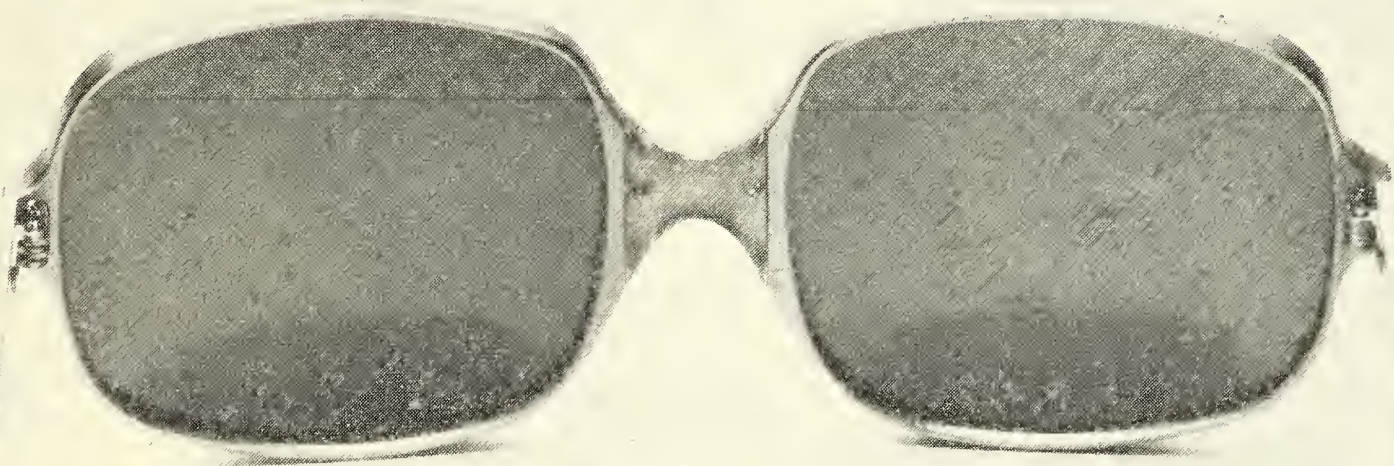
	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
<b>Chanel (247 Chanel)</b>											
rouge d'orient 7543R	—	—	15 0 1		200	—	130 0		Chequers 940.08	89 8	12 4 12 6
for men	—	—	—		201	—	200 0		Judy 940.09	10 6ea	1 5ea 17 6
after shave 4oz	—	—	39 6 A	soap toilet (1)	3001	—	6 9 1		Sea Nymph 940.10	12 7ea	1 9ea 21 0
Cologne 4oz	—	—	50 0	(3)	3002	—	20 0		Callas 940.11	17 7ea	2 5ea 29 6
<b>Coopers (295 CM &amp; R)</b>				bath (3)	3005	—	30 0		Cindy 940.12	25 6ea	3 6ea 42 6
aerosols existing entry				talcum	6902	—	21 0		Florette	—	—
aerosols				<b>Dakins (1351 WLU)</b>					Dahlia	—	—
fly killer perfumed	31 5	—	3 7	soap carnation, sandal-					Freesia	—	—
super	42 5	—	4 10	wood, muguet, fern	38 7	14 2	6 0		<b>Martlet (1394 MWC)</b>		
large	75 4	—	8 7	<b>Delsey (702 KC) 10 case minimum order</b>					cider vinegar 13oz	28 6	— 3 3
ant killer	42 5	—	4 10	facial tissues	150	30 0	4 2 1 10		Honegar bottle	42 6	9 4 5 9
de-icer	29 3	—	3 4	Colourblend	(2 doz)	(2 doz)			1/2 gal	21 3ea	4 8ea 32 6
Fresh-aire									1 gal	37 0ea	8 2ea 55 0
gaiety, floral, bouquet	29 3	—	3 4	<b>Gillette (514 Gillette)</b>					<b>Maws (810 Maw)</b>		
super standard, lavender, bouquet	38 9	—	4 5	blades platinum					Simpla feeding bottle		
nocturne	52 8	—	6 0	packets or dispensers	5	59 3	21 9 4 4 ●		304.00	34 5	— 4 3
crawling insect killer	75 4	—	8 7		(25)	(25)			spare bottle 304.01	25 4	— 3 2
garden spray	47 6	—	5 5		118 6	43 6	4 4		<b>Max Factor (813 MF)</b>		
moth proofer	42 5	—	4 10		(50)	(50)			new nail polish	38 0	19 10 6 5
spray starch	29 3	—	3 4		108 4	39 9	7 11		<b>Rayglo (333 Cupal)</b>		
window cleaner	29 3	—	3 4		(25)	(25)			red bone marrow		
<b>Cuir de Russie (247 Chanel)</b>				Super Silver					<b>Trimetts (1552 UL)</b>		
eau de Cologne 1482	—	—	35 0 A	Techmatic razor					drinking chocolate	17 0	— 2 5
1483	—	—	55 0	cartridge refill	56 9	20 10	6 11 ●		<b>Vocalzone (1290 Vocalzone)</b>		
1485	—	—	150 0	old pack	—	—	— ●		(distributors 381 Dols)		
1486	—	—	260 0	<b>Harvester (211 Butler)</b>							
eau de toilette 1302	—	—	40 0	malt and oil 11b	29 6	—	—				
1303	—	—	63 0	2lb	54 0	—	—				
1304	—	—	110 0	<b>Hygroton (501 Geigy) ts4B</b>							
1305	—	—	170 0	tablets 50mg	500	145 0ea	217 6 ●				
perfume 207	—	—	79 0 A	<b>Jantzen (810 Maw)</b>							
209	—	—	87 6	swim caps							
				Bubble Crepe 940.03	39 5	5 5	5 4 A				

### Stop press

<b>Bisks (1530 Fisons)</b>			
Swedish crisp bread 3 1/2 oz	39 8	—	2 0
(2 doz)			



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# PROFESSIONAL NEWS

## Inquiry into wholesalers' handling charges

Wholesalers' handling charges on orders of £5 or less are to be investigated by the Central NHS (Chemist Contractors) Committee, with a view to making subsequent representations to the Department of Health.

The committee, at its January meeting, received a report from a Pharmaceutical Committee which suggested that because of the charge, many contractors felt obliged to make up an order of the stipulated value even though urgent items formed less than 25 per cent of the total.

If, subsequently, the wholesaler was out of stock of some of the items ordered, the attempted additional purchases did not prevent the charge being imposed.

Efficient stock control, the Committee maintained, demands that only urgently required orders are placed. Contractors should not have to pay for "the privilege of going to extra trouble to dispense a prescription." The Central Committee decided to seek further details.

### Disposable syringes

An unfavourable reply was received from the Department in response to the Committee's representations about the addition of disposable hypodermic syringes and needles to the third schedule of appliances in the Drug Tariff. The Department said that in the majority of cases, supply on Form EC10 was not clinically necessary. Non-disposables were satisfactory for self-administration when a syringe was being used only for one person.

Patients needing insulin injections could obtain disposables in the exceptional case decided on medical grounds, through being referred to a hospital consultant.

Many members spoke in support of fresh reports that more time than ever was being wasted by patients not completing EC10 forms before presentation. The Committee decided to make further representations to the Department of Health on the need for renewed publicity on the matter.

The Committee decided to inform the Association of the British Pharmaceutical Industry that in relation to the preparations covered by the Department's agreement on Drugs (Prevention of Misuse) Act preparations, it was considered that for tablets and capsules the maximum pack size should be 250 and that for Stimplet elixir the maximum should be 250ml.

It was agreed that the Department should again be pressed to give Hours of Service Committees and Executive Councils authority to be more flexible when preparing rota service arrangements.

As a result of information received about Gloucester health centre it was decided to take further immediate action with the town clerk of the City. In Novem-

ber 1969 the clerk had said that work had only just started on the new building and that there was time for his council to consider its decision carefully. However, a large part of the new centre was already in operation and it was considered that the plans either did or did not include a dispensary and that a decision must already have been reached so far as the building was concerned.

The Committee received a report of a meeting between representatives of the pharmaceutical and medical professions on the subject of dispensing in rural areas, held at BMA House on December 11. Four members of the Committee had been present at the meeting. The following joint statement had already been released:

"Following the exchange of letters between the President of the Pharmaceutical Society and the Chairman of the General Medical Services Committee, a meeting of representatives of the Society and of the Committee took place on December 11. The meeting took note of a number of subjects of common concern to the two professions including dispensing in rural areas, prescription charges, labelling of containers, NHS administration, stock orders, and pregnancy testing.

"It was agreed to explore these subjects and others by informal discussion at subsequent meetings — with a view to compilation of a report for formal consideration by the respective representative organisations and committees of the two professions at a later date."

### Labelling diluted preparations

It was agreed to adopt the suggestion of a Pharmaceutical Committee that the label wording about dilutions at present being recommended to pharmacists by the Central Committee be amended. The suggestion was that because the use of the word "diluted" might raise suspicions and doubts of patients it should be replaced by the word "prepared." The revised wording was "This preparation has been prepared so that the dose prescribed by your doctor is contained in one 5ml spoonful."

On design of the new metric bottles the Committee did not agree with an opinion that the bottles were unstable and easily upset. Apart from occasional comments about the susceptibility to chipping of the pouring lip of the new bottles the Committee had heard nothing but favourable reports.

## LETTERS

### NE London referendum

When considering the NE London proposals for reconstitution of the Central NHS Committee, one has only to look at the newly-formed Welsh Contractors Committee (January 17, p 43) to observe the very constitution we have urged upon the Central Committee.

It is sad, however, to note that provision has been made for an excess of candidates to be put forward, with the Central Committee "selecting those to serve"—thus is democracy still diluted!

There has been comment that payment irrespective of prescription numbers would pre-suppose limitation of pharmacy. But our proposal only envisaged such payment below the suggested norm, which rather implies that critics have failed to notice over 1,500 closures in the last six years, of which no less than 1,000 have occurred in the last three of those years.

It is distribution, not limitation, which is today's problem, and the spur is the imminent collapse of the pharmaceutical service in many areas if nothing is done.

### A viable future

We have propounded a reasoned outline proposal which, developed and negotiated with specialist advice, will offer a framework for a viable and satisfying future for pharmacy—that is to say, properly remunerated from the pharmacist's point of view and efficient and well distributed from the public viewpoint. It is now up to the membership to ponder their responsibilities to themselves, their successors and to the public at large—and *return their coupon at once* to us at the address below.

The coupon was published in the *C&D*, January 10, but a postcard (not a letter, please) will suffice.

It would be disastrous if, when counting is complete, those who would see pharmacy perish as an independent profession could say: "Thousands have failed even to reply and must therefore be content to see the situation deteriorate." Should this happen and the accelerating rate of closures continue on anything like the present scale, the next inevitable step will be Government intervention to set up dispensaries attached to health centres in the poorly served areas—and that will be the beginning of the end for the independent pharmacy contractor.

The antifreeze, nylon stocking and gramophone record market, together with cut-price toilet rolls and all the other paraphernalia which has done so much to tarnish the fair image of pharmacy, will be practically all that is left.

Close on 1,000 replies are already to hand as a result of the first week's postings—let us have the rest now.

**R. G. Worby**

Secretary,

NE London Pharmaceutical Committee,  
Ilford Lane Chambers,  
Ilford, Essex.



# DTA: NEW TECHNIQUE FOR QUALITY CONTROL

Eighty years after its discovery by the French chemist Le Chatelier, a simple physical method of analysis that can provide a variety of information is finding increasing use in quality control of pharmaceuticals, foods, plastics and other materials.

The method, known as differential thermal analysis (DTA), was limited until about ten years ago to work on inorganic materials such as minerals and alloys, but then the growing sophistication of instrumentation allowed it to be extended to organic chemicals. After investigation by research workers, it has now reached the stage where it can be used in routine quality control.

DTA makes use of the fact that whenever a substance undergoes a change of phase (melting vaporising, freezing etc) or reacts chemically, energy in the form of heat is either absorbed or evolved.

## Temperatures compared

The change in heat content is reflected by a brief rise or fall of temperature. The apparatus used in DTA, called, logically enough, a thermal analyser, detects the change by comparing the temperature of the test material (or sample) with that of an inert reference material (usually alumina or glass beads).

The sample, which can be as small as 10 $\mu$ g, and the reference material, each in a metal crucible are placed on two platforms surrounded by a furnace that can be heated at a uniform rate or cooled with liquid nitrogen.

The output from two thermo-couples embedded in the specimen platforms is amplified and fed to a pen recorder. So long as the two samples are heating uniformly a straight line is obtained, as the difference in temperature between the two is zero. However, when an exothermic or endothermic reaction occurs in the test sample, a positive or negative peak is recorded. From the temperature at which the peak occurs and from the shape of the peak, various deductions can be made.

Comparison of the DTA curve of a test substance with that obtained from a compound of known purity gives a ready method of detecting the presence of impurities such as traces of solvent.

Evaporation of the solvent will give an extra endothermic peak in addition to the melting point. This can generally be distinguished as solvent by running another DTA experiment at reduced pressure, which lowers the boiling point of the

solvent so that the extra peak appears at a lower temperature.

The rule is not invariable however, as the manner in which the solvent is bound into the crystal structure can affect the result. An example of this phenomenon has been described for an oxazepine compound in which no second peak appeared in the DTA curve, although nuclear magnetic resonance spectroscopy detected the presence of acetone. Another method of thermal analysis (thermogravimetry or TG), in which changes of weight in a sample as it is heated are measured, was then brought to bear. Two separate weight losses were detected, one for the acetone and another when the sample decomposed.

Among the impurities that can be detected by DTA is the presence of polymorphic forms of the same compound. This can be important where the different polymorphs have different dissolution rates, as has been shown for aspirin. Other properties of polymorphs that may be important pharmaceutically are stability, physiological activity and bulk density.

As is well known, isomers of a compound may differ considerably in their physiological activity. DTA can be used to detect their presence.

The value of using reduced pressure appeared again in the case of an impurity in a pyridinium compound.

Although difficult to detect at atmospheric pressure, running at reduced pres-

sure moved the endotherm of the compound by 20°C and that of the undesired isomer by only 5°C, making the temperature interval between the two peaks 15° greater than before so making detection easier.

DTA in combination with TG, has been used to study the separation of water of crystallisation from sodium citrate and calcium lactate. The combination of water with an anhydrous salt to form a hydrate is known as solvation. A similar phenomenon can occur with other solvents. A case in point was found by Japanese workers studying the pulverisation of griseofulvin who found that treatment of griseofulvin with chloroform, followed by heating in a vacuum allowed it to be ground to a particle size of only a few microns.

DTA was used to show that the effective pulverisation occurred at a stage when griseofulvin had formed a 1:1 solvated compound with chloroform.

Line 1, in the graph, a DTA curve for dry griseofulvin shows only one peak corresponding to the melting point.

Line II, obtained from griseofulvin recrystallised from chloroform shows three such peaks — one corresponding to the evaporation of unbound chloroform, the second to decomposition of solvated griseofulvin, and the third to the melting point of dry griseofulvin.

## Newer techniques

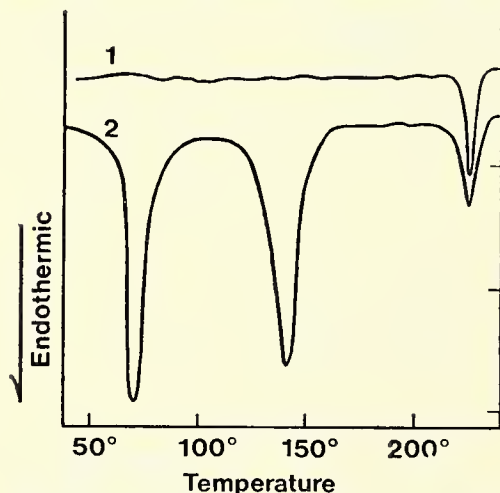
The foregoing are some of the established techniques for using DTA. Its use is now being investigated for accelerated storage tests, using only small quantities of material, including work on emulsions. DTA, together with x-ray diffraction and optical microscopy, has already shown that glyceryl monostearate may undergo slow changes of crystalline state that may affect its behaviour as an emulgent.

In the examination of formulated emulsions or of hydrated materials it may be useful, if the emulgent undergoes a thermal change near the boiling point of water, to seal the sample container. That results in pressurising the system, raising the boiling point of the water and so moving the boiling endotherm while leaving the endotherm for the emulgent unaffected.

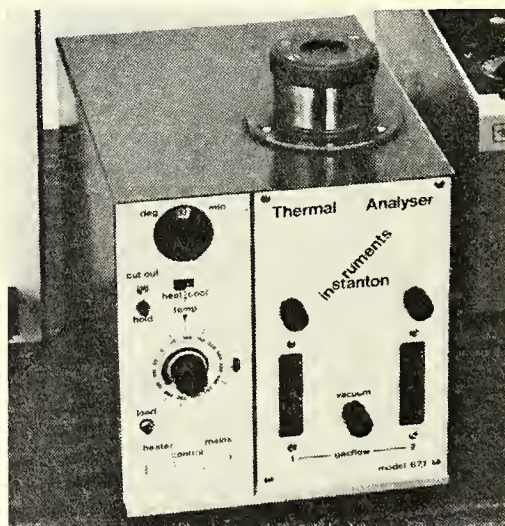
At present, the only manufacturer of equipment for differential thermal analysis in the United Kingdom is Stanton Redcroft Ltd, Copper Mill Lane, London, SW 17, who have recently introduced an instrument — the DTA 671 — that covers the temperature range +500°C to -150°C. Heating rates can be varied in ten steps from 1°C/min to 20°C/min.

When the temperature selected has been reached the instrument can be set to cut out or to hold that temperature and provision is made for passing gases through the reaction chamber or for carrying out operations under vacuum. A viewing window is provided so that the specimen can be examined during heating.

Stanton Redcroft have a fully equipped consultancy and applications laboratory and are willing to advise on the suitability of DTA and other thermo-analytical techniques for dealing with particular problems encountered by a manufacturer.



DTA curve of griseofulvin, 1 dry and 2 solvated



Differential thermal analyser, model 671, as described in the text



# NEW PRODUCTS AND PACKS

## Over-the-counter medicinals

### A Continental leader

photo 1

Biovital is already well known in Western Europe and is a brand leader in a number of countries. It is manufactured by Dr Schieffer - Arzneimittel - Gesellschaft mbH & Co; Western Germany, who have recently granted sole distribution rights in the UK to Radiol Chemicals Ltd, Stepfield, Witham, Essex, who are to issue the preparation through chemists only. Initially distribution is to be in the Southern Television area. Biovital contains in each 20 mls aneurin hydrochloride 0.6mg, riboflavin 0.6mg, vitamin B<sup>6</sup> hydrochloride 1mg, nicotinamide 10mg, cyanocobalamin 2µg, vitamin C 20mg, iron 12mg and manganese 0.06mg. Pack is a cartoned bottle of 325 ml (20s). Sole distributor in the Irish Republic is T. P. Whelehan Son & Co, Finglas, Dublin 11.

### Dietetic Foods

#### New salt-reduced Marmite

New salt-reduced Marmite is now available in 8oz jars (5s 6d) with a re-designed and distinctively different label and lid in buff, maroon and yellow.

The reverse label lists the following nutrients per oz: Minimum content: riboflavin 1.5mg, niacin 16.5mg per oz. Maximum content, sodium 57mg, potassium 940mg. The protein content is slightly higher than for ordinary Marmite.

Salt-reduced Marmite is indicated in the dietetic treatment of severe hypertension, or in oedema of cardiac, renal or hepatic origin. Since it has a high potassium content, salt-reduced Marmite can aid oral supplementation of potassium where necessary. It can also be included in slimming diets. The jars are packed in outers of six. (Bovril Ltd, Sothbury Road, Enfield, Middlesex.)

## Cosmetics and toiletries

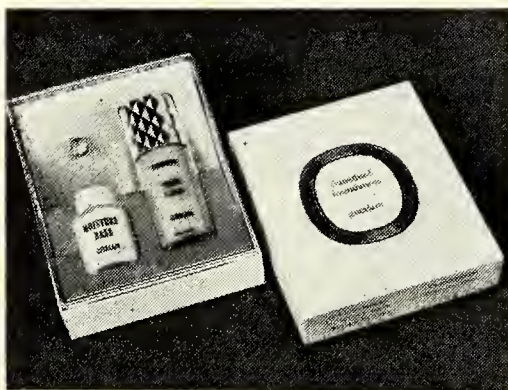
### Natural look from Paris

photo 2

Guerlain's foundation, Transfluid, has proved so popular in the space of only a year, that a special beauty pack has been



1



2

devised. The new presentation box will contain a special sample of the new lipstick shade Capri as well as the Transfluid foundation and a jar of moisture base. (Guerlain Ltd, 22 Aintree Road, Perivale, Greenford, Middlesex.)

### 'Twins' from André Philippe

photo 3

Two new hair products for 1970 are being issued by André Philippe. Lot No 15 is a lacquer hair spray (2s 11d), lot No 20 is a crystal clear hair spray (2s 11d). Each is packed in a 70 ml bottle. That for the lacquer is in pale pink, gold and deep pink whilst that for the crystal clear hair spray is pale blue, gold and deep blue. (André Philippe Ltd, 71 Gowan Avenue, Fulham, London SW 6).

### The subliminal look

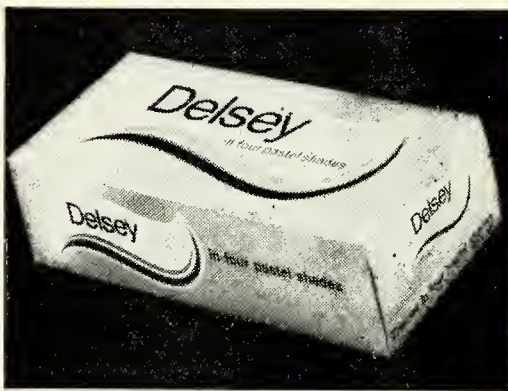
To achieve the "subliminal look," Helena Rubinstein has created two new products: Illumination Souffle Stick (47s 6d) and Illumination Luminator make-up Accent 45s together with new shades in Illumination lipstick (18s) and cake eyeshadow (35s).

The lipstick shades are: Glint-of-Gold and Gleam-of-Orange. The Illumination cake eyeshadow is in Lumina silver and Lumina gold.

Illumination Souffle Stick, a completely new delicate translucent cream foundation in an elegant swivel case is offered in a number of shades:— Sand Souffle, a fragile beige of sand; Champagne Souffle,



3



4

light beige; Honey Souffle, middle beige and Coffee Souffle, the darkest beige. Peach Souffle is a soft pale pinky-peach tone; Amber Souffle, a beige "with the barest possible hint of pink" and Vanilla Souffle, "a shade with never-ending possibilities." (Helena Rubinstein Ltd, 3 Grafton Street, London N 14.)

## Sundries

### Multicolour facial tissues

photo 4

Kimberly-Clark Ltd, Larkfield, Kent, have announced the launch of a new facial tissue product. The name is Delsey Colourblend and the tissues are the first major multi-colour tissues to emerge at the cheaper end of the market. The distinctive new pack will contain standard size tissues in pink, yellow, blue and white. The multi-colour sector currently accounts for 35 per cent of premium tissue sales and 20 per cent of all tissue sales.

Delsey Colourblend tissues are issued in cases of 24.

### Disposable suture needles

A new range of twenty disposable stainless steel eyed suture needles are being offered by Steriseal to hospitals. The pack design enables rapid identification and adds to speed and safety in use. The double wrap peel packs are transparent, allowing final visual check of the contents. Each pack holds two identical needles.

Twenty-five packs are held in an outer sleeve which is easily fitted into a dispenser conveniently displayed at point of use. (Steriseal Ltd, Redditch, Worcs.)



# TRADE NEWS

## Larger Hygroton Pack

Due to increased demand for Hygroton 50 mg tablets, Geigy (UK) Ltd, pharmaceuticals division, Hurdfield Industrial Estate, Macclesfield, Cheshire SK10 2LY, are introducing a pack of 500 (145s).

## Appointed agents

Chas Zimmerman & Co Ltd have been appointed United Kingdom agents for Socidestilda of Lisbon for eucalyptus oil 70-75 per cent and 80-85 per cent and eucalyptol BP. Produced at the Lisbon factory the materials are free of import-duty by EFTA agreement. Samples and prices from Walmgate Road, Perivale, Greenford, Middlesex.

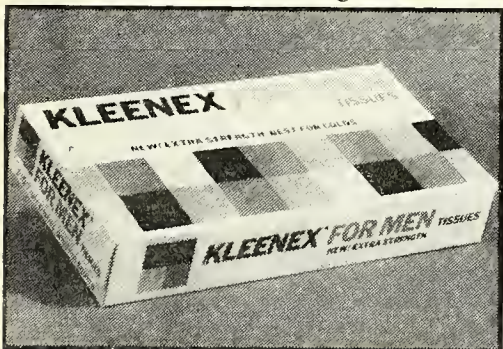
## Desensitising vaccine ready

Bencard, Great West Road, Brentford, Middlesex, announce that 1970 stocks of Alavac-P, the 8-9 dose standard desensitising vaccine for hay fever, are now available.

Alavac-P also provides an alternative for prescribers who are now too late to order D-VAC pollens for the coming hay fever season.

## New design under test

Consumer reaction to a new pack design for Kleenex for Men is being tested in the



West of England. The new pack is part of Kimberly-Clark's effort to remain leaders in graphic design and presentation. The familiar chequered pattern has been retained but streamlined into a narrow band. (Kimberly-Clark Ltd, Larkfield, Kent.)

## Agency for Northern Ireland

William Charles Knox, manufacturers agent, 6 Ferndale Street, Belfast 9, will take over from George Crawford, the agency for all Smith Kendon products in Northern Ireland and the Isle of Man as from February 1.

## Single tubes in future

Lederle Laboratories, Cyanamid of Great Britain Ltd, Bush House, Aldwych, London, WC 2, are replacing the current 6 x 3.5gm sales unit of Achromycin and Aureomycin ophthalmic ointments with a sales

unit of a single tube, as soon as stocks of the former are exhausted. Each sterile tube of 3.5g (2s 3d) is being presented in an individual, sealed carton.

## LU-LOK containers

Luralda Ltd, Leven Road, London E 14 have introduced a square plywood keg marketed under the name Lu-lok and claimed to be an improvement on the steel drums used in the chemical and allied trades. Lu-lok containers have a rectangular shape that fully exploits actual cubic capacity, results in proportional savings in transport and storage space over cylindrical containers and above all, in transport costs. The rectangular shape is ideal for modern palletisation and other up to date materials handling systems. A well-designed lid combines security with ease of filling and emptying. The built-in strength enables kegs to be firmly and safely stacked; a variety of liners may be fitted during manufacture, the actual type depending on the proposed contents.

## Dual-currency price markers

The Avery A70 price marker is guaranteed by the makers to overprint prices and date codes efficiently up to 150 labels a minute. The mark can be in sterling and may be altered to decimal without modification. (Avery Label Systems, Kebbell House, Carpenders Park, Watford, Herts.)

## Distributor appointed

H. N. Norton & Co Ltd, 19 Queen Street, Glasgow, C1, have appointed Vestric Ltd distributors of their products to hospitals, retail and wholesale trade from January 1. All inquiries should be addressed to the Marketing Department, Vestric Ltd, Runcorn, Cheshire.

## Manganese chemicals

Kodak Ltd are to begin manufacture of manganese chemicals at their chemical division at Kirkby, Liverpool, shortly. The company has announced that its first venture into manganese chemicals production will be of Tecmangam manganese sulphate and that initial capacity of its Kirby plant will be 1,500 tons a year, which, eventually, will be doubled.

# Bonus offers

André Philippe Ltd, 71 Gowan Avenue, Fulham, London SW 6. Crystal clear refill, No. 9; Lacquer refill No. 12; Lacquer hair spray No. 15 and Crystal Clear hair spray No. 20. 15 per cent discount on minimum order of 12 doz, any assortment. (February 1-28).

Lilia-White (Sales) Ltd, Charford Mills, Birmingham 8. Lorex tissues. 2s per dozen off all sizes (until February 27).

Pharmaceutical Specialities (May & Baker) Ltd, Dagenham, Essex RM10 2BR. Phensedyl linctus, Tixlix linctus. Ten invoiced as 9 (until February 28).

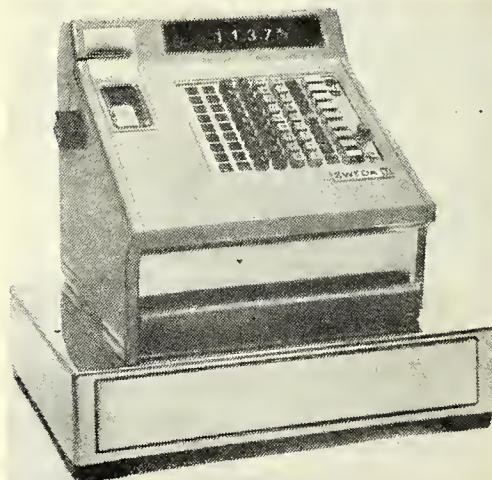
## Information wanted:

The Editor would appreciate information on the following:—  
Interval hand cream (D.S. Products).

# Equipment

## Important decimal register

Litton Business Systems Ltd, Purley Way, Croydon, announce a new cash register, the Sweda 66, which offers important innovations and make it of extreme value to the retailer from the point at which all transactions are in decimal currency.



First among the "plus" points of the Sweda 66 is its change computation facility, which demonstrates to customers during the period of decimalisation that their money change is correct.

After the customer's purchases have been added up, the amount tendered in respect of them can be entered into the register by using the keyboard in the usual manner. The "amount tendered" key is then depressed, and the register indicator shows the amount given by the customer.

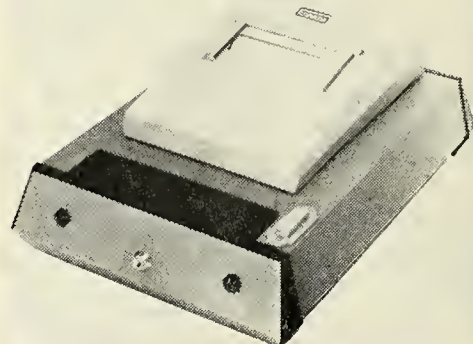
The "change" key is then depressed, and the amount of change due then shows on the register indicator.

An added refinement of the Sweda 66 is that, if desired, the individual coins and notes of the amount offered may be listed on the register before the total sum tendered is shown on the indicator.

## New Adept cash register

A new version of the Adept Autographic cash till is now available.

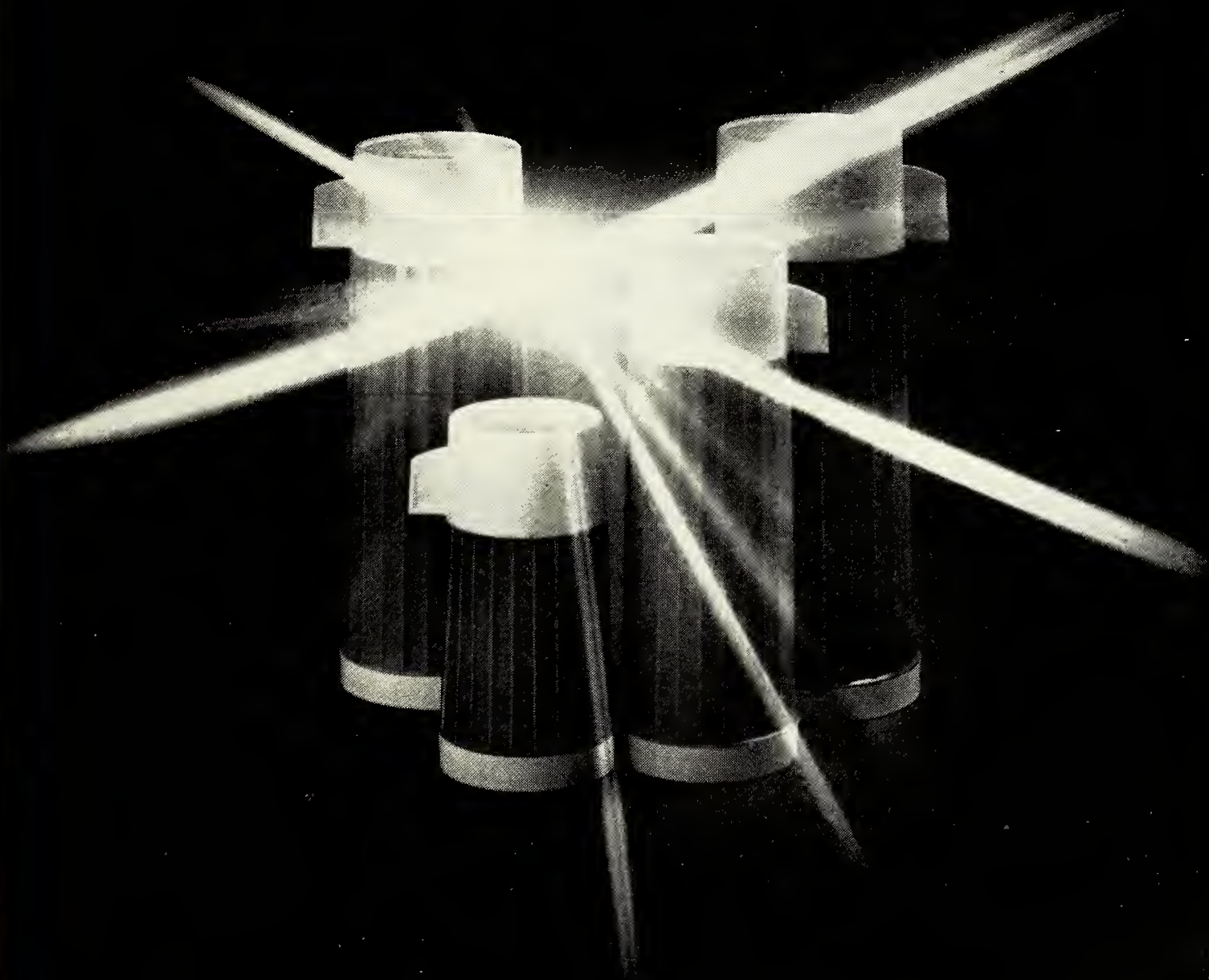
The makers say that its "ultra-modern appearance, foolproof paper feed and special cash drawer designed for £sd and decimal currency," will make the new Adept appeal to many retailers who require a simple, low cost system of cash control. The Adept costs £26. (D. Geller (Business Equipment) Ltd, 15 Percy Street, London W 1.)





# Brighten your profits!

## 4 Continentals Free in every Aladdin Money Maker Pack



Start the Seventies with a bumper money-making offer on Aladdin Vacuum Flasks.

Each Money Maker Pack contains a well-balanced mix of 30 popular favourites from the Aladdin range.

The 4 flasks included FREE are one of each size of the sales-winning Continental.

In money-making terms they add up to 49/8.\*

Altogether you can make £6.7.7d.\* on each pack for an outlay of £11.0.5.

**Aladdin**  
REGD. TRADE MARK

Aladdin Industries Limited Greenford Middlesex

You can't afford to miss that kind of profit—on a range of top quality, keen value products that start selling as soon as you put them on display.

Aladdin Money Maker Packs won't be around for long so get your order into your Wholesaler today.

\* At recommended retail prices







# Dietary scales give Ayds a powerful lift off for 1970.

Last year, Ayds proved themselves to be the fastest-growing slimming product sold through chemists.

And in 1970 Ayds will grow even stronger. To start with, we've got a special dietary scales offer which is certain to be an instant success for both you and your customers.

It works like this. Each of the scales will go for 28/- plus the proof of purchase from one pack. That's a saving of 10/11 off the normal price.

They're remarkably well-made scales and weigh from 0.5 lbs. in  $\frac{1}{2}$  ounce and metric calibration. Which means they can be used for regular family cookery *and* also for dietary use. And with every set we'll give away a special calorie chart.

But this offer is only the start of a bigger and better year for Ayds. There'll be other equally enticing promotions to boost your sales. And of course our compelling testimonial advertisements will continue all the year round.

So be certain to build up your stocks and displays *now*. And remember that Ayds are sold through chemists only. For full details of our scales offer, including how you can obtain your own free set, complete the coupon below and send it to us today

# Ayds®

To: CUTICURA LABORATORIES LIMITED  
(Dept. SPT), Maidenhead, Berks.

*Please send me details of the Ayds scales  
promotion offer.*

Name.....

BLOCK LETTERS, PLEASE

Address .....

.....

.....



# ILON ABSCCESS SALVE

for:

**BOILS** A daily dressing will remove pain and quickly clear up condition.

**CARBUNCLES** Respond quickly to regular dressing with Ilon Abscess Salve.

**SUPPURATING WOUNDS** Ilon Abscess Salve is essentially an ointment for the elimination of suppuration *Contains no Antibiotics*

Manufactured by:

**ILON LABORATORIES (HAMILTON) LTD**

LORNE STREET · HAMILTON · LANARKSHIRE TEL.: HAMILTON 24310

Supplies from your usual wholesale house

## Not many **GOOD BOY** profit days to Christmas!

Not long left for you to cash in on this profitable line

More and more people are giving gifts of Good Boy to friends' and neighbours' dogs. Give a prominent display of these special Christmas Good Boy drums and make extra profits. These vitaminised choc drops sell well throughout the year — they're regular treats for many thousands of dogs — but Christmas is Good Boy peak time.

9½ oz. drums in attractive removable Christmas labels and 26 oz. plastic re-usable containers at no extra cost.



—Send coupon for details today—

To. Armitage Bros. Ltd, Castle Gate, Nottingham.

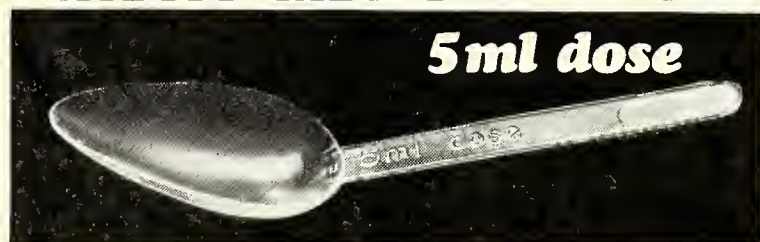
Please send details of Good Boy Christmas packs, to

Name .....

Address .....

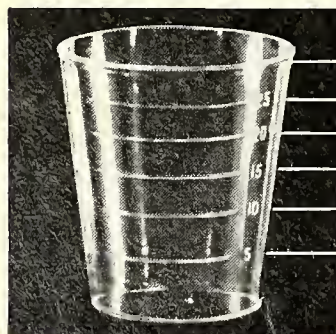
CD19

## PLASTIC MEDICINE SPOON



## MEDICINE CONTAINERS

**30ml dose**



*Immediate delivery;  
Low prices; High quality.*

Heavy investment in high volume capacity equipment enables us to sell at low prices and offer off-the-shelf delivery. Spoons are made to official specifications (In particular BS 3221/4)

A new medicine container/measure graduated in 5 ml stages clearly shown on the container. Made of high quality crystal clear plastic.

**ASHWOOD TIMBER & PLASTICS LIMITED.**

Plyfa House, Leven Road, London E.14. Tel: 01-987 6461/6343

The British Dyewood Co Ltd

# Tannic Acid

in all qualities

Fine Chemicals for Industry

The British Dyewood Company Ltd

Head Office, 19 St. Vincent Place, Glasgow C1.  
Tel: CENTral 4425

10 Victoria Street, Liverpool 2.  
Tel: CENTral 5272



# PROMOTIONS

## A new force in consumer incentive marketing

Marketforce, a direct marketing organisation, is starting a new consumer-incentive service for manufacturers that is aimed at increasing retail turnover.

The "promotions package," Marketplace, will consist of eight non-competing fast-moving consumer product offers, each with a substantial money-off saving. Details of the offers will be distributed on a house-to-house basis, within a four colour Marketplace leaflet.

Each offer will require product proof of purchase; and any consumer claiming against the products in the package can collect a cash rebate through Marketforce's redemption unit.

Two weeks in advance of the house-to-house distribution, retail outlets will be informed of the promotions. The first Marketplace package has been scheduled for the early spring. Areas to be covered — usually television areas — will be decided according to manufacturers' requirements. (Marketforce Ltd, 26 Clifton Street, London EC 2.)

## French Almond banded packs

This month and next Roberts Windsor are running two French Almond banded pack offers. They are a free miniature velvet smooth body lotion with every purchase of puffer talc, and a free miniature splash Cologne with every purchase of hand cream.



The packs are available to the trade in minimum quantities of half-dozens. Special showcards announcing the offers have been designed. (Roberts Windsor Ltd, 14 Pall Mall, London SW 1.)

## Baby foods leaflet

A new leaflet for Trufood baby foods and cereals is available to pharmacists.

Entitled "From milk to family meals with Trufood baby foods" it is illustrated with a full colour photograph of a mother feeding her baby. The photographer got his picture when the mother stopped spooning out Apricot Treat, withdrawing the bowl. The indignant baby reached for-

ward to grab it and stayed in position long enough for the photographer to catch the action. The result is a completely natural picture that could never have been posed.

The leaflet tells the mother to get the products from her chemist, pointing out the value of his knowledge and experience when she needs advice. (Trufood Ltd., London Road, Guildford, Surrey.)

## Hair shade selection simplified

Poly have simplified the choice of hair colourant by producing an uncomplicated shade selector guide for their Polycolor and Polytint ranges. It reproduces pictorially the information given on the back of the colourant packs.



There are sections for each basic natural hair colour; blonde, brassy after bleaching, light/medium brown, auburn/red, dark brown, and black. Under each is a selection of alternative shades that can be achieved with Polycolor or Polytint, or both. (Lambert Chemical Co Ltd, Eastleigh, Hants.)

## 'Fashion forecast' competition

Latest promotion for Vaseline shampoos is a "fashion forecast" competition designed to have special appeal to women.

The competition, advertised on each bottle-neck collar, promises 10,000 prizes to be won at the rate of 201 a day. Top prizes are 50 Phillips Musicman transistors, and runners-up win Cutex lipsticks. The competition runs for 10 weeks from February 2 and is backed by colour advertising in *TV Times*. An additional incentive is a sixpence-off coupon featured in the advertising. (Chesebrough-Pond's Ltd, Victoria Road, London NW 10.)

## Ilford cup winners

Top awards in the 1969 Ilford FP4 challenge cup competition go to Mrs M. White, Machrie, Isle of Arran, in the amateur section and to Mr R. Walker, Lyminge, Folkestone, in the photographic trade section. The winners each receive a challenge cup and a fortnight's holiday for two in Majorca.

The twenty runners-up in the two sections each receive an engraved FP4 plaque together with in the amateur section a £10 voucher, in the photographic trade section a copy of the Ilford Manual of

Photography and the Focal Encyclopedia of Photography.

## Ronson acting awards

Rejecting advice from her doctors to cancel her engagements Dame Sybil Thorne-dike appeared at a reception given by the chairman of Ronson Products Ltd (Mr W. J. Kenyon Jones) and his wife for winners of Ronson awards for "the most promising actress and actor of the year" at the Royal Academy of Dramatic Art. The awards—cheques for £105 each—went to 20-year-old Judith Ann Blake, Hitchin, and 22-year-old Miles Anderson, London. Miss Blake has already been awarded the Madge Kendall prize, an honours diploma, and the Lord Lurgan prize for diction.

Twenty-two-year-old Miles Anderson, son of Major-General John Anderson, CBE, is also winner of the Academy's silver medal, the Dame Flora Robson award for verse-speaking, and other awards.

## Holidays as an incentive

Global of London, one of Britain's largest tour and holiday organisations, have set up a sales promotion department to advise on and arrange holidays specifically intended as a sales promotion weapon.

A leaflet, "Holidays, the incentive everyone wants," shows that holidays, rather than cash, are the best way of improving productivity, sales force effectiveness and competition response. (Global of London [Tours & Travel] Ltd, 301 Oxford Street, London W1R 1LA.)

## Advertising for Meggezons pair

White Laboratories are planning an extensive advertising campaign through area television, national women's press, and posters in London Underground stations to promote Meggezons and Mini Meggezons.

For Mini Meggezons the message is being primarily aimed at the under-30's. (White Laboratories Ltd, Meggeson-Warrick division, Penarth Street, London SE 15.)

## ON TV NEXT WEEK

Ln = London; M = Midlands; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands

**Askit:** Sc, B, G

**Beecham powders:** All except E

**Brylcreem:** All except NE, E

**Buttercup syrup:** Lc, Y, NE

**Dentu-creme:** Ln, M, WW, So, NE, A

**Eno:** Ln, M, Lc, Sc, WW, So, U

**Free & Lovely:** All except E

**Fynnon Spa:** All except E

**Iron Jelloids:** NE

**Kilkof:** Lc, Y, NE

**Macleans:** All except E

**Poli-grip:** M, Lc, Y, Sc, NE

**Rennies:** All except U, E

**Setlers:** Ln, Lc, So

**Trufood:** M, Lc, Y, So

**Venos:** All except E, CI



# Exhibitions and Fairs, 1970

## United Kingdom

**Altex** (Automatic Laboratory Techniques Exhibition), Royal Horticultural Society's new hall, London SW 1, January 27-29.

**Bio-Engineering 1970** (British Engineering Society conference and exhibition), Oxford University, April 6-11.

**Bio-medical Engineering Exhibition**, West Hall, Olympia, London W 14, September 15-18.

**Display Market Week, International**, Grosvenor House, Park Lane, London W 1, April 12-15.

**Dust Control and Air Cleaning Exhibition**, Olympia, London W 14, September 23-26.

**Environmental Health Exhibition** (Association of Public Health Inspectors' conference and exhibition), Winter Gardens, Blackpool, September 15-17.

**Gifts Fair International**, Blackpool, February 1-5.

**Gifts Fair International**, Earls Court, London SW 5, August 17-20.

**Heating, Ventilating and Air Conditioning Exhibition, International**, Olympia, London W 14, April 20-25.

**Labex International** (Laboratory instrumentation exhibition), Earls Court, London SW 5, March 29 to April 2.

**Labex Northern**, Belle Vue, Manchester February 23-27.

**Oil and Colour Chemists' Association Technical Exhibition**, Empire Hall, Olympia, London W 14, April 27-30.

**Opportunity Scotland Exhibition**, Kelvin Hall, Glasgow, May 2 to June 6.

**Pakex 70** (International Packaging Exhibition), Olympia, London W 14, June 22-26.

**Physies Exhibition**, Alexandra Palace, London N 22, March 2-5.

**Shopshow International** (Shop Equipment and Self-service Exhibition), Earls Court, London SW 5, March 16-19.

**Wholesale Buyers' Gift Fair**, Mount Royal Hotel, London W 1, November 29 to December 3.

## Overseas

**Achema 1970** (Chemical engineering exhibition—congress), Frankfurt, Western Germany, June 17-24.

**Aerosol Exhibition, International**, Nice, France, June.

**Analytica** (International Trade Exhibition and Congress for Biochemical Analysis), Munich, Western Germany, April 29-May 2.

**Bottling Equipment and Allied Industries Exhibition**, Paris, France, November.

**British Industrial Exhibition**, Buenos Aires, Argentina, November 5-15.

**Enprodex 70** (Power Generating and Electrical Equipment Exhibition, including air and water purification systems), Utrecht, Holland, April 2-9.

**Indrofa** (International Druggists' Exhibition), Frankfurt, Western Germany, September 18-22.

**Industrial Equipment Show, International**, Brussels, Belgium, May 23-31.

**Leipzig Spring Fair**, March 1-10.

**Macroplastic** (International Plastics Exhibition), Utrecht, Holland, October 20 to November 5.

**National Packaging Exposition**, New York, USA, April 20-23.

**Non-destructive Testing Equipment and Accessories Exhibition**, Hanover, Western Germany, June 1-5.

**Nord Paek** (International Packaging Exhibition), Copenhagen, Denmark, April 6-12.

**Pharmaceutical and Medico-Technical Exhibition**, Berlin, Eastern Germany, May 19-24.

**Physicians Days' Exhibition**, Helsinki, Finland, November.

**Photokina** (World Fair of Photography), Cologne, Western Germany, October 3-11.

**Salone Internazionale della Profumeria e della Cosmesi** (International Exhibition of Perfumery and Cosmetics), Bologna, Italy, April 28 to May 3.

**Seapack** (International Packaging Exhibition), Gothenburg, Sweden, October 15-21.

**South Africa International Medical Exhibition**, Johannesburg, June 22-25.

**World Pack/Macropak** (World Packaging Exhibition), Utrecht, Holland April 22-29.)

## COMING EVENTS

### Tuesday, January 27

**Fife Branch, Pharmaceutical Society**, Ollerton Hotel, Kirkcaldy, at 7.45 pm. Mr C. C. Stevens (a member of Council) on "The Trade Descriptions Act."

**Liverpool Branch, Pharmaceutical Society**, School of Pharmacy, Liverpool Regional College of Technology, Byrom Street, Liverpool, at 8 pm. Mr V. Walters on "Oral prolonged action dosage forms." (Postgraduate course.)

**North Staffordshire Branch, Pharmaceutical Society**, North Staffordshire Medical Institute, Hartshill, Stoke-on-Trent, at 7.45 pm. Professor A. H. Beckett on "How do pharmaceutical formulations and drug combinations affect the action of drugs in man."

**Tees-side Branch, Pharmaceutical Society**, Golden Eagle Hotel, Thornaby, Stockton-on-Tees, at 7.45 pm. Annual dinner.

**Warrington Branch, Pharmaceutical Society**, Hill Cliff Hydro Hotel, Warrington, at 8 pm. Film evening by Merck, Sharpe & Dohme Ltd.

**West Middlesex Branch, Pharmaceutical Society**, Park Hotel, Hanwell, at 8 pm. Illustrated talk by representative of Harkness Roses Ltd.

### Wednesday, January 28

**Birmingham Pharmaceutical Association**, Swan Hotel, Yardley, at 8 pm. January dance.

**British Pest Control Association**, Meston Room, National Liberal Club, Whitehall Place, London SW 1, at 12.45 pm. Luncheon, followed by lecture "Biodeterioration — a growing problem," by Dr H. O. W. Eggins (University of Aston).

**Edinburgh and South-eastern Scottish Branch, Pharmaceutical Society**, Roxburgh Hotel, Edinburgh, at 7.30 pm. Annual dinner and dance.

**Manchester and Salford Branch, Pharmaceutical Society**, Piccadilly Hotel, Manchester, at 8 pm. President's evening and annual dinner.

**Sunglass Fair**, Londoner Hotel, London, W 1, Details and tickets from the Organiser, Sunglass Fair, Hatton Press, 69 Aldwych, London WC 2. Until January 29.

**University of London**, Kings College, faculty of engineering, at 5.30 pm. Professor H. E. Rose (University of London) on "Recent developments in the theory of comminution."

### Thursday, January 29

**Harrogate Branch, Pharmaceutical Society**, Marlborough Cafe, Harrogate at 8 pm. Film and discussion on revision of Statement upon Matters of Professional Conduct.

**University of London**, Institute of Child Health, Guildford Street, London WC 1, at 5.30 pm. Dr T. Sherwood on "The physiology of intravenous urography."

## Advance information

**North Metropolitan Branch, Pharmaceutical Society**, Quaglinos, Bury Street, London SW1, at 7.30 pm on February 12. Dinner, dance and floor show. Tickets £3 7s 6d each.

## Courses and Conferences

**European Meeting on Medicinal Chemistry**, Brussels, September, 14-17. Inaugural lecture on "New prospects in the field of therapeutics" by Professor C. de Duve (Université Catholique de Louvain and Rockefeller University). Four topics are being covered, on each of which two plenary lectures will be delivered. 1: "Research on synthetic antibacterial and antiviral agents" (lecturers, Professor E. P. A. Abraham, Oxford University, and Dr G. Nomine, Roussel—Uclaf SA), 2: "Active drugs in peripheral and cerebral circulation" (Professors M. Aurousseau and J. Le Men, Faculté mixte de Médecine et de Pharmacie de Reims and Professor P. Pratesi, Università di Pavia), "Seven and higher membered cyclic systems" (Dr K. Stach, CF Boehringer & Soehne GmbH, Mannheim and Dr P. Zeller, F. Hoffmann—La Roche SA), 4: "Chemical and physico-chemical methods applied to problems of medicinal chemistry" (Professor J. J. Corey, Harvard University (tentatively) and Professor D. Jardetzky, Stanford University).

Anyone wishing to present a paper or register provisionally should apply to the General Secretariat, Sq Marie Louise, 49, 1040 Brussels, Belgium.

**International Congress of Plant Protection**, Paris, France, September 21-25. Organisers: Société Française de Phytologie et de Phytopharmacie, 57 Boulevard Lannes 75 Paris XVIc, France.

**Leicester and Leicestershire Branch, Pharmaceutical Society**, Postgraduate Medical Centre, New Bridge Street, Leicester, commencing at 8pm on February 23. Course of five weekly lectures. (1) Mr R. H. Leach, Queen Elizabeth Hospital, Birmingham on "Some inborn errors of metabolism, their treatment and its pharmaceutical implications." (2) Dr C. H. R. Palmer, Leicester School of Pharmacy on "Radio pharmaceuticals." (3) Mrs P. Cooper, editorial assistant, *Journal of Hospital Pharmacy* on "Domestic toxicology." (4) Mr S. J. Carter, deputy head, Leicester School of Pharmacy on "Microbiological contamination of pharmaceutical materials." (5) Dr R. Gilbert, University of Nottingham on "Oral contraceptive agents." No fee.

**Retail Trades Education Council**. Courses being held during February include "Selling Photography," Kenilworth Hotel, London on 19th, "Decimalisation and the Retailer," Woolwich College of Further Education, on 5th, Clarendon College of Further Education, Nottingham on 10th and Coventry Technical College, on 11th. First of the Council's 1970 "Managers as on-the-job trainers" seminars is being held in Nottingham on March 3. Fee for each course or seminar is £7 10s. Details from the Training Development Officer, Retail Trades Education Council, 56 Russell Square, London WC 1.

**Society of Cosmetic Chemists of Great Britain**. Palace Court Hotel, Bournemouth, April 6-11, 1970. Residential course for graduates, comprising lectures and evening seminars on topics of cosmetic science. Fee £80 for members, £90 for non-members.

**University of Bradford**, post-experience course in toxicology, "Extrapolation to man," April 8-9. Intended to provide informed discussion on the reliability of laboratory evaluation as to human susceptibility to chemical agents. Details from Professor G. D. H. Leach, University of Bradford, Bradford 7, or Dr C. N. Roberts, Huntingdon Research Centre, Alconbury, Hunts.



# MARKET NEWS

## Price movement still upwards

London, January 21: Crude drugs were in slightly better demand during the week, mainly on overseas account. There were few price movements and where they did occur it was mainly upwards.

Aconite, after a long absence, was quoted for shipment at 12s lb. cif, which price is about twice that ruling a year ago. Curaçao aloes is now unobtainable on the spot and forward. Brazilian menthol rose 2s lb for shipment while spot moved up 1s 6d. Among aromatic seeds Indian celery for July-August shipment rose from 610s cwt to 725s.

Strophanthus *Kombé* was reported easier and the end of the war in Nigeria was believed to account for a weakening in the prices of peeled and split ginger from that source.

In essential oils patchouli was marked up by one shilling per lb and Chinese citronella by threepence.

### Pharmaceutical chemicals

**Ascorbic acid:** (Per kg) 1-kg £1.55; 50-kg £1.25. Coated plus 1s 6d; **Sodium ascorbate** plus 4s 6d.  
**Bacitracin:** USP £3.75 per mega unit.  
**Calciferol:** Above 5-kg lots 3s 3d per g.  
**Calcium carbonate:** BP precipitated £47.5 per ton; prepared £22.5.  
**Calcium chloride:** Fused £21.8833 per 100-kg in 12½-kg tins.  
**Calcium gluconate:** 150-kg 9s 5d per kg.  
**Calcium lactate:** 250-kg £412 per 1,000 kg.  
**Calcium pantothenate:** 92s 6d for 1 to 9-kg. lots  
**βCarotene:** Suspension 20 per cent 334s 6d kg.  
**Cinchocaine hydrochloride:** 42.5 kg.  
**Cocaine:** 35-oz lots hydrochloride £5.75 per oz; alkaloid £6.3 oz. Subject to DDA.  
**Cyanocobalamin:** Up to 200-g lots 42s per g.  
**Cyclobarbitone:** 5-kg lots £4; calcium £4.  
**Hydroxocobalamin:** £5.25 per g.  
**Menaphthone sodium bisulphate:** £3.6 per kg.  
**Methadone hydrochloride:** Subject to D.D.A. regulations 2s 6d per g for 100-g lots.  
**Methylphenobarbitone:** BPC £3.9125 per kg for under 25-kg lots.  
**Narcotine:** Alkaloid and hydrochloride £13 kg for 25 kg  
**Opiates:** (per kg) subject to D.D.A. Regulations.

	1 kg and over	Under 1 kg
<b>Codeine</b>		
alkaloid.....	£ 111.25	£ 113
hydrochloride.....	97.85	99.6
phosphate.....	85.45	87.2
sulphate.....	97.85	99.6
<b>Morphine</b>		
acetate.....	102.3	104.05
alkaloid.....	123.45	125.2
hydrochloride.....	103.15	104.4
sulphate.....	103.15	104.4
tartrate.....	120.8	122.55
<b>Ethymorphine</b>		
alkaloid.....	127	128.75
hydrochloride.....	110.2	111.95
<b>Diamorphine</b>		
alkaloid.....	120.85	122.6
hydrochloride.....	111.1	112.85

**Menaphthone:** 100-kg lots £6 kg; **Aceto-**, £5.625;  
**Menaphthone sodium bisulphite** (vitamin K<sub>3</sub>) £3.625.

**Nicotinamide:** (Per kg) 1-kg 32s; 10-100 kg 29s.  
**Nicotinic acid:** 1-kg 28s 9d; 50-kg 23s 3d kg.  
**D-Panthenol:** 1-9 kg £9.1 kg; 10-kg £8.625 per kg.  
**Penicillin:** Sterile sodium, potassium or procaine, 3.1d per Mu for 5,000 Mu. 1 million 2.8d per Mu.

**Pentobarbitone:** 5-kg lots £4.7625 kg for acid and £5.05 for sodium.

**Pethidine hydrochloride:** Subject to D.D.A. regulations, 5-kg lots are £15 kg.

**Phenacetin:** 1,000 kg 14s 8d kg.

**Pholcodine:** 8-oz lots 91s 6d per oz (3,227s per kg).  
**Phthalylsulphathiazole:** 50-kg lots 34s.

**Pilocarpine:** 1-kg lots hydrochloride £68.95; nitrate, £67.7.

**Piperazine:** Under 50 kg; adipate 19s 3d kg; citrate 18s 6d; hexahydrate 13s 3d; phosphate 20s 6d; tartrate 19s 6d.

**Prednisone:** 1-kg lots, alcohol and acetate 6s 6d per g.  
**Prednisolone:** alcohol and acetate from 7s per g.

**Pyridoxine:** (Per kg) £8.5; 5-kg tin £8.35 kg. 25-kg drum £8.25.

**Quinidine:** sulphate 21s 8d per oz for 1,000-oz lots. Alkaloid 17s oz (500-oz).

**Quinine:** In 25-kg lots (per kg). Sulphate £20.13; hydrochloride £24.8375; bisulphate £20.2833; dihydrochloride and alkaloid £27.05; hydrobromide (15 kg lots) £27.5.

**Riboflavin:** £8.075 kg; 5-kg tin £7.85; 25-kg £7.75.

**Saccharin:** BP powder 1 lb and over 15s 6d per lb. sodium salt BP 14s.

**Santonin:** Prices nominal.

**Sodium pantothenate:** Per kg £6.125 for 1-9 kg.  
**Streptomycin:** Sterile base and sulphate over 25-kg lots 3.1d per g; non-sterile 3d per g.

**Strychnine:** (100-oz) alkaloid 7s oz; sulphate and hydrochloride 6s.

**Succinylsulphathiazole:** 5-kg lots, 46s per kg; 50-kg 45s kg.

**Sulphacetamide:** 50-kg lots, sodium 41s kg.

**Sulphadimidine:** 50-kg lots are 50s kg.

**Sulphamerazine:** In 50-kg lots 50s per kg.

**Sulphamethizole:** BP 50-kg 80s.

**Sulphanilamide:** No offers.

**Sulphapyridine:** 5-kg lots, 120s per kg.

**Sulphaquinoxaline:** B Vet C in 50-kg lots, acid 81s 6d kg; sodium 91s.

**Sulphathiazole:** 100-kg 40s 6d per kg; 50-kg 41s 6d.

**Sulphur:** (ton) precipitated £130; roll £40; sublimed £85.

**Thiamine:** (Per kg) hydrochloride 1-kg tin £5.85; 5-kg £5.75; 25-kg £5.65. The mononitrate is £6.05; £5.85 and £5.75 for similar quantities.

**Vitamin A:** Acetate and palmitate up to 10,000 million international units; 2½ per m.i.u.; 10-15,000 m.i.u. 2½d.

**Vitamin D:** Powder for tableting, 850,000 i.u. per g. £7.75 per kg. Crystalline see under calciferol.

**Vitamin E:** (kg) Tocopherylacetate 13.875; 10-kg. £3.1; 25 per cent dry powder 10-kg £5.1.

### Crude drugs\*

**Aconite:** *Napellus:* 12s lb, cif.

**Aloes:** (cwt) Cape primes 305s. Curaçao nominal.

**Cassia:** *Lignea*, broken 480s, cwt duly paid.

**Cinnamon:** Seychelles bark 340s. cwt spot; 315s cif. Ceylon quills (cif) four O's 6s 10½d lb, quillings 4s 11d.

**Gentian:** Spot 410s; 400s cwt, cif.

**Ginger:** (cwt) Nigerian peeled 700s, split 500s. Sierra Leone 660s; **Cochin** 600s; cif.

**Gums:** (Per cwt) **Acacia:** Kordofan cleaned sorts 265s spot; 253s cif. **Karaya:** No. 2 f.a.q. 440s; 420s, cif. **Tragacanth:** No. 1 spot £300, No. 2 £275.

**Jalap:** Brazilian 2s 3d lb spot; 1s 11d, cif. Mexican (15%) 7s 9d, cif.

**Menthol:** (lb) Chinese spot nominal; 48s cif. Brazilian 30s 6d spot; 30s 6d, cif.

**Pepper:** Sarawak white 5s lb. spot, black 3s 9d.

**Sarsaparilla:** Spot 5s 9d lb, shipment 5s 4d, cif.

**Seeds:** (Per cwt) **Anise:** Chinese star 175s. Spanish green 250s both duly paid. **Caraway:** Dutch 167s 6d. **Celery:** Spot not offered; Indian new crop July-August shipment 725s, cif. **Coriander:** Moroccan 94s. **Cumin:** Chinese 165s; Iranian 175s; Syrian 160s. **Dill:** Chinese 125s; 92s 6d, cif (50 kg). **Fennel:** Chinese 115s. duly paid. 92s. 6d, cif. (50-kg). **Fenugreek:** Moroccan 71s and 55s, cif. **Mustard:** English 47s 6d-90s. as to quality; brown 100s.

**Strophanthus:** Kombe 50s lb spot; 45s, cif.

**Turmeric:** Madras finger 380s spot; shipment (March-April) 272s 6d, cif.

### Essential oils\*

**Bois de Rose:** Brazilian 41s kg spot; 39s, cif.

**Citronella:** Ceylon 7s per lb spot; 6s 10d, cif. Chinese 7s 6d in bond; 7s 4d, cif.

**Patchouli:** Spot 26s to 27s 6d per lb duly paid; shipment 23s to 25s, cif.

\*Prices obtained by importers or manufacturers ex warehouse for bulk quantities.

# TRADE MARKS

Applications advertised before registration  
'Trade Marks Journal' January 1  
No. 4766

**Bioglan**, B937,034, by Bioglan Laboratories Ltd, Hertford, Herts. For pharmaceutical and veterinary preparations and substances; infants' and invalids' foods; dietetic foods; and pharmaceutical foods (5)

**Unisomnia**, 942,091, by Unigreg Ltd, London SW 19. For pharmaceutical preparations and substances, all for use in the treatment of insomnia (5)

**Atamir**, 942,559, by Sandoz Products Ltd, Leeds. For pharmaceutical products (5)

**Innox Master Stroke**, 934,058, by Innox (England) Ltd, London N 1. For soaps, perfumes, non-medicated toilet preparations, cosmetics, essential oils and preparations for the hair (3)

**Wavy Line** (device), 935,252, by Kinloch (Provision Merchants) Ltd, London N 15. For soaps, perfumes, non-medicated toilet preparations, cosmetics, dentifrices; shampoos and toilet preparations; all for the hair, but not including preparations for waving or setting the hair (3)

**Ropolik**, 943,071, by T. Wood (Veterinary Products) Ltd, Weston-super-Mare, Somerset. For veterinary products; disinfectants (5)

'Trade Marks Journal' January 7 No. 4767

**Wella Twinset**, 934,438, by Wella (Gt. Britain) Ltd, Basingstoke, Hants. For individually packed preparations for tinting the hair and setting the hair, sold together (3)

**Limmits**, 919,309, by Pfizer Ltd, Sandwich, Kent. For dietetic chocolate (5)

**Softasil**, 924,448, by Infacare Ltd, Reading, Berks. For pharmaceutical preparations (5)

**Bovisan**, 933,399, by Hoechst Pharmaceuticals Ltd, Brentford, Middlesex. For serums for cattle (5)

**Bioglan** (device), B937,033, by Bioglan Laboratories Ltd, Hertford, Herts. For pharmaceutical and veterinary preparations and substances; infants' and invalids' foods; dietetic foods; and pharmaceutical foods (5)

**Clinitetrin**, 940,118, by Glaxo Laboratories Ltd, Greenford, Middlesex. For pharmaceutical and veterinary preparations and substances (5)

**Sulfodene**, 941,178, by Westchester Veterinary Products Inc, White Plains, New York, USA. For veterinary preparations containing sulphur or derivatives thereof (5)

**Androject**, 941,636, by Organon Laboratories Ltd, Morden, Surrey. For pharmaceutical substances and preparations for human and veterinary use (5)

**Piptalin**, 943,888, by Colgate-Palmolive Co, New York, USA. For pharmaceutical substances and preparations (5)

**Cooperona**, 945,278, by Cooper McDougall & Robertson Ltd, Berkhamsted, Herts. For preparations for killing weeds and destroying vermin; disinfectants (5)

**Allicron**, 945,332, by CIBA Ltd, Basle, Switzerland. For chemical preparations for killing weeds and destroying vermin (5)

**Ito-matic**, B934,185 by J. R. Geigy AG, Basle, Switzerland. For vapourisers, atomisers, sprayers and volatilisers. All being hand implements; and parts and fittings (8)

**Seward** (device) B939,015 by A. J. Seward & Co Ltd, London SE 1. For surgical, medical, dental and veterinary instruments (10)

**Plectrocan**, 944,467 by Portex Ltd, London NW 2. For surgical and veterinary instruments and parts (10)

## Contemporary themes

**Medicines in the community.** *Proceedings of the Royal Society of Medicine*, December 12, 1969, p 1205.

**Critical study of 5 per cent guanethidine** in ocular manifestations of Graves's disease. *British Medical Journal*, December 13, 1969, p 645.

**Ethanol** in prevention of hyperbilirubinaemia in the newborn. *Lancet*, December 13, 1969 p 1265.

**Single-dose treatment of gonorrhoea.** *Journal of the American Medical Association*, November 3, 1969, p 857



**CLASSIFIED****TEL: 01-240 0855****HOSPITAL APPOINTMENTS****SOUTH SOMERSET  
HOSPITAL  
MANAGEMENT COMMITTEE****Chief Pharmacist  
(Category IV)**

Salary Scale £1,541 to £2,128 per annum, plus higher qualification allowance of £25.

The holder of the post is based at Yeovil Hospital, which is being developed as a District General Hospital and the appointee will be involved in equipping the new Group Pharmacy, due for completion in 1971.

Duties include responsibility for a number of smaller units within the Group, not having Pharmacy Departments.

The successful applicant will be expected to commence duties on the 1st April, 1970.

Application forms obtainable from: I. Ll. Harding, Group Secretary, 126 West Coker Road, Yeovil, Somerset.

**BROOKWOOD HOSPITAL  
KNAPHILL, WOKING, SURREY****Pharmacy Technician I**

(Salary Scale £650-£950 pa.) He/she will work under the supervision of the Chief Pharmacist. Residential accommodation (female) available. Excellent Staff Social Club.

Applications giving particulars of age, experience and qualifications, together with the names of two referees to the Group Secretary as soon as possible.

**WATFORD GENERAL  
HOSPITAL****Deputy Chief Pharmacist  
(Cat. V)**

for this hospital of 754 beds. Salary £1,383 to £1,751. Duties mainly at Shrodells Wing (477 beds) which is now being developed as a District General Hospital. Experiments now taking place in new methods of drug distribution. Applicants may visit the department by arrangement with the Chief Pharmacist (WATFORD 25611).

**WILLESBOROUGH HOSPITAL****PHARMACY TECHNICIAN  
I or II**

required at the Willesborough Hospital.

Whitley Council Conditions of Service.

Applications to the Hospital Secretary.

**ST BARTHOLOMEW'S  
HOSPITAL  
London, EC 1****PHARMACIST required**

5 day week. £1,152-£1,448 per annum plus London Weighting (£90) and higher qualification allowance (£25). Extra pay for evening clinics. Accommodation can be provided in our hostel in the West End of London. Post offers varied experience in a Teaching Hospital.

Applications with full particulars, naming two referees, to the Chief Pharmacist from whom further details can be obtained.

**BARNET GENERAL HOSPITAL,  
Wellhouse Lane, Barnet, Herts.****Pharmacy Technician I**

required for modern Group Pharmacy. Whitley Council salary. Apply to Group Pharmacist.

**GROUP PHARMACY****Senior Pharmacist**

required. This is a Group post with duties at Barking Hospital, Upney Lane, Barking, Essex and King George Hospital. Whitley Council salary and conditions of service.

Apply to Group Secretary, King George Hospital, Eastern Avenue, Newbury Park, Ilford, Essex.

**ROYAL INFIRMARY OF EDINBURGH  
& ASSOCIATED HOSPITALS  
(1,350 Beds)****PHARMACIST**

required in the group Pharmaceutical Dept. of one of the largest teaching hospitals in the United Kingdom. Excellent experience provided in all aspects of Hospital Pharmaceutical work, including manufacturing, quality control and ward Pharmacist scheme. Apply with full details including names of two referees to Personnel Officer, Royal Infirmary, Edinburgh, EH3 9YW.

**GROUP PHARMACY****Pharmacy Technicians I & II  
required.**

Experience essential. Part-time considered. Duties principally at King George Hospital but may be required to work at other Hospitals in the Group. Applications to the Group Secretary, King George Hospital, Eastern Avenue, Newbury Park, Ilford.

**ST. BARTHOLOMEW'S HOSPITAL,  
LONDON, EC 1****Locum Pharmacist**

required. 5 day week. Salary £28 8s 0d, plus £1 15s 0d London Weighting per week. Accommodation can be provided in our hostel in the West End of London. Post offers varied experience in a Teaching Hospital.

Applications with full particulars and naming two referees to the Chief Pharmacist.

**TRADE MARKS**

The Trade Marks set out below were assigned on 19th November 1969 by Beyond The Fringe (Wholesale Wig) Company Limited of 101 Dean Street, London W.1 to Beyond The Fringe (Wigs) Limited of 59 Brook Street, London W.1. WITHOUT THE GOODWILL OF THE BUSINESS IN WHICH THEY WERE THEN IN USE.

Registered No.	Mark	Goods
921692	Beyond The Fringe & Device.	Perfumes; non-medicated toilet preparations for the hair; and dentifrices.
921693	"	Sprayers for toilet preparations and for preparations for the hair.

**BUSINESS OPPORTUNITY****SWISS MADE**

"Corinne Day" highest quality biological  
COSMETICS.

Importer and stockist required for U.K.  
Apply with full particulars of U.K. coverage to:

**Corinne Day Cosmetics,  
Transglobe Ltd.,  
P.O. Box 50, 4000 Basle 3,  
Switzerland.**



**CLASSIFIED****TEL: 01-240 0855****PREMISES TO LET****BAR HILL**

This expanding new village situated  $4\frac{1}{2}$  miles from Cambridge does not yet have a Chemist in the new shopping centre. We are prepared to offer attractive terms to a Chemist/Pharmacist willing to open new premises.

Bar Hill is a planned community of 4,000 people and 200 homes are already occupied. Five shops and a supermarket are trading in the shopping centre. Six factories are constructed and let and four more have been started. A new 'pub' will be opened in July, adjoining the shops. Each shop has a frontage of 18ft. with a first floor show-room.

If you would like further information please communicate with:

Douglas L. January & Partners,  
7-8, Downing Street,  
Cambridge.  
Tel. Cambridge 63291.

General Manager,  
Bar Hill Developments Ltd.,  
Cleveland House,  
St. James's Square,  
London S.W.1.  
Tel. 01-839 7080.

**BLACKBURN**

**Holly Tree Village, Feniscowles, nr. Blackburn.**  
New large shop and flat on neighbourhood parade. Other trades include supermarket, now operating serving 2,000 homes within a one mile radius and increasing. Commencing rent £850 p.a.ex., on 21 year lease.

**CLEETHORPES**

**Middlethorpe Road, Cleethorpes, Lincs.**  
Large shop and flat on new parade just completing in new district shopping centre, focal point of large area. Supermarket and other units already let. Commencing rent £950 p.a.ex. on 21 year lease.

We can assist suitable applicants with shop fitting finance at reasonable rates.

For details of the above please apply:

**DAVIDSON GROUP OF COMPANIES,  
1 CRICKLEWOOD BROADWAY,  
LONDON, NW 2.  
Phone: 01-452 7683.**

Fully equipped Chemist Shop Unit to let in busy shopping centre in middle of bus station, near clinic and surgery at Ossett, Yorkshire. Rent £12 per week; includes extra stockroom or garage. New flat adjacent if required. Ideal for lady Chemist or for first shop for young gentleman. Rapidly rising takings until illness caused sale. Can be viewed any time. Stock optional. Fixtures and fittings £250.

**Please Phone Ossett 4016.  
Barbara Newmarch.**

**WANTED**

**WE WILL PURCHASE** for cash a complete stock, a redundant line, including finished or partly finished goods, packaging, raw materials, etc. No quantity too large. Our representative will call anywhere. Write or telephone: Lawrence Edwards & Co., Ltd., 6/7 Wellington Close, Ledbury Road, London, W.11. Tel. Park 3137-8 C 140

**WANTED.** We want to purchase — Old drug drawers, display cabinets, bottles, carboys, pill rollers, plaster machines, shop signs, exterior and interior. In fact anything old. We dismantle and collect 100 miles radius of London — 121, Consort Road, Peckham, London S.E.15. 01-639 6362.

**SITUATIONS VACANT****WORKS MANAGEMENT**

An assistant to the Works Manager is required to take charge of the filling, labelling, packaging, warehousing and despatch of a range of pharmaceutical and allied products for the home and export markets. Some 200 people are employed of whom 160 are engaged in these operations. The Company belongs to the Reckitt & Colman Group and the opening presents a good opportunity to a competent man with the right experience. Preferred age 28 to 40.

Applications should be addressed to:

**The Chairman,  
Roberts' Croupline Ltd.,  
Burnden Works,  
Manchester Road,  
BOLTON.**

**WEMBLEY/HARROW areas.**

Female counter assistants required part or full time. No Saturdays. Hours by arrangement. Good salary. Telephone: 907 1152 or 7093.

**OPTICIAN**

A vacancy will occur at the end of February next for a Registered Ophthalmic Optician to take sole charge of a busy, old established Optical Practice attached to a Pharmacy situated in a rapidly expanding Town near Oxford.

First class salary with excellent prospects for the future.

Please write in the first instance to **H. W. FRANKLIN, "BREEZE COTTAGE", THE RIDGEWAY, BOARS HILL, NR. OXFORD.**



# CLASSIFIED

TEL: 01-240 0855

## SITUATIONS VACANT

### PRODUCTION PHARMACIST

A pharmacist is required for the manufacture and control of quality of a range of pharmaceutical and allied products for the home and export markets. Some experience of the filling and packaging of these products is desirable. The Company belongs to the Reckitt & Colman Group and the position offered presents a good opportunity to a suitably qualified man. Preferred age 28 to 40.

Applications should be addressed to:

**The Chairman,  
Roberts' Croupline Ltd.,  
Burnden Works,  
Manchester Road,  
BOLTON.**

## AGENTS

Ravina require additional representatives and agents, who have established connections with the Chemist, Store and Hairdressing trades, to carry as additional lines, their new fast selling range of Beedi Bands and other hair accessories.

High commission rates are offered for these easy selling products.

Please write or telephone to the Sales Manager,

**Ravina Marketing Company,  
Rowan House,  
64 Oxford Road,  
Denham, Uxbridge  
Tel: Uxbridge 30102/3**

### MENTONE PHARMACEUTICALS (N.Z.) LTD. SEEKS OVERSEAS CONTACTS

This company is a chemist-oriented New Zealand specialty selling house with complete manufacture - to - consumer facilities, own nation-wide representatives and also with representation in Australia and the Pacific. In 4 years we have created 5 major-product current market leaders with aggressive selling, marketing and advertising.

Mentone now wishes to make contact with English pharmacy product houses with a view to manufacture under licence, import or joint-venture arrangements. Write in confidence and without obligation to:—

**The Managing Director,  
Mentone Pharmaceuticals (N.Z.) Ltd.,  
P.O. Box 26-039,  
Epsom, Auckland, N.Z.**

## MISCELLANEOUS

### SELF SERVICE DISCOUNT HOUSE

**5/- IN £ CARPETS  
4/- IN £ FURNITURE & BEDS**

off makers rec. retail price  
**SEND FOR FREE SELF SERVICE LIST**  
John Evans House, Russell Parade,  
Golders Green Road, London, N.W.11.  
Tel: 01-455 9774/9

**MANLY MAN'S BELT.** Nationally advertised "obtainable from chemists." 45s. Full trade terms. Order by waist measurement from Manly Co., 23 Freshwater Parade, Bishopric, Horsham, Sussex. Telephone: Horsham 5426.

**DUREX BY RETURN POST.** Gosamer 79s. Fetherlite and Nu-Form 117s. gross. Cash with order. Surex Ltd., 8 Edward Street, Blackpool.

## TRADE SERVICES

**TAILORING: Mr. Alex Salisbury,** well-known West End Tailor, visits busy chemists for hand made suit orders, or at Savile Row, London W 1 Phone: 607-1945 Speedy Service; Reasonable cost.

Wholesale Chemist Sundries Company. Newly based, London W2.

### FIRST CLASS SALESMAN

required to take charge of Sales and act as an Assistant to owner. High salary and commission and partnership prospects offered to suitable person.

**Replies to Box No. C 1559,  
12 Dyott Street, London W.C.1.**

Applicants who have already replied are requested to repeat their applications.

### THE RIGHT MAN FOR THE RIGHT JOB!

We provide services to the pharmaceutical profession, and urgently need a good representative to cover East Anglia and the Home Counties, North of the Thames. Conditions and prospects are good with considerable scope for an enthusiast with ambition. All letters will be acknowledged and treated confidentially. Replies please to Box No 1565.

Wholesale Chemists require additional staff for their ethical and proprietary department.

Apply:

**Manager,  
RABIN LTD.,  
139 Shoreditch High Street,  
London E.1.**

## FOR SALE

**CIGARS AND WHIFFS,** up to 30% saving! Top brand discount service. Write for list and free voucher. Green PLAN, CD2, Havana House, Birmingham 20.

# Pharmacist

## BUSH BOAKE ALLEN LIMITED

require a keen and energetic young pharmacist for their Long Melford (Suffolk) factory. This is an opportunity for a recently qualified man to enter the field of manufacturing.

In the first instance he will assist and understudy the Plant Manager in the production of creams, ointments, emulsions, liquid extracts and essences. Later he may deal with experimental work on new products. He will also control the issuing of certain drugs and poisons.

This is a modern factory in a delightful village offering excellent amenities. Some company assistance with housing may be possible.

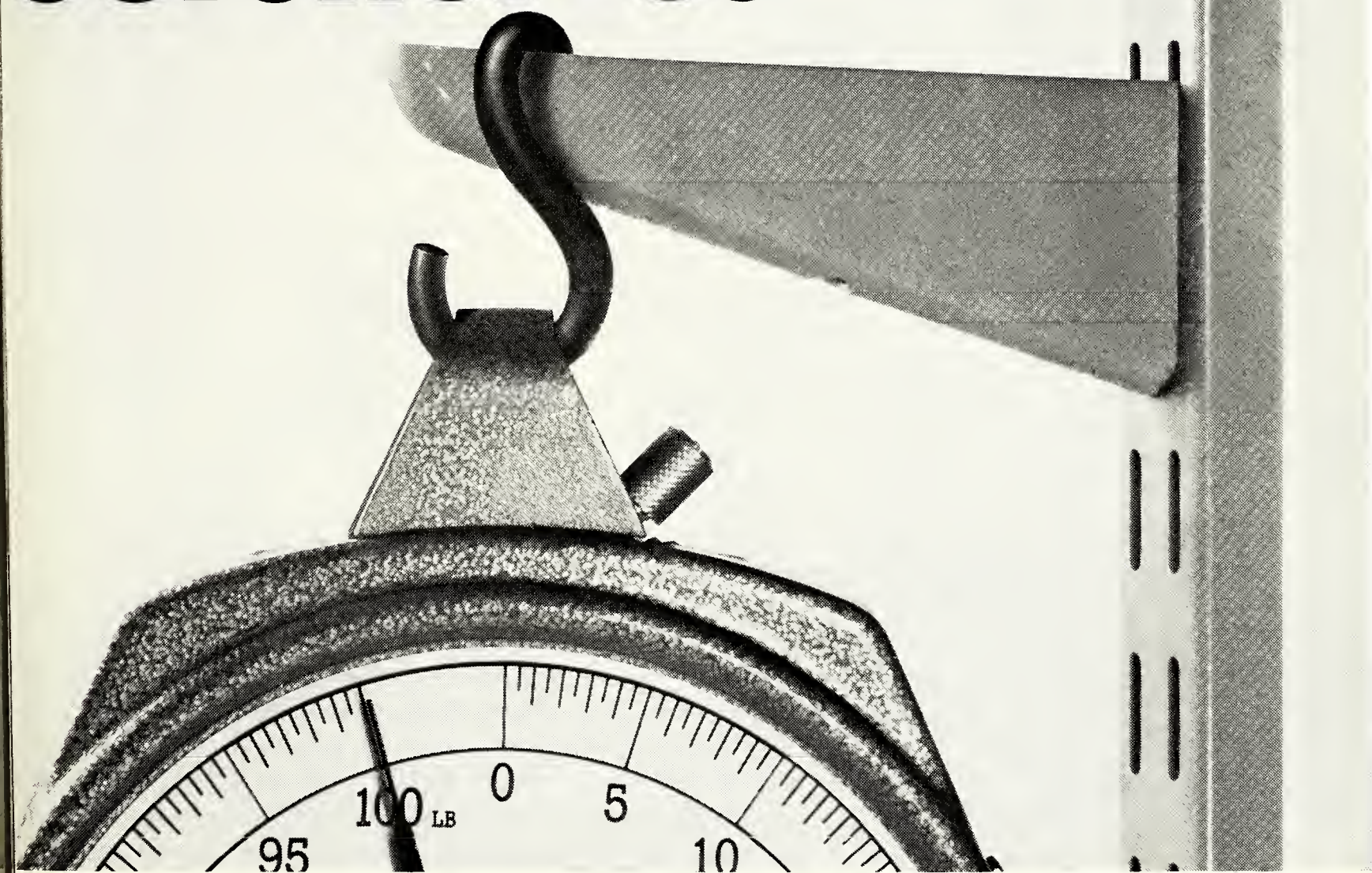
Applications in the first instance to:  
**The Staff Officer,**

**ALBRIGHT &  
WILSON LTD**

1 Knightsbridge Green, London S.W.1. (Ref 40A).



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**Tel: Watford 26071**

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Company \_\_\_\_\_

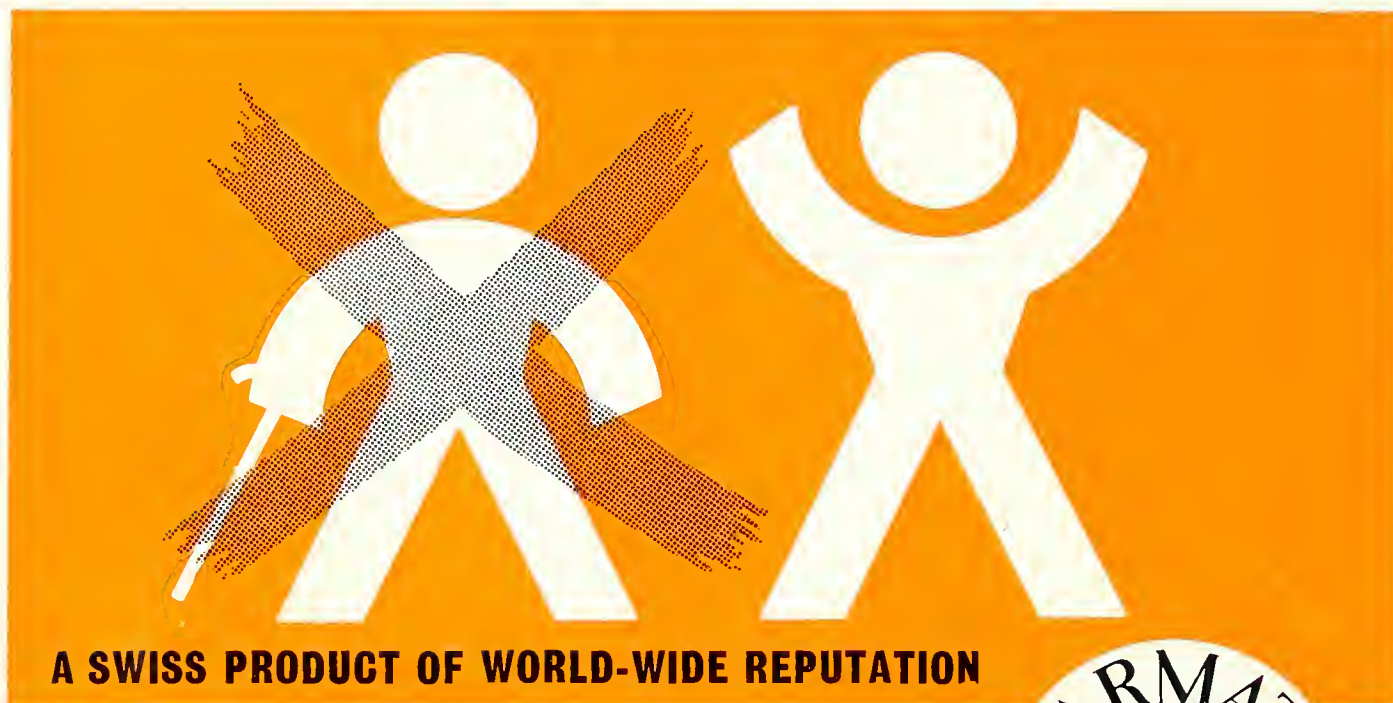
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# GERIATRIC PHARMATON

## Counters Nervous and Tissue Degeneration Associated with Advancing Age



**A SWISS PRODUCT OF WORLD-WIDE REPUTATION**

*Sole distributors in the United Kingdom:*

**PHARMATON (UK) SALES LTD., 422 St. John Street,  
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TO ASSIST YOU MR CHEMIST WITH THE PROMOTION OF GERIATRIC  
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### SPECIAL WINDOW DISPLAY BONUS

**3 x 30 CAPSULE BOTTLES FREE, FOR EVERY DISPLAY ORDER  
PLACED BETWEEN NOW AND THE END OF MARCH**

PHARMATON'S WINDOW DRESSING CONTRACTORS WILL DRESS YOUR WINDOW WITH AN  
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### ORDER FORM

I would like my Pharmaton Display installed (with Free Bonus) week commencing .....

Also supply extra stocks thus:-

	Retail Price	Purchase Tax	Trade Price
..... bottles of 30 capsules	37/4 ea.	7/4 ea.	20/-
..... " " 100 "	112/- ea.	22/- ea.	60/- ea.
..... Pre-Packs 6 x 30 capsule bottles & 3 x 100 capsule bottles	£20. 10. 0 inc. P.T. less 5% Special Discount £19. 15. 0 net		

Name .....

Address .....